

Market overview and review of companies listed on NYSE
Alternext - the international market tailor-made for small and mid caps

Second quarter 2011



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Welcome to the latest edition of the NYSE Alternext Quarterly Review.

Edison's analysts have been in contact with the 115 NYSE-Alternext listed companies profiled in this review, aiming to provide investors with a snapshot of each company's activities, strategy and trends within the industries they operate in. Edison's analysts have relied on consensus earnings estimates but have reflected feedback received by companies on historic and forecast numbers. Deinove and Hybrigenics are clients of Edison Investment Research, and the forecasts are those of the analyst.

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Neil Shah
Director of Research

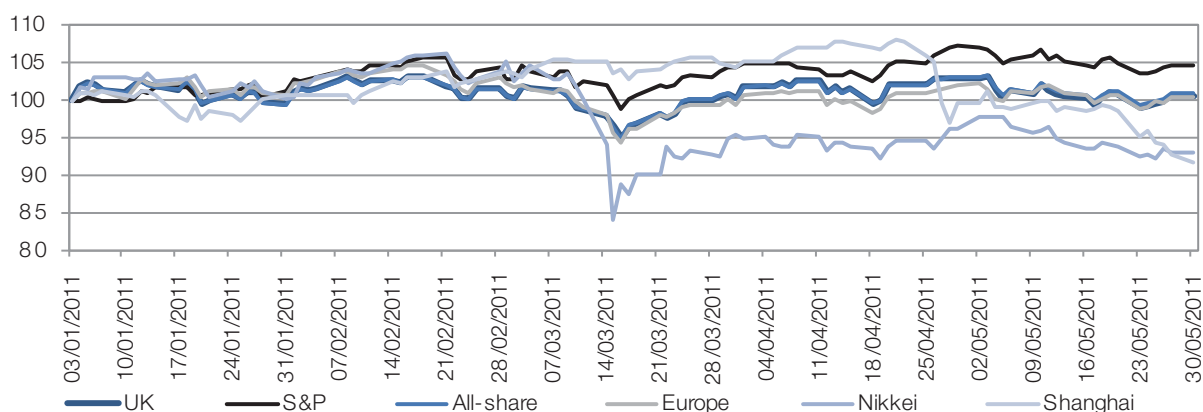
Equity market overview and strategy

- Caution remains the order of the day and this stance seems to be borne-out in the relatively stagnant performance of European markets so far in 2011. On the face of it, it seems counterintuitive (Japan excluded) that 'western' stock markets would significantly outperform their Asian peers.
- Three major issues continue to face-down markets: growth, inflation and debt (most notably of the sovereign kind). Most of our missives so far this year have centred (some might say obsessed) on inflation trends. This month we turn our attention to growth – or lack of it – the 'stag' in stagflation.
- The dilemma around the world is that the onerous levels of fixed debt facing individuals and corporations can only be made manageable through growth. On a micro level, margins in many industries are back to cyclical highs, rendering further earnings growth realistic only via top-line expansion.
- Questions surrounding the sustainability of global growth have resurfaced (as they did early in 2010), but this time stimulus options are greatly reduced. The market seems sanguine, attributing the slowdown to the Fukushima after-shock and global inventory de-stocking, both deemed to be short-term effects. China's monetary tightening and US consumer deleveraging remain huge headwinds for global growth.
- Yet investors seem to be crying-out for growth, as shown by the re-ratings of growth-stocks and IPOs (cf LinkedIn, Renren et al).

Global market summary

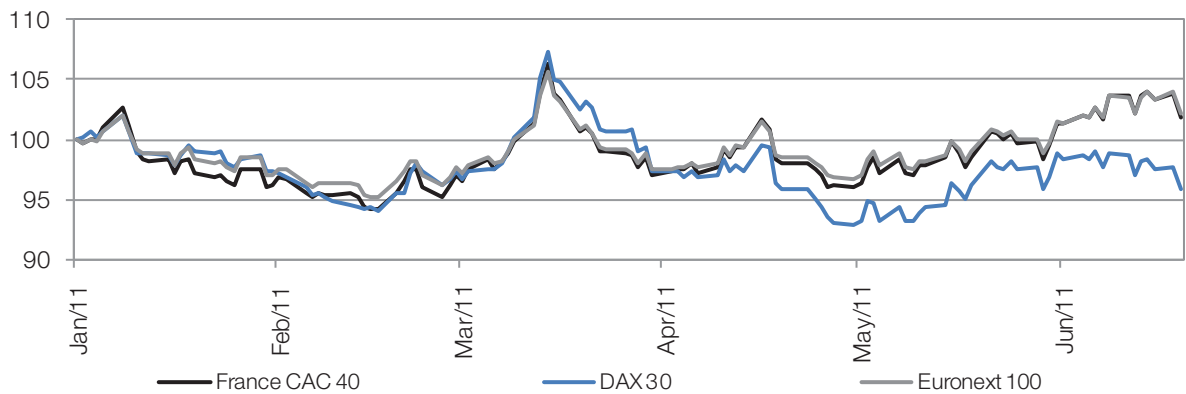
It seems counter-intuitive that the best performing indices YTD have been the Western bourses. Even allowing for the natural disaster that befell Japan, the Shanghai index has taken two quite dramatic leg-downs in the last month. To some extent, China has been playing catch-up and, arguably, the weakening dollar does distort the nominal gains in the S&P.

