

# **Newron Pharmaceuticals**

## US partner on board ahead of PDUFA date

Commercial partner, Zambon, has announced a sublicence agreement with US WorldMeds for the US commercialisation of Parkinson's disease (PD) therapy Xadago (safinamide). Under the agreement's terms Zambon will give Newron a share of undisclosed, upfront milestone and royalty payments made by US WorldMeds, in addition to a milestone payment on FDA approval (we estimate €9m, not included in our forecasts). Importantly Xadago's US PDUFA date is looming (29 March 2016) and a positive decision will clearly bode well for Newron's share price. Our valuation of Newron remains unchanged at CHF504m or CHF35.5/share.

Year end	Revenue (€m)	PBT* (€m)	EPS* (€)	DPS (€)	P/E (x)	Yield (%)
12/14**	1.6	(8.6)	(0.63)	0.0	N/A	N/A
12/15	2.4	(18.3)	(1.17)	0.0	N/A	N/A
12/16e	4.0	(21.4)	(1.51)	0.0	N/A	N/A
12/17e	12.2	(5.5)	(0.39)	0.0	N/A	N/A

Note: \*PBT and EPS are normalised, excluding amortisation of acquired intangibles, exceptional items. \*\*FY14 PBT is restated.

US WorldMeds is a Kentucky-based pharmaceutical company that markets a number of specialty products including a treatment for PD (notably APOKYN for the acute treatment of intermittent 'off' episodes). If approved Xadago would therefore fit neatly into its portfolio as it would be indicated for use as add-on to Levodopa in mid- to late-stage Parkinson's disease. US WorldMeds plans to focus more than 60 sales representatives on launching Xadago in the US, which we assume in H216 on the basis of an approval at end March 2016.

Our forecasts and valuation assume Xadago is priced broadly in line with Azilect, leading to peak global sales of c €450m (US represents c 65% of this estimate) based on a 10% penetration of the PD patient market. If Xadago can achieve premium pricing to Azilect across Europe and the US, as it has in Germany so far, then all else being equal our peak sales forecast would be closer to €660m. This would contribute a further CHF160m to our valuation, or CHF12/share. Until pricing is agreed, particularly in the US, we make no changes to our forecasts.

### Product partnering news

Pharma & biotech

#### 18 March 2016

Price	CHF20.20
Market cap	CHF287m

Net cash (€m) at 31 December 2015 40.2

Shares in issue 14.2m

Free float 77%

Code NWRN

Primary exchange SIX

Secondary exchange N/A

#### Share price performance



#### **Business description**

Newron Pharmaceuticals is an Italian CNS-focused biotechnology company. Xadago (safinamide) for Parkinson's disease has been launched in Europe; the US PDUFA date is 29 March 2016. Xadago is partnered with Zambon (EU), Meiji Seika (Japan); and US WorldMeds (US).

#### **Analysts**

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