

# **Foresight Autonomous Holdings**

Q316 results

Spending growing along with successes

Foresight has recently taken its marketing and R&D efforts up a notch, achieving a cooperation agreement with a top-3 Chinese OEM, an MOU with a leading French auto-parts supplier and successful tests of Rail Vision's systems at Trenitalia. This was reflected in strong growth in R&D and marketing-related costs in Q3. Anticipating a continuation of this trend, we have increased our EPS loss forecasts for this year and next by 11% and 13%. Nevertheless, we note that a continuation of the marketing successes in recent months should further boost the group's value proposition. We currently derive a DCF value of NIS3.11 per share.

| Year end | Revenue<br>(NISm) | EBITDA*<br>(NISm) | PBT*<br>(NISm) | EPS*<br>(NIS) | DPS<br>(NIS) | P/E<br>(x) |
|----------|-------------------|-------------------|----------------|---------------|--------------|------------|
| 12/16e   | 0.0               | (8.5)             | (9.6)          | (0.13)        | 0.0          | N/A        |
| 12/17e   | 0.0               | (13.1)            | (16.6)         | (0.23)        | 0.0          | N/A        |
| 12/18e   | 0.6               | (15.5)            | (17.8)         | (0.24)        | 0.0          | N/A        |
| 12/19e   | 6.1               | (13.7)            | (15.2)         | (0.21)        | 0.0          | N/A        |

Note: \*EBITDA, PBT and EPS are normalised, excluding amortisation of acquired intangibles, exceptional items and share-based payments.

## R&D costs higher with staff hires

Foresight's Q3 results show a reduction in quarterly EBITDA loss to NIS3.5m after NIS3.7m in Q216, but a key driver was a reduction in ESOP payments. Normalised EBITDA losses rose from NIS1.9m in Q2 to NIS2.7m, with R&D spending rising 56% q-o-q, reflecting increased hiring aimed at achieving the targeted proof of concept milestones in 2017 and an increased marketing focus by management.

# Marketing efforts are paying off

Foresight's management has achieved a number of potentially very helpful agreements in its target industries since our launch of cover in September. A management visit to China resulted in an agreement with a top-three Chinese OEM, which includes cooperation on advancing its ADAS product in China and the potential for a \$15m investment in the group. Other achievements include an MOU with a leading French auto-parts supplier to promote Foresight's ADAS product and successful testing of Rail Vision's systems at Italian rail operator Trenitalia.

# Valuation: Reduced operating cash burn in Q3

Foresight slowed the level of operating cash burn to NIS2.0m (\$0.5m) in Q3 from NIS2.4m (\$0.6m) in both Q116 and Q216, with the help of favourable movements in working capital balances. The company finished the third quarter with NIS18.1m (\$4.8m) cash, down NIS1.3m (\$223k) on the previous quarter, reflecting the impact of the NIS2.3m (\$0.6m) investment in Rail Vision offset by NIS3.2m (\$0.8m) in new equity, part of a since completed NIS5.3m share issue. Management sees good prospects to achieve dual TASE/Nasdaq listing in Q117 with a private placement to potentially raise c \$5m in the next three to four months. Our revised earnings forecasts have reduced our DCF valuation from NIS3.15 to NIS3.11 per share, with some of the negative impact of higher loss forecasts offset by recent dollar strength, which has boosted our long-term forecasts of shekel-denominated earnings.

Software & comp services

#### 13 December 2016

Price\* NIS1.91
Market cap NIS140m

\*Priced as at 12 December 2016.

NIS3.8145/US\$

Net cash (NISm) at 30 September 2016 18.1
Shares in issue 73.1m
Free float 44.5%
Code FRST

Primary exchange TASE
Secondary exchange N/A

#### Share price performance



#### **Business description**

Foresight Autonomous (FRST) is a developmentstage technology company in Israel developing ADAS systems based on technology developed by its parent company and the Israeli military. FRST also has a 32.0% stake in Rail Vision, which is looking to sell its first rail ADAS system in 2017.

#### **Next events**

FY16 results March 2017

#### **Analysts**

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### Q316 results review

Foresight has had an active three months since we initiated coverage. The company has announced a major cooperation agreement with a top-three Chinese OEM, an MOU with a leading French auto-parts supplier and successful tests of Rail Vision's systems at Trenitalia (see more information on this below).

Foresight's costs in the third quarter reflect this activity. Expansion in the R&D team resulted in R&D expenses growing to NIS1.1m in Q316, up 56% on the Q216 level (see Exhibit 1). There was also an increase in marketing in commissions paid to consultants to help facilitate the Chinese deal and legal expenses arising from the initial acquisition of a 13.5% stake in Rail Vision (since increased to 32%). In total, management estimated approximately NIS400k of costs that it considers of a one-off nature arising from its activities in the third quarter (which we have nevertheless treated as normal under the methodology of our normalised earnings calculation).