Exhibit 1: Market ranges



Source: Bloomberg

Exhibit 2: Selected eurozone market performance (YTD)

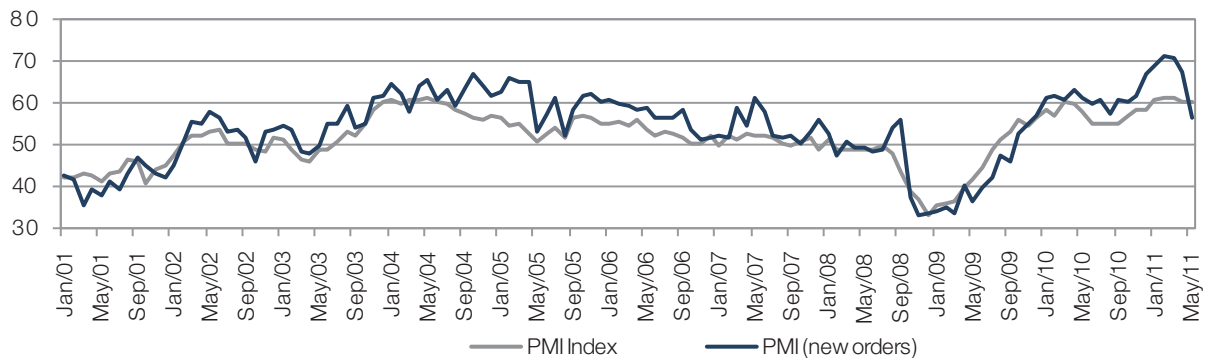


Source: Bloomberg

Global growth: Lead indicators turning?

Three core issues remain central for most investors: inflation, global growth and debt levels. The performance of the indices would suggest that markets remain remarkably sanguine about all three, though it seems to us that there has been a noticeable increase in the macroeconomic data points, which gives cause for concern. A case for deteriorating growth is easy to make for each of the core economic regions. In the US, housing is still a drag on spending, in Europe peripheral countries are undertaking forced internal devaluations and some remain at risk of default, the Chinese are tightening credit, and meanwhile Japan is struggling to rebuild. The significance of negative economic indicators in recent weeks has been downplayed so far and attributed to the temporary shock caused by the Japanese tsunami and a cyclical inventory de-stocking phase. As ever, we are more concerned that the effects of stimuli are waning and high debt levels and rising inflation is stifling consumption. Central banks do not have much ammunition left to revive these stimuli. Exhibit 3 below shows the National Association of Purchasing Managers (NAPM) Purchasing Managers' Index, which at 60.4 remains close to cyclical highs, and while turning is still well above the level (50), which would indicate economic contraction. However, overlaying PMI new orders shows a much sharper decline in the last month. This indicator might suggest that another US slowdown is in the works (and the most recent Case-Shiller housing data indicating a double-dip would also be supportive to that view). Other proprietary lead indicators, such as ECRI's, would support this trend on a global scale.

Exhibit 3: Lead indicators turning?

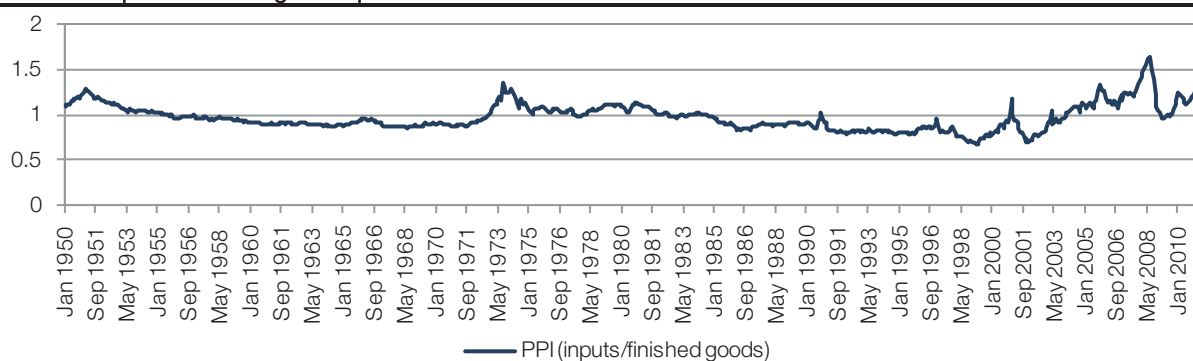


Source: Bloomberg

US companies facing increased pressure

While there have been some very high-profile corporate disappointments in recent weeks (Cisco, HP and Gap have all issued significant profit warnings), so far the perceived wisdom is that these are all 'company-specific'. What is unarguable is that corporate profits are at all-time highs as a percentage of US national economic output, input costs are rising (and pressure on said margins is approaching multi-decade highs) and demand is waning. As shown in Exhibit 4, using US PPI crude input prices (prices paid) and price received we can create a proxy for US corporate margins. While pressure on margins has been slowly building since 2002 (in sync with the so-called commodity super-cycle), the relative pressure on corporate margins is similar to that last seen in the early 1970s. This chart is most useful as a directional trend setter – notably, there is no sign of the trend abating.