In total, despite the higher operating costs, the quarterly EBITDA loss was reduced from the NIS3.7m in Q216 to NIS3.5m after employee share option scheme (ESOP) payments fell to NIS0.6m, after an abnormally high NIS1.2m in Q216, representing two quarters worth of payments. Stripping these and other abnormal items out, normalised EBITDA losses rose from NIS1.9m to NIS2.7m during the quarter.

| NIS000s   | Q116     | Q216     | Q316     |
|---|----------|----------|----------|
| Revenue   | 0        | 0        | 0        |
| R&D costs   | (552)    | (679)    | (1,059)  |
| Marketing and Sales                               | (215)    | (192)    | (205)    |
| ESOP share-based payments (employees)             | Ó        | (1,163)  | (637)    |
| G&A   | (1,065)  | (2,656)  | (2,105)  |
| Other income                                      | 65       | 2        | 0        |
| Share-based payments to consultants/listing costs | (37,566) | (197)    | (145)    |
| Total opex  | (39,333) | (3,722)  | (3,514)  |
| Change (%)  | N/A      | N/A      | N/A      |
| EBITDA  | (39,333) | (3,722)  | (3,514)  |
| EBITDA margin (%)                                 | N/A      | N/A      | N/A      |
| EBITDA normalised                                 | (1,767)  | (1,862)  | (2,732)  |
| EBITDA margin normalised (%)                      | 0.0      | 0.0      | 0.0      |
| Depreciation and amortisation                     | (2)      | (4)      | (12)     |
| Operating profit reported                         | (39,335) | (3,726)  | (3,526)  |
| Finance income (expenses)                         | 134      | (357)    | (280)    |
| Equity accounted profit                           | 0        | 0        | 0        |
| Profit before tax                                 | (39,201) | (4,083)  | (3,806)  |
| Tax   | 0        | 0        | 0        |
| Net profit reported                               | (39,201) | (4,083)  | (3,806)  |
| Key cash flow/balance sheet data                  |          |          |          |
| Total operating cash flows                        | (2,370)  | (2,356)  | (2,043)  |
| Monthly operating cash flow generation            | (790)    | (785)    | (681)    |
| Purchase of property, plant and equipment         | 0        | (34)     | (212)    |
| Acquisition of equity investments                 | 0        | 0        | (2,265)  |
| Total Investing cash flow                         | (18)     | (34)     | (2,477)  |
| Share issue/(repurchase)                          | 18,177   | 1,101    | 3,179    |
| Net change in cash                                | 20,681   | (1,289)  | (1,336)  |
| Closing net debt/(cash)                           | (20,681) | (19,392) | (18,056) |
| Per share calculations                            |          |          |          |
| Reported profit (loss) per share (\$)             | (0.58)   | (0.06)   | (0.05)   |
| Reported profit (loss) per share (diluted) (\$)   | (0.56)   | (0.06)   | (0.05)   |
| Normalised profit (loss) per share (diluted) (\$) | (0.02)   | (0.03)   | (0.04)   |
| Normalised profit (loss) per share (diluted) (\$) | (0.02)   | (0.03)   | (0.04)   |
| DPS (\$)  | 0.00     | 0.00     | 0.00     |
| Shares at period end (m)                          | 68.0     | 70.0     | 73.1     |



# Successful night tests of accident prevention system

On 16 November Foresight announced that it had successfully completed a series of night tests of its proprietary accident prevention system. The tests of night-time capabilities are important to Foresight, which is working to launch a proof of concept for infrared night-vision software by 2020.

The tests were undertaken with the system being required to:

- Correctly identify obstacles, including pedestrians and cyclists, and
- Alert the driver to various threats, including:
  - Insufficient following distance, taking into account the speed of the vehicle in front as well as the advanced driver assistance (ADAS) equipped vehicle,
  - Potential collisions with static or in-motion vehicles, and
  - Proximity to pedestrians and cyclists.

The company is also looking to test the system's capabilities in extreme conditions such as extreme weather and glare, including sunrise and sunset.

### Forecast revisions

In response to the increase in underlying costs in Q3, and our expectation that a rapid pace of development is likely to keep expenses related to this development at a higher than previously forecast level, we have increased our loss expectations for 2016-19 as summarise in Exhibit 2.

For 2016 the key changes are to R&D and marketing spend and payments to consultants. We have increased the first two by 7% (c NIS 0.3m) and increased share-based payments by NIS0.5m to reflect higher payments to consultants commencing in Q3.