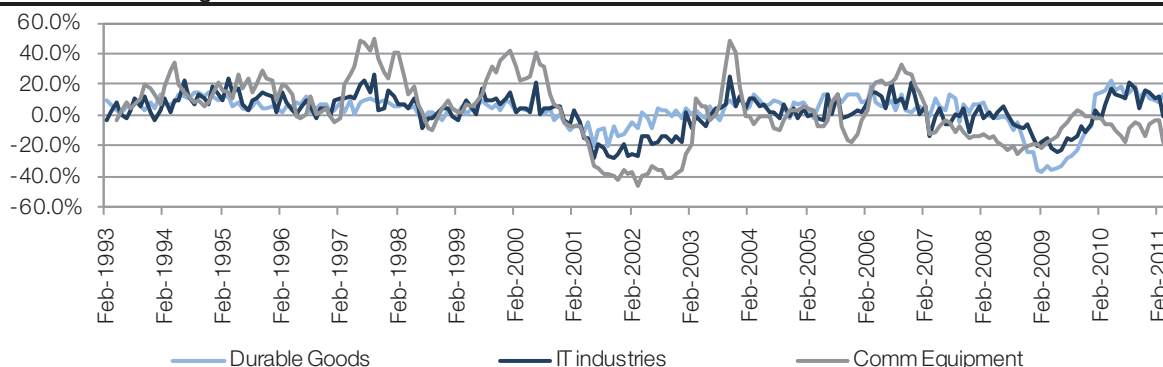
Exhibit 4: Corporate US margin compression



Source: Bloomberg

The April US durable goods statistics provided further grist to the bears' mill. The headline durable goods order growth is rolling over with headline durable goods orders (not-seasonally adjusted) up 4% y-o-y, the lowest growth since December 2009. To be fair, the April 2010 comparable was very high (+23%), but the central issue is the same – growth looks to be slowing. To accentuate this point, the more cyclical sub-sectors such as technology are seeing an amplification of this trend: IT industries saw negative order growth in April and communications equipment orders fell a whopping 22.8%. This gives serious pause for thought.

Exhibit 5: US durable goods

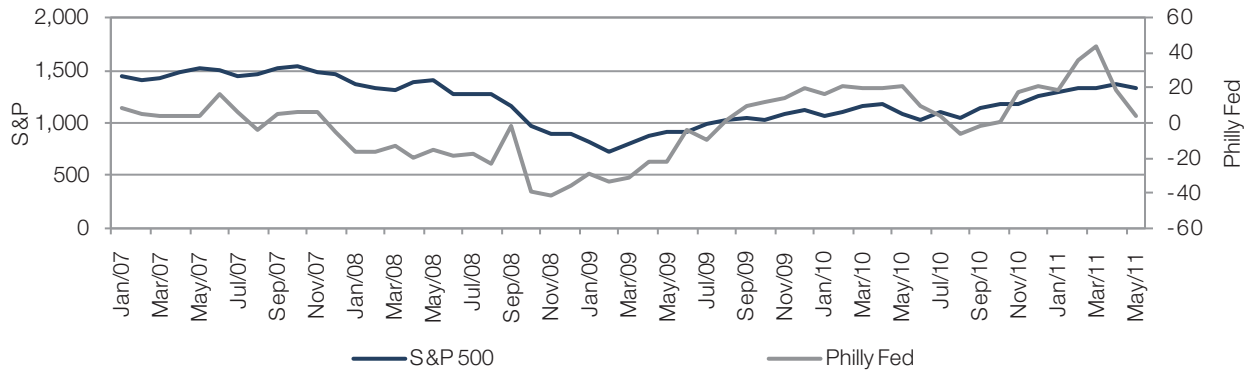


Source: US Census

In this context, is it any wonder that the CEO of sector's bellwether company, Cisco, said that previous medium-term growth targets of 12-17% are now "off the table"? While communications equipment is clearly driven by corporate infrastructure demand, it is notable that recently reported market data showed that 2010 marked the first year in history for which the PC industry saw declining volumes of consumer PCs. While the

durable goods statistics may be considered backward looking by some, the Philly Fed index (a corporate survey to measure manufacturing conditions by the Philadelphia Federal Reserve, ie more forward-looking) was also very disappointing; it saw its lowest reading since October. For the first time in eight months, firms reported that unfilled orders and delivery times were falling. Historically, the Philly Fed has proven a useful lead indicator on the S&P 500's performance.