For 2017 we have increased opex to reflect a higher base in 2016 and anticipated NIS0.5m costs related to the company's planned Nasdaq listing, which management now believes is most likely to take place in Q117.

| Exhibit 2: Summary forecast changes |        |            |        |        |             |        |                |        |        |  |
|-------------------------------------|--------|------------|--------|--------|-------------|--------|----------------|--------|--------|--|
|                                     |        | EPS* (NIS) |        |        | PBT* (NISm) |        | EBITDA* (NISm) |        |        |  |
|                                     | Old    | New        | % chg. | Old    | New         | % chg. | Old            | New    | % chg. |  |
| 12/16e                              | (0.12) | (0.13)     | 11.0   | (8.7)  | (9.6)       | 11.0   | (8.4)          | (8.5)  | 1.4    |  |
| 12/17e                              | (0.20) | (0.23)     | 12.9   | (14.7) | (16.6)      | 12.9   | (11.3)         | (13.1) | 15.7   |  |
| 12/18e                              | (0.22) | (0.24)     | 11.2   | (16.0) | (17.8)      | 11.2   | (13.6)         | (15.5) | 13.4   |  |
| 12/19e                              | (0.18) | (0.21)     | 14.1   | (13.3) | (15.2)      | 14.1   | (11.8)         | (13.7) | 15.7   |  |

Source: Edison Investment Research. Note: Normalised, excluding amortisation of acquired intangibles, exceptional items and share-based payments.



## **Valuation**

As a result of the above-mentioned increases in our cost expectations, we have reduced our DCF valuation for Foresight by NIS0.04 per share to NIS3.11. We have used dollar based forecasts for sales going forward, in keeping with the common practice of pricing international contracts in dollars. As a result, the recent appreciation in the dollar against the Israel shekel since our last valuation on initiation, with a positive impact on higher later year cash inflows in Israeli shekels, has largely offset the negative impact of our increased forecast of near-term losses.

| NISm                          | 2016e  | 2017e       | 2018e         | 2019e        | 2020e      | 2021e         | 2022e  | 2023e         | 2024e    | 2025e  | 2025e<br>norm |
|-------------------------------|--------|-------------|---------------|--------------|------------|---------------|--------|---------------|----------|--------|---------------|
| EBITDA*                       | (48.8) | (14.0)      | (15.8)        | (14.0)       | 12.4       | 36.9          | 35.9   | 52.1          | 68.3     | 89.7   | 89.7          |
| EBITDA margin                 | N/A    | N/A         | N/A           | N/A          | 28%        | 28%           | 28%    | 28%           | 28%      | 28%    | 28%           |
| Change in working capital     | (0.5)  | 0.0         | 0.0           | (0.2)        | (6.2)      | (3.2)         | (0.9)  | (4.2)         | (4.6)    | (5.9)  | (6.5)         |
| Capex                         | (0.3)  | (1.5)       | (1.5)         | (1.6)        | (2.0)      | (3.5)         | (2.8)  | (3.4)         | (4.0)    | (4.8   | (6.5)         |
| Tax                           | 0.0    | 0.0         | 0.0           | 0.0          | 0.0        | 0.0           | 0.0    | (12.9)        | (16.9)   | (22.2) | (22.2)        |
| Other non-cash items          | 39.4   | 0.9         | 0.4           | 0.4          | 0.4        | 0.4           | 0.4    | 0.4           | 0.4      | 0.4    | 0.4           |
| Free cash flow                | (10.2) | (14.6)      | (17.0)        | (15.4)       | 4.6        | 30.5          | 32.6   | 32.0          | 43.3     | 57.2   | 54.9          |
| Terminal value                |        |             |               |              |            |               |        |               |          | 471.3  |               |
| Total cash flow               | (10.2) | (14.6)      | (17.0)        | (15.4)       | 4.6        | 30.5          | 32.6   | 32.0          | 43.3     | 528.6  |               |
| Sum of discounted CFs         |        | 162.4 Net   | debt (cash) e | nd 2015      |            |               | 0.0    | WACC          |          |        | 15.0%         |
| Adjusted net debt (cash)      | (      | (29.0) Adju | stment for:   |              |            |               |        | Terminal gro  | wth rate |        | 3.0%          |
| Equity valuation              |        | 191.4 Equ   | ity issues/me | rger funding | 2016 YTD   |               | (28.4) | Terminal valu | ue/EV    |        | 83%           |
| Value of Rail Vision stake    |        | 41.8 The    | oretical cash | in-the-mone  | y ESOP/war | rant exercise | (0.5)  | Terminal valu | ue 2025  |        | 471.3         |
| Total group value             |        | 233.1 Adju  | sted net deb  | (cash)       |            |               | (29.0) |               |          |        |               |
| Number of shares (diluted), m |        | 74.9        |               |              |            |               |        |               |          |        |               |
| Value per share (NIS)         |        | 3.11        |               |              |            |               |        |               |          |        |               |