Exhibit 6: S&P vs Philly Fed



Source: Bloomberg

Company profiles

Sector: Media & Entertainment

Price: €48.32
Price as at 23 June 2011

Share price graph (€)



Company description

1000mercis specialises in providing interactive marketing and advertising services. The group's mission is to provide innovative responses to businesses wishing to optimise their advertising and marketing campaigns on interactive media (internet, mobile, etc).

Price performance

%	1m	3m	12m
Actual	2.3	10.7	53.9
Relative*	5.4	29.5	45.1

* % Relative to local index

Analyst

Fiona Orford-Williams

1000mercis (ALMIL)

Market cap: €150m

COMPANY COMMENT

FY10 was a year of strong progress, with revenues +22% and EPS up 29%. The year-end net cash position increased to €21m. The group's technical emphasis provides a good platform, with mobile marketing increasing its share to 29% and online marketing a further 45% of sales, boosted by the growth in corporate use of social networking and geolocation. The balance is in email marketing, which is also benefiting from the proliferation of internet-enabled mobile devices. Clients are from a broad range of sectors and include Expedia, BNP Paribas, TF1, Laposte.net and Meetic.

INDUSTRY COMMENT

After much agitation, the 'Google' tax has been voted down by the French National Assembly and is now back with the Senate. Internet penetration continues to increase, with 61% of the population now accessing the web at least once per month, with around half using social networks. CapGemini estimates French online marketing grew at 9% in FY10 and forecasts +12% for FY11 as an increasing number of businesses go online, particularly local advertisers.

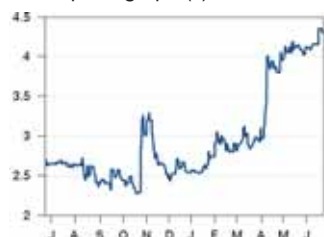
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	28.00	9.50	6.10	2.28	21.19
2010A	34.30	12.60	7.90	2.94	16.44
2011E	40.40	15.00	10.30	3.50	13.81
2012E	46.40	17.30	11.90	4.00	12.08

Where available, consensus data has been sourced from Thomson Datastream

Sector: Support Services

Price: €4.32
Price as at 23 June 2011

Share price graph (€)



Company description

Accès Industrie specialises in leasing elevator cars and baskets mainly intended for the building construction and renovation sector.

Price performance

%	1m	3m	12m
Actual	5.6	46.4	63.0
Relative*	8.8	74.5	53.7

* % Relative to local index

Analyst

Roger Leboff

Acces Industrie (ALACI)

Market cap: €25m

COMPANY COMMENT

Further growth in Q1 built on progress in the final quarter of FY10. Sales were up by 10.4% in France to €12.1m, 5.1% for the rest of Europe, ie Spain and Portugal, and by a spectacular 244% in Morocco, admittedly the smallest segment, which contributed €0.61m in the period helped by the creation of a new agency in Tangier. The outlook is positive, with further growth during the course of 2011, although this is relative to a less favourable base, such as growth during 2010, and markets remain competitive.

INDUSTRY COMMENT

The group has redeployed resources in new markets where it sees opportunities for better growth and to use its strengths in Southern Europe. Market conditions for equipment rental remain tough, with a shortage of finance affecting new sites, denting customer confidence and driving oversupply. The group has over 20,000 customers via a network of 37 branches - 29 in France, five in Spain, two in Portugal, one in Morocco - and a diversified fleet of aerial lifts and carts, trucks and mini-excavators.

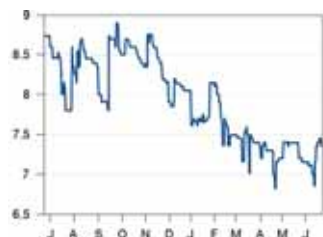
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	55.12	0.70	(7.19)	N/A	N/A
2010A	58.70	8.70	2.10	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Travel & Leisure

Price: €7.35
Price as at 23 June 2011

Share price graph (€)



Company description

Ada Location provides short-term leasing of utility vehicles, private vehicles, motorised bicycles, scooters and motorcycles in France.

Price performance

%	1m	3m	12m
Actual	2.1	(0.5)	(16.0)
Relative*	5.2	(6.3)	(20.8)

* % Relative to local index

Analyst

Richard Finch

Ada (ALADA)

Market cap: €21m

COMPANY COMMENT

Although Ada's latest update in March gave no formal guidance on the 2011 out-turn, it confirmed management's aim to increase profit by consolidating the company's market leadership and developing large account and agency business. A robust H210 performance saw ADA raise trading profit by a quarter on sales up by 13%, reflecting outperformance of a generally quiet market, marked recovery by its utility vehicle segment and a broadening of services on offer. There has also been a boost from a growing online presence. Such success endorses ADA's long-standing focus on local markets rather than airports and stations (the company is represented in over 500 towns in France), and its current diversification of product offering. H1 results are due in late July.