| EBITDA normalised   (6.5)  |      | 18e 2019                                |
|--|------|---|
| Revenue  | IF   | RS IFR                                  |
| EBITDA normalised  |      |   |
| Normalisado operating profit   (8.5) (13.1) (15.5  |      | 0.6 6.                                  |
| Amortisation of acquired intangibles         0.0         0.0         0.0           Share-based payments         (7 f)         (0.9)         (0.0)           Share-based payments         (7 f)         (0.9)         (1.4)         (1.5)           Reported operating profit         (4.99)         (1.40)         (1.5)           Vel Interest         (0.8)         (0.1)         (0.1)         (0.5)           Vel Interest         (0.8)         (0.1)         (0.1)         (0.1)         (0.1)           Incorporationals         (0.0)         (0.0)         (0.0)         (0.1)         (0.2)         (0.2)         (0.2)         (0.2)         (0.2)         (0.2)         (0.2)         (0.2)         (0.2)         (0.2)         (0.2)         (0.2)  |      |   |
| Sizeptionals   (337)   |      |   |
| Share-based payments   (7,6)   |      | 0.0 0.                                  |
| Reported operating profit   (49.9)   |      |   |
| Vel Interest   |      |   |
| Joint ventures & associates (post tax)   |      |   |
| Exceptionals   |      | , |
| Profit before tax (reported)         (51.0)         (17.5)         (18.5)           Appointed tax         0.0         0.0         0.0         0.0           Profit after tax (norm)         (9.6)         (16.6)         (17.5)         (118.6)           Profit after tax (norm)         (9.6)         (16.6)         (17.5)         (118.6)           Indiring framework         0.0         0.0         0.0         0.0           Discontinued operations         0.0         0.0         0.0         0.0           Set income (reported)         (51.0)         (17.5)         (18.6)           Vet income (reported)         (51.0)         (17.5)         (18.6)           Sasic sverage number of shares outstanding (m)         73  |      | 0.0 0.                                  |
| Reported tax   0.0   | (17  | 7.8) (15.2)                             |
| Yorli after tax (norm)         (9.6)         (16.6)         (17.5)           Yorli after tax (propited)         (51.0)         (17.5)         (18.2)           Affinity interests         0.0         0.0         0.0         0.0           Joscontinued operations         0.0         0.0         0.0         0.0           Use tincome (reported)         (51.0)         (17.5)         (18.2)           sasic average number of shares outstanding (m)         73         73         73         77           CPS – basic normalised (NIS)         (0.13)         (0.23)         (0.22)         (0.22)           PS – basic normalised (NIS)         (0.13)         (0.23)         (0.22)         (0.22)           PS – basic normalised (NIS)         (0.13)         (0.23)         (0.22)         (0.22)           PS – basic normalised (NIS)         (0.13)         (0.23)         (0.22)<   | ,    | ,                                       |
| rolin father tax (reported)         (51.0)         (17.5)         (18.5)           (Indirontly interests         0.0         0.0         0.0           obscontinued operations         0.0         0.0         0.0           let income (reported)         (9.6)         (16.6)         (17.5)           tet income (reported)         (51.0)         (17.5)         (18.8)           lassic average number of shares outstanding (m)         73         73         73         7           PS Sabsic reported (NIS)         (0.13)         (0.23)         (0.22-8)         (0.22-8)         (0.22-8)         (0.22-8)         (0.22-8)         (0.22-8)         (0.22-8)         (0.22-8)         (0.24-4)         (0.21-8)         (0.22-8) </td <td></td> <td>0.0 0.</td>   |      | 0.0 0.                                  |
| Allorind's interests         0.0         0.0         0.0           Discontinued operations         0.0         0.0         0.0           Net income (reported)         (9.6)         (16.6)         (17.1)           let income (reported)         (5.1.0)         (17.5)         (18.2)           sasic average number of shares outstanding (m)         73         73         73         73           PSPS – Basic normalised (NIS)         (0.13)         (0.23)         (0.22)         (0.22)           PSPS – basic protect (NIS)         (0.13)         (0.23)         (0.22)         (0.22)           PSPS – basic protect (NIS)         (0.13)         (0.23)         (0.22)         (0.22)         (0.22)           PSPS – basic protect (NIS)         (0.00)         0.00   |      |   |
|  |      | , ,                                     |
| Net income (normalised)   (9.6)   (15.6)   (17.5)   (18.6)   (17.5)   (18.1)   (17.5)   (18.1)   (17.5)   (18.1)   (17.5)   (18.1)   (17.5)   (18.1)   (17.5)   (18.1)   (17.5)   (18.1)   (17.5)   (18.1)   (17.5)   (18.1)   (17.5)   (18.1)   (17.5)   (18.1)   (17.5)   (18.1)   (17.5)   (18.1)   (17.5)   (18.1)   (18 |      | 0.0                                     |
| Net income (reported)   (51.0)   (17.5)   (18.6)   |      | 0.0 0.1                                 |
| Basic average number of shares outstanding (m) PS – Basic normalised (NIS) (0.13) (0.23) (0.24) PS – Saic normalised (NIS) (0.13) (0.23) (0.22) PS – Saic normalised (NIS) (0.13) (0.20) (0.24) (0.22) PS – Saic reported (NIS) (0.70) (0.24) (0.24) (0.25) PS – Saic reported (NIS) (0.70) (0.24) (0.25) PS – Saic reported (NIS) (0.70) (0.70) PS – Saic reported (NIS) (0.70) PS – Saic |      |   |
| PFS - basic normalised (NIS)   |      | · · · · · · · · · · · · · · · · · · ·   |
| PSP - dulated normalised (NIS)   |      | 73 7                                    |
| ### Desic reported (NIS)   |      |   |
| Dividend (NIS)   0.00 |      |   |
| N/A   N/A   N/A   N/A   N/A   2-2561   |      |   |
| BITDA margin (%)   |      |   |
| Normalised operating margin (%)   N/A   N/A   -2575.   |      |   |
| SALANCE SHEET   Sixed assets   S.9   S.9 |      |   |
| Fixed assets         5.9         3.9         3.           ntangible assets         0.0         0.0         0.0           angible assets         0.6         2.0         3.           nvestments & other         5.3         1.9         0.           Current assets         14.5         5.0         5.           Stocks         0.0         0.0         0.0           Debtors         1.1         1.2         1.           Lash & cash equivalents         13.3         3.8         3.           Other         0.0         0.0         0.0           Current liabilities         (1.4)         (5.9)         (23.           Creditors         (1.4)         (5.9)         (23.           Creditors         (1.4)         (1.4)         (1.4)         (1.4           Exa and social security         0.0         0.0         0.0         0.0         0.0           Short-term borrowings         0.0   | -257 | 75.9 -227.                              |
| ntangible assets         0.0         0.0         0.0           angible assets         0.6         2.0         3.           nvestments & other         5.3         1.9         0.           current assets         14.5         5.0         5.           stocks         0.0         0.0         0.0           bebtors         1.1         1.2         1.           2ash & cash equivalents         13.3         3.8         3.           Other         0.0         0.0         0.0         0.0           Current liabilities         (1.4)         (5.9)         (23.           Treditors         (1.4)         (1.4)         (1.4)         (1.4           ax and social security         0.0         0.0         0.0         0.0           Obter         0.0         0.0         0.0         0.0         0.0           Obter         0.0   |      |   |
| angible assets         0.6         2.0         3.           Investments & other         5.3         1.9         0.           Current assets         14.5         5.0         5.           Stocks         0.0         0.0         0.0         0.0           Debtors         1.1         1.2         1.           Lash & cash equivalents         13.3         3.8         3.           3.0ther         0.0         0.0         0.0         0.0           Current liabilities         (1.4)         (5.9)         (23.8           Teditors         (1.4)         (1.4)         (1.4)         (1.4           Team borrowings         0.0         0.0         0.0         0.0           Other         0.0         0.0         0.0         0.0           Other mobrrowings         0.0         0.0         0.0         0.0           Other mobrrowings         0.0         0.0         0.0         0.0           Other ong-term borrowings         0.0         0.0         0.0         0.0           Other ong-term liabilities         (1.4)         (1.4)         (1.4)         (1.4         (1.4         (1.4         (1.4         (1.4         (1.4         (1.4  |      | 3.6 5.                                  |
| Novestments & Other  |      | 0.0 0.1                                 |
| Current assets         14.5         5.0         5.5           Stocks         0.0         0.0         0.0           Debtors         1.1         1.2         1.2           Cash & cash equivalents         13.3         3.8         3.3           Other         0.0         0.0         0.0           Current liabilities         (1.4)         (5.9)         (23.8           Creditors         (1.4)         (1.4)         (1.4           Xar and social security         0.0         0.0         0.0         0.0           Short-term borrowings         0.0         0.0         0.0         0.0           Short-term borrowings         0.0         0.0         0.0         0.0           Cong-term liabilities         (1.4)         (1.4)         (1.4)         (1.4           Vel a ssets         17.6         1.6         (1.6         (1.6           Williandirity interests         0.0         0.0         0.0         0.0           Shareholders' equity         17.6         1.6         (16.2         16.5         17.6         1.6         (16.2         16.5         17.6         1.6         (16.2         17.6         1.6         (16.2         17.6         1.6   |      | 3.5 4.                                  |
| Stocks         0.0         0.0         0.0           Debtors         1.1         1.2         1.           Cash & cash equivalents         13.3         3.8         3.           Other         0.0         0.0         0.0           Current liabilities         (1.4)         (5.9)         (23.5           Creditors         (1.4)         (1.4)         (1.4)           Cax and social security         0.0         0.0         0.0           Short-term borrowings         0.0         0.0         0.0           Other         0.0         0.0         0.0           Ong-term borrowings         0.0         0.0         0.0           Ong-term borrowings         0.0         0.0         0.0           Other long-term liabilities         (1.4) <t< td=""><td></td><td>0.2</td></t<>   |      | 0.2                                     |
| Debtors  |      |   |