INDUSTRY COMMENT

Despite a slowdown in French retail sales growth in May and abiding pressure on consumer purchasing power, Markit believes that the underlying trend remains positive, reflecting the 1% rise in French GDP in Q111.

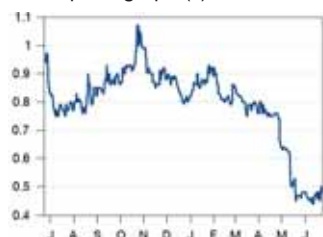
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	39.80	1.36	1.17	N/A	N/A
2010A	46.00	1.80	1.80	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Property

Price: €0.48
Price as at 23 June 2011

Share price graph (€)



Company description

Adomos is the French leader in internet distribution of investment real estate assets. The group is also involved in publishing professional real estate ads in free publications and on the internet through quoted subsidiary Acheter-Louer.

Price performance

%	1m	3m	12m
Actual	2.1	(39.2)	(49.5)
Relative*	5.2	(37.7)	(52.4)

* % Relative to local index

Analyst

Roger Leboff

Adomos (ALADO)

Market cap: €6m

COMPANY COMMENT

Consolidated group revenues for FY10 were 3% ahead, but a €2.6m operating loss reflected the competitive market backdrop for both divisions. Adomos was affected by a lack of BBC low-energy building programs, which held back bookings in the final quarter. Acheter-Louer, however, reported a strong end to FY10 which, with new contracts signed in March and April this year points to a better FY11 outlook. Adomos also expects new software to improve productivity, while margins will be helped by a full contribution from both its new 'Webmagazine' and overhead savings during FY10.

INDUSTRY COMMENT

Internet subscription revenues from real estate agencies, which froze their communication budgets during 2009, picked up momentum in late 2010. The group's new Webmagazine is gaining traction. Adomos remains well placed to benefit from French government initiatives such as the Scelier Law, a tax incentive scheme launched in January 2010 to encourage investment in rental property.

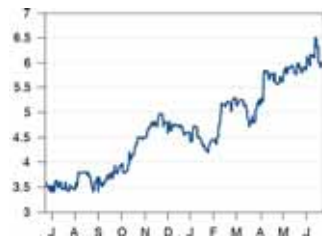
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	13.83	(2.06)	(4.41)	N/A	N/A
2010A	13.78	(2.59)	(2.07)	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Media & Entertainment

Price: €6.00
Price as at 23 June 2011

Share price graph (€)



Company description

Adverline is an internet advertising company. It also offers electronic payment services to publishers.

Price performance

%	1m	3m	12m
Actual	1.7	25.3	72.4
Relative*	4.8	33.8	62.5

* % Relative to local index

Analyst

Fiona Orford-Williams

Adverline (ALADV)

Market cap: €32m

COMPANY COMMENT

Adverline had a good FY10, with revenues +24% and pre-tax +34%. Online marketing (+36%) benefited from good new business wins. This has continued in H211, notably with the signing of a four-year contract to manage advertising for a number of French government websites. The group's reach is one of the largest in France; 21 million monthly visitors. Within the publishing segment (+24%; 21% sales), societe.com and kelprof.com were relaunched and a new site, annuaire.com, launched enabling smaller corporates to access the internet at low cost. Micropayment now represents 20% sales, diluted by higher growth in other divisions.

INDUSTRY COMMENT

Online advertising in France grew 9% in FY10 (CapGemini) and 12% growth forecast for FY11, with internet penetration set to increase from 61% to 65% by 2015. The threat of the 'Google' tax on online advertising is now receding. Local advertisers will be one of the main drivers of growth in the current year. CapGemini estimates that 70% of French SMEs still have no website.

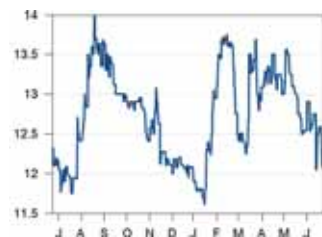
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	18.91	3.11	(0.89)	N/A	N/A
2010A	23.40	4.08	1.08	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Alternative Energy

Price: €12.10
Price as at 23 June 2011

Share price graph (€)



Company description

Aéro watt is one of France's leading producers of electricity from renewable energy. Revenues are generated primarily from wind power.

Price performance

%	1m	3m	12m
Actual	(4.7)	(11.6)	(4.6)
Relative*	(1.8)	2.8	(10.0)

* % Relative to local index

Analyst

Richard Finch

Aéro watt (ALWAT)

Market cap: €24m

COMPANY COMMENT

Aerowatt continued to flourish in Q1 with sales growth of 78%, driven equally by its fast-developing solar activities (sales up four-fold on a doubling of capacity) and an impressive acceleration (+43% against +31% in 2010) by its more established wind capacity. However, management is not revising its full year guidance of a rise in energy sales of 45% as Q1 performance was as budgeted. 2011 is expected to see a further substantial rise in EBITDA after its near trebling on a like-for-like basis last year. While committed to expanding its own estate, Aerowatt is seeking to adapt to lengthening development times caused by tighter regulation by working with partners (co-investors). Potential projects may involve the sale of turnkey operations, which can then be used to fund expansion of Aerowatt's own estate.