| Cash & cash equivalents       13.3       3.8       3.         Other       0.0       0.0       0.0       0.0         Current liabilities       (1.4)       (5.9)       (23.8         Creditors       (1.4)       (1.4)       (1.4         Cax and social security       0.0       0.0       0.0         Short-term borrowings       0.0       (4.5)       (22.7         Other       0.0       0.0       0.0       0.0         Long-term borrowings       0.0       0.0       0.0       0.0         Long-term borrowings       0.0       0.0       0.0       0.0         Other long-term liabilities       (1.4)       (1.4)       (1.4)       (1.4         Net assets       17.6       1.6       (16.2         Minority interests       0.0       0.0       0.0         Shareholders' equity       17.6       1.6       (16.2         CASH FLOW       1.6       1.6       1.6         CASH FLOW       2.0       0.0       0.0       0.0         Departing cash flow before WC and tax       (8.5)       (13.1)       (15.5         Norking capital       (0.5)       (0.0)       0.0       0.0  |      |   |
| Other         0.0         0.0         0.0           Current liabilities         (1.4)         (5.9)         (23.8)           Creditors         (1.4)         (1.4)         (1.4)           (1.4)         (1.4)         (1.4)         (1.4)           Sax and social security         0.0         0.0         0.0           Other         0.0         0.0         0.0         0.0           Other         0.0         0.0         0.0         0.0           Long-term borrowings         0.0         0.0         0.0         0.0           Obther long-term liabilities         (1.4)         (1.5)         (1.6)         (16.2)         (1.6)         (16.2)         (1.6)   |      | 3.8 3.                                  |
| Current liabilities         (1.4)         (5.9)         (23:5 Creditors           Creditors         (1.4)         (1.4)         (1.4)         (1.4)         (1.4)         (1.4)         (1.4)         (1.4)         (1.4)         (22:5 Chort-term borrowings         0.0  |      | 0.0 0.1                                 |
| Creditors         (1.4)         (1.4)         (1.4)           Fax and social security         0.0         0.0         0.0           Short-term borrowings         0.0         0.0         0.0           Other         0.0         0.0         0.0           Long-term liabilities         (1.4)         (1.4)         (1.4)           Long-term borrowings         0.0         0.0         0.0           Other long-term liabilities         (1.4)         (1.4)         (1.4)           Net assets         17.6         1.6         (16.2           Minority interests         0.0         0.0         0.0           Shareholders' equity         17.6         1.6         (16.2           CASH FLOW         2.0         0.0         0.0         0.0           Departing cash flow before WC and tax         (8.5)         (13.1)         (15.5           Working capital         (0.5)         (0.0)         (0.0           Exceptional & other         (0.8)         0.0         0.0           Exceptional & other         (0.8)         0.0         0.0           Net operating cash flow         (9.9)         (13.1)         (15.5           Cappex         (0.3)         (1.5)  |      |   |
| Tax and social security         0.0         0.0         0.0           Short-term borrowings         0.0         (4.5)         (22.7)           Other         0.0         0.0         0.0           Long-term liabilities         (1.4)         (1.4)         (1.4)           Long-term borrowings         0.0         0.0         0.0           Other long-term liabilities         (1.4)         (1.4)         (1.4)           Net assets         17.6         1.6         (16.2)           Minority interests         0.0         0.0         0.0           Minority interests         0.0         0.0         0.0           Shareholders' equity         17.6         1.6         (16.2)           CASH FLOW         CASH   |      |   |
| Other         0.0         0.0         0.0           Long-term liabilities         (1.4)         (1.4)         (1.4)           Long-term borrowings         0.0         0.0         0.0           Other long-term liabilities         (1.4)         (1.4)         (1.4)           Net assets         17.6         1.6         (16.2           Wincority interests         0.0         0.0         0.0           Shareholders' equity         17.6         1.6         (16.2           CASH FLOW         0.0         0.0         0.0         0.0           Deperating cash flow before WC and tax         (8.5)         (13.1)         (15.5           Vorking capital         (0.5)         (0.0)         (0.0)           Exceptional & other         (0.8)         0.0         0.0           Tax         0.0         0.0         0.0           Net operating cash flow         (9.9)         (13.1)         (15.5           Capex         (0.3)         (1.5)         (1.5           Acquisitions/disposals         (5.4)         0.0         0.0           Net interest         0.0         (0.1)         (0.5           Equity financing         24.1         0.0         0.0 <td></td> <td>0.0 0.</td>  |      | 0.0 0.                                  |