INDUSTRY COMMENT

The move to clean, renewable power can only intensify in view of the EU's binding directive on 20% renewable energy by 2020. France is the fourth-largest market in the EU (Germany and Spain are clear leaders) and has set ambitious objectives well ahead of the EU directive.

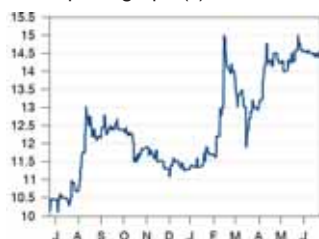
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	11.00	2.70	0.10	0.00	N/A
2010A	15.40	3.60	0.50	0.33	36.67
2011E	21.30	7.60	(0.14)	(0.06)	N/A
2012E	25.20	13.10	1.22	0.67	18.06

Where available, consensus data has been sourced from Thomson Datastream

Sector: Pcare and household prd

Price: €14.55
Price as at 23 June 2011

Share price graph (€)



Company description

Alès Groupe specialises in the design, manufacturing, and marketing of plant-based cosmetic and hair care products.

Price performance

%	1m	3m	12m
Actual	(0.2)	10.3	43.3
Relative*	2.8	32.2	35.1

* % Relative to local index

Analyst

Fiona Orford-Williams

Ales Groupe (ALPHY)

Market cap: €205m

COMPANY COMMENT

Ales's Q111 results showed sales up 5.1% y-o-y (4.8% at constant forex), with international sales up 8.5% led by growth in the Spanish and US markets. French sales were flat with destocking through the supply chain ahead of a change in packaging. As the repackaged products are launched, sales to the domestic market should start to move ahead again. Ales's key brands are Phyto, Kydra and Ducastel in hair care, the skincare/make-up brand of Lierac and Caron in perfume.

INDUSTRY COMMENT

Markets for cosmetic and hair care products correlate strongly with consumer confidence. The sector is highly fragmented, with L'Oreal the clear leader. Sales in the natural and organic segment grew to €287m in 2010 (2009:€210m), but the market is very crowded, with over 250 brands launched in five years (Cosmebio). The impact of EU harmonisation of labelling standards under 'Cosmos-Natural' and 'Cosmos-Organic' has been weakened by the lack of a common logo. France has now banned phthalates, alkylphenols and parabens in cosmetics.

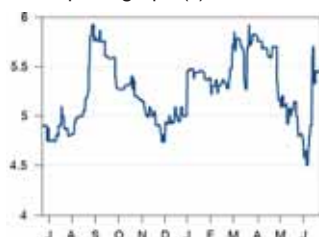
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	164.60	12.80	6.90	0.54	26.94
2010A	173.00	7.70	0.30	0.33	44.09
2011E	194.20	10.90	4.95	0.36	40.42
2012E	218.40	13.70	6.80	0.48	30.31

Where available, consensus data has been sourced from Thomson Datastream

Sector: Media & Entertainment

Price: €5.45
Price as at 23 June 2011

Share price graph (€)



Company description

Antevenio is a leading Spanish provider of interactive marketing and publicity services. The group operates primarily in four areas: publicity management, marketing services, the development and execution of advertising campaigns, and the development of community portals.

Price performance

%	1m	3m	12m
Actual	9.0	(4.7)	11.2
Relative*	12.3	11.8	4.9

* % Relative to local index

Analyst

Fiona Orford-Williams

Antevenio (ALANT)

Market cap: €23m

COMPANY COMMENT

Antevenio has now resumed top-line growth with FY10 revenues of €21m, an increase of 25%. The group has been expanding outside its domestic market, recently adding an office in Mexico to those in Buenos Aires and Paris. These, and the acquisition of Shopall, will affect operating margins short term, but should make for a more robust business model, with the financial benefit starting to accrue from the current financial year. In light of the improving confidence, management declared a maiden dividend for FY10.

INDUSTRY COMMENT

Carat's most recent commentary on the Spanish market shows a very different picture. Rather than the 1.5% drop in advertising for FY10 it had been predicting in August, its expectation for the actual figure is now +2.0%, with current year estimates increasing from 1.1% to 3.4% growth. It has pencilled in the same rate for 2012. IAB research shows 58% of Spanish households use the internet every week (73% UK), with a fast-growing proportion using social networks and making online purchases.

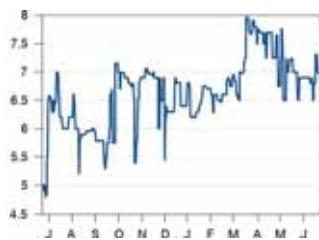
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	16.12	2.10	1.53	0.28	19.46
2010A	20.80	1.90	1.21	0.32	17.03
2011E	22.60	2.10	1.10	0.27	20.19
2012E	25.80	3.00	1.80	0.42	12.98

Where available, consensus data has been sourced from Thomson Datastream

Sector: Investment Companies

Price: €6.98
Price as at 23 June 2011

Share price graph (€)



Company description

Assya is an independent international financial services company.