| Long-term liabilities         (1.4)         (1.4)         (1.4)           Long-term borrowings         0.0         0.0         0.0           Other long-term liabilities         (1.4)         (1.4)         (1.4)           Net assets         17.6         1.6         (16.2           Minority interests         0.0         0.0         0.0           Shareholders' equity         17.6         1.6         (16.2           CASH FLOW         Total cash flow before WC and tax         (8.5)         (13.1)         (15.5           Operating cash flow before WC and tax         (8.5)         (13.1)         (15.5           Working capital         (0.5)         (0.0)         (0.0           Exceptional & other         (0.8)         0.0         0.0           Tax         0.0         0.0         0.0           Net operating cash flow         (9.9)         (13.1)         (15.5           Capex         (0.3)         (1.5)         (1.5           Acquisitions/disposals         (5.4)         0.0         0.0           Net interest         0.0         (0.1)         (0.5           Equity financing         24.1         0.0         0.0           Ovidends         0.0   | (22  | 2.1) (38.8                              |
| Long-term borrowings         0.0         0.0         0.0           Other long-term liabilities         (1.4)         (1.4)         (1.4)           Net assets         17.6         1.6         (16.2           Minority interests         0.0         0.0         0.0           Shareholders' equity         17.6         1.6         (16.2           CASH FLOW           Deperating cash flow before WC and tax         (8.5)         (13.1)         (15.5           Morking capital         (0.5)         (0.0)         (0.0           Exceptional & other         (0.8)         0.0         0.0           Fax         0.0         0.0         0.0           Net operating cash flow         (9.9)         (13.1)         (15.5           Capex         (0.3)         (1.5)         (1.5           Acquisitions/disposals         (5.4)         0.0         0.0           Net interest         0.0         (0.1)         (0.5           Equity financing         24.1         0.0         0.0           Dividends         0.0         0.0         0.0           Other         4.9         0.0         0.0           Other         4.9         0.0  |      | 0.0 0.                                  |
| Other long-term liabilities       (1.4)       (1.4)       (1.4)       (1.4)         Net assets       17.6       1.6       (16.2         Minority interests       0.0       0.0       0.0         Shareholders' equity       17.6       1.6       (16.2         CASH FLOW       Deparating cash flow before WC and tax       (8.5)       (13.1)       (15.5         Oberating cash flow before WC and tax       (8.5)       (13.1)       (15.5         Morking capital       (0.5)       (0.0)       (0.0         Exceptional & other       (0.8)       0.0       0.0         Iax       0.0       0.0       0.0         Net operating cash flow       (9.9)       (13.1)       (15.5         Capex       (0.3)       (1.5)       (1.5         Capex       (0.3)       (1.5)       (1.5         Acquisitions/disposals       (5.4)       0.0       0.0         Net interest       0.0       (0.1)       (0.5         Equity financing       24.1       0.0       0.0         Dividends       0.0       0.0       0.0         Other       4.9       0.0       0.0         Other       2.9       0.0   | (1   | 1.4) (1.4                               |
| Net assets       17.6       1.6       (16.2         Minority interests       0.0       0.0       0.0         Shareholders' equity       17.6       1.6       (16.2         CASH FLOW         Deperating cash flow before WC and tax       (8.5)       (13.1)       (15.5         Morking capital       (0.5)       (0.0)       (0.0         Exceptional & other       (0.8)       0.0       0.0         Tax       0.0       0.0       0.0         Net operating cash flow       (9.9)       (13.1)       (15.5         Capex       (0.3)       (1.5)       (1.5         Acquisitions/disposals       (5.4)       0.0       0.0         Acquisitions/disposals       (5.4)       0.0       0.0         Equity financing       24.1       0.0       0.0         Dividends       0.0       0.0       0.0         Other       4.9       0.0       0.0         Net cash flow       13.3       (14.7)       (17.5  |      | 0.0 0.                                  |
| Minority interests         0.0         0.0         0.0           Shareholders' equity         17.6         1.6         (16.2           CASH FLOW         Deparating cash flow before WC and tax         (8.5)         (13.1)         (15.5           Morking capital         (0.5)         (0.0)         (0.0           Exceptional & other         (0.8)         0.0         0.0           Fax         0.0         0.0         0.0           Net operating cash flow         (9.9)         (13.1)         (15.5           Capex         (0.3)         (1.5)         (1.5           Acquisitions/disposals         (5.4)         0.0         0.0           Net interest         0.0         (0.1)         (0.5           Equity financing         24.1         0.0         0.0           Dividends         0.0         0.0         0.0           Other         4.9         0.0         0.0           Net cash flow         13.3         (14.7)         (17.5   |      |   |
| Shareholders' equity       17.6       1.6       (16.2         CASH FLOW       Cash flow before WC and tax       (8.5)       (13.1)       (15.5         Porking capital       (0.5)       (0.0)       (0.0         Exceptional & other       (0.8)       0.0       0.0         Fax       0.0       0.0       0.0       0.0         Net operating cash flow       (9.9)       (13.1)       (15.5         Capex       (0.3)       (1.5)       (1.5         Acquisitions/disposals       (5.4)       0.0       0.0         Set interest       0.0       (0.1)       (0.5         Equity financing       24.1       0.0       0.0         Dividends       0.0       0.0       0.0         Other       4.9       0.0       0.0         Net cash flow       13.3       (14.7)       (17.5   |      | , ,                                     |