Price performance

%	1m	3m	12m
Actual	(0.3)	(8.8)	54.5
Relative*	2.7	11.9	45.7

* % Relative to local index

Analyst

Richard Finch

Assya (ALASS)

Market cap: €77m

COMPANY COMMENT

After its merger last year with Global Equities Capital Markets and February's acquisition of Greek investment house Eurocorp, Assya remains alert to fresh growth opportunities such as its newly-proposed wealth management operation in Geneva. In six months Assya has developed a pan-European financial services business with a presence in seven countries and with AUM of c €350m. It operates in equities, corporate finance and asset management, on the lines of an investment bank. Before the Eurocorp transaction the enlarged Assya was projecting 2012 revenue of over €50m (2010 €24m) with a trading margin of c 15%.

INDUSTRY COMMENT

Recent developments in peripheral Europe has increased the risk premium and cost of insuring Greek debt to record highs. Holders of sovereign debt are increasingly concerned, and see debt re-structuring and significant haircuts as almost a given from Greek, Irish or Portuguese debt, despite the ongoing discussion with the EU/IMF to avoid Greek default.

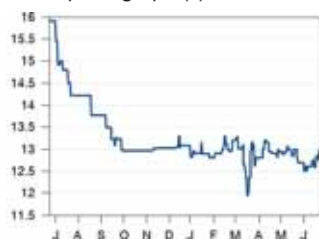
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	1.20	(6.97)	(9.70)	N/A	N/A
2010A	0.97	(5.70)	3.33	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Technology

Price: €12.98
Price as at 23 June 2011

Share price graph (€)



Company description

Astellia specialises in the design, manufacturing and marketing of hardware material and software solutions dedicated to optimising network performance and quality of service (QoS) for mobile telephone operators in France and other parts of the world (77% of sales).

Price performance

%	1m	3m	12m
Actual	1.4	(0.2)	(18.4)
Relative*	4.5	1.8	(23.0)

* % Relative to local index

Analyst

Roger Leboff

Astellia (ALAST)

Market cap: €33m

COMPANY COMMENT

The group's strong recovery in 2010 - 31% sales growth - demonstrated its ability to outperform its underlying markets. It secured 20 new clients during FY10 and the outlook is supported by its ability to help network operators meet growing demand for bandwidth in line with the increasing popularity of smart phones. International operations contributed 77% of FY10 revenues, up 34% y-o-y, including particularly strong performances in Africa and the Middle East, with Russia and India expected to contribute this year.

INDUSTRY COMMENT

Astellia's hardware and software is used by more than 180 mobile operators and equipment manufacturers to optimise network performance and customer service quality. The product portfolio covers existing mobile technologies (2G/2.5G/3G) and is ready for 4G (LTE). The group is positioned to capitalise on the increase in data traffic driven by increased smartphone adoption and further growth in mobile users worldwide. Important overseas markets include India, Gulf countries, Africa and the Americas.

Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	25.56	1.05	2.10	0.82	15.83
2010A	33.40	2.01	2.50	0.91	14.26
2011E	38.40	N/A	2.00	0.78	16.64
2012E	43.70	N/A	3.50	1.37	9.47

Where available, consensus data has been sourced from Thomson Datastream

Sector: Mining

Price: €2.75
Price as at 23 June 2011

Share price graph (€)



Company description

Through its two mines located in Guiana (Dieu Merci and Yaou), Auplata is the leading producer of gold in French Guiana.

Price performance

%	1m	3m	12m
Actual	(13.0)	(9.2)	3.6
Relative*	(10.3)	(3.7)	(2.4)

* % Relative to local index

Analyst

Charles Gibson

Auplata (ALAUP)

Market cap: €51m

COMPANY COMMENT

Auplata operates two mines in French Guiana (Yaou and Dieu Merci), with one more (Dorlin) scheduled for near-term production. The company is taking a 34% interest in Canadian junior Columbus Gold via the sale of up to 100% of its 1.9Moz 'inferred' Paul Isnard gold deposit (recently acquired from Golden Star). Under the terms of the agreement, Columbus must invest US\$7m on exploration within two years, with a feasibility study conducted within four years. Auplata was recently granted a five-year exploration permit in the 14 sq km Couriege sector contiguous with Dieu Merci, and has raised €2.45m through issue of equity.

INDUSTRY COMMENT

Auplata is investigating a technique for extracting gold at Dieu Merci using a five-tonne-per-week sodium thiosulphate pilot plant, rather than conventional methods. Output rose steadily throughout 2010, with total gold production of 8,135oz. Production for Q111 was 2350oz. Annual revenue for 2010 was up 24% at €7.3m.