| CASH FLOW         Operating cash flow before WC and tax       (8.5)       (13.1)       (15.5)         Vorking capital       (0.5)       (0.0)       (0.0)         Exceptional & other       (0.8)       0.0       0.0         ax       0.0       0.0       0.0         Sapex       (0.3)       (1.5)       (1.5)         Acquisitions/disposals       (5.4)       0.0       0.0         Let interest       0.0       (0.1)       (0.5)         Equity financing       24.1       0.0       0.0         Dividends       0.0       0.0       0.0         Other       4.9       0.0       0.0         let cash flow       13.3       (14.7)       (17.5)  |      | 0.0                                     |
| Operating cash flow before WC and tax       (8.5)       (13.1)       (15.5)         Working capital       (0.5)       (0.0)       (0.0)         Exceptional & other       (0.8)       0.0       0.0         Tax       0.0       0.0       0.0         Net operating cash flow       (9.9)       (13.1)       (15.5)         Capex       (0.3)       (1.5)       (1.5)         Acquisitions/disposals       (5.4)       0.0       0.0         Net interest       0.0       (0.1)       (0.5)         Equity financing       24.1       0.0       0.0         Dividends       0.0       0.0       0.0         Other       4.9       0.0       0.0         Net cash flow       13.3       (14.7)       (17.5)   | (16  | 6.2) (30.3                              |
| Working capital         (0.5)         (0.0)         (0.0           Exceptional & other         (0.8)         0.0         0.0           Tax         0.0         0.0         0.0           Net operating cash flow         (9.9)         (13.1)         (15.5           Capex         (0.3)         (1.5)         (1.5           Acquisitions/disposals         (5.4)         0.0         0.0           Net interest         0.0         (0.1)         (0.5           Equity financing         24.1         0.0         0.0           Dividends         0.0         0.0         0.0           Other         4.9         0.0         0.0           Net cash flow         13.3         (14.7)         (17.5  |      |   |
| Exceptional & other     (0.8)     0.0     0.0       ax     0.0     0.0     0.0       let operating cash flow     (9.9)     (13.1)     (15.5)       capex     (0.3)     (1.5)     (1.5)       ccquisitions/disposals     (5.4)     0.0     0.0       let interest     0.0     (0.1)     (0.5)       cquity financing     24.1     0.0     0.0       bividends     0.0     0.0     0.0       0ther     4.9     0.0     0.0       let cash flow     13.3     (14.7)     (17.5)  |      |   |
| Flax         0.0         0.0         0.0           Net operating cash flow         (9.9)         (13.1)         (15.5)           Capex         (0.3)         (1.5)         (1.5)           Acquisitions/disposals         (5.4)         0.0         0.0           Net interest         0.0         (0.1)         (0.5)           Equity financing         24.1         0.0         0.0           Dividends         0.0         0.0         0.0           Other         4.9         0.0         0.0           Net cash flow         13.3         (14.7)         (17.5)  |      |   |
| Net operating cash flow       (9.9)       (13.1)       (15.5)         Capex       (0.3)       (1.5)       (1.5)         Acquisitions/disposals       (5.4)       0.0       0.0         Net interest       0.0       (0.1)       (0.5)         Equity financing       24.1       0.0       0.0         Dividends       0.0       0.0       0.0         Other       4.9       0.0       0.0         Net cash flow       13.3       (14.7)       (17.5)   |      | 0.0                                     |
| Capex     (0.3)     (1.5)     (1.5)       Acquisitions/disposals     (5.4)     0.0     0.0       Idet interest     0.0     (0.1)     (0.5       Equity financing     24.1     0.0     0.0       Dividends     0.0     0.0     0.0       Other     4.9     0.0     0.0       Idet cash flow     13.3     (14.7)     (17.5   |      | 0.0 0.1                                 |
| Acquisitions/disposals       (5.4)       0.0       0.0         Net interest       0.0       (0.1)       (0.5         Equity financing       24.1       0.0       0.0         Dividends       0.0       0.0       0.0         Other       4.9       0.0       0.0         Net cash flow       13.3       (14.7)       (17.5   |      |   |
| Net interest         0.0         (0.1)         (0.5           Equity financing         24.1         0.0         0.0           Dividends         0.0         0.0         0.0           Other         4.9         0.0         0.0           Net cash flow         13.3         (14.7)         (17.5  |      |   |
| Equity financing     24.1     0.0     0.       Dividends     0.0     0.0     0.       Other     4.9     0.0     0.       Net cash flow     13.3     (14.7)     (17.5)  |      |   |
| Dividends         0.0         0.0         0.0           Dther         4.9         0.0         0.           Net cash flow         13.3         (14.7)         (17.5)  |      | 0.0 (1.3                                |
| Other         4.9         0.0         0.           Net cash flow         13.3         (14.7)         (17.5)  |      | 0.0 0.                                  |
| Net cash flow 13.3 (14.7) (17.5)   |      | 0.0 0.                                  |
|  |      |   |
|  |      | 0.7 18.3                                |
|  |      | 0.0 0.1                                 |
|  |      | 0.0 0.                                  |
|  |      | 8.2 35.                                 |



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