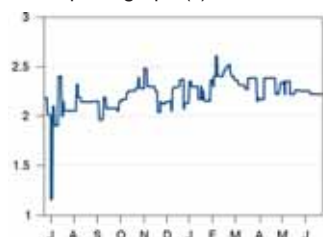
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	5.80	(4.03)	(3.80)	N/A	N/A
2010A	7.30	16.70	16.20	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: General Retailers

Price: €2.22
Price as at 23 June 2011

Share price graph (€)



Company description

Auto Escape is France's leading competitive car hire broker with access to the fleets of rental company partners worldwide.

Price performance

%	1m	3m	12m
Actual	(1.8)	(6.7)	0.9
Relative*	1.2	6.9	(4.9)

* % Relative to local index

Analyst

Richard Finch

Auto Escape (ALAUT)

Market cap: €12m

COMPANY COMMENT

Ahead of an imminent trading update including low-season results, Auto Escape reported in its latest release in December that 2011 would see a continuation of its strategy of international expansion, with a move across Scandinavia, and a growing internet presence (now over 70% of bookings). Auto Escape defied a difficult market in 2010 with a marked resumption of growth in the all-important summer half (sales +11% at maintained margin against +2% in H1). Finances are secure and, as a broker, Auto Escape is not burdened by fleet ownership.

INDUSTRY COMMENT

Growth in the car rental industry is closely linked to economic conditions and, in respect of airport rentals (c 40% of the market), to airline passenger growth. IATA statistics show international air travel to be rising at an annualised rate of 3-4% despite recent setbacks. Auto Escape is exposed to the leisure rather than the business rental market.

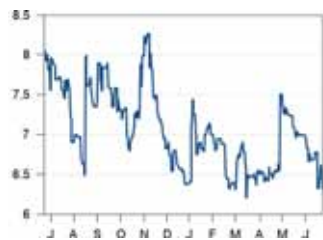
Y/E Sep	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	27.63	0.43	0.00	N/A	N/A
2010A	30.70	0.83	0.40	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Alternative Energy

Price: €6.31
Price as at 23 June 2011

Share price graph (€)



Company description

Bionersis specialises in the development of biogas energy valorization projects, including biogas generated by domestic waste discharge.

Price performance

%	1m	3m	12m
Actual	(9.7)	(2.8)	(21.6)
Relative*	(7.0)	1.5	(26.1)

* % Relative to local index

Analyst

Roger Leboff

Bionersis (ALBRS)

Market cap: €20m

COMPANY COMMENT

Growth is in the early stages, although optimal production levels are expected to be achieved this calendar year. FY10 saw further investment in existing projects, plus entries into new markets such as Vietnam and Indonesia. The group won four new Clean Development Mechanism (CDM) projects and, with the one acquisition in Vietnam, had a portfolio of 17 projects at the year end. In March, the group raised €2.9m in an oversubscribed share issue, ie 0.34m new shares at €8.5/share.

INDUSTRY COMMENT

Bionersis has invested c €25m in development projects to recover landfill biogas, in UN CDM projects to generate Certified Emission Reductions (CERs) in Latin America and Asia. The outlook is supported by the legal processes behind emissions reductions, ie legally binding targets for developed nations set by Kyoto. The group signed strategic partnerships with E.ON and EDF in November 2009 and the opportunity for strong cash-flow generation over the next decade appears intact.

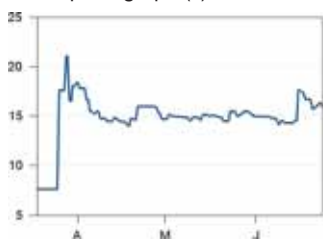
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	1.86	(0.68)	0.06	N/A	N/A
2010A	(0.17)	(1.77)	(1.13)	N/A	N/A
2011E	11.97	0.68	0.07	(0.02)	N/A
2012E	16.72	3.25	2.54	0.62	10.18

Where available, consensus data has been sourced from Thomson Datastream

Sector: Pharma & Healthcare

Price: €15.85
Price as at 23 June 2011

Share price graph (€)



Company description

Biosynex specializes in developing, producing, and marketing in vitro diagnostic tests for healthcare professionals (biologists, clinicians, nurses, and midwives).

Price performance

%	1m	3m	12m
Actual	2.6	107.6	N/A
Relative*	5.7	N/A	N/A

* % Relative to local index

Analyst

Mick Cooper

Biosynex (ALBIO)

Market cap: €17m

COMPANY COMMENT

Biosynex is a growing company selling easy-to-use, rapid diagnostic tests. In 2010, its sales rose by 46% to €1.0m and its net loss fell from €0.22m to €0.03m. The increased revenue is largely driven by the performance of its four key products, tests for Epstein-Barr virus serology, malaria, foetal membrane rupture and anti-tetanus immunity. Its future growth prospects depend on these products, new products such as the norovirus test, launched in April and geographic expansion. Two important tests, which should be launched in 2012, are for C. difficile infection and vasculitis. Biosynex was listed at €7.60 per share on 25 March, including a capital raise of €3.0m, and it raised an additional €2.0m at €12.75 per share in May.

INDUSTRY COMMENT

The molecular diagnostic market was estimated to be worth €3bn in 2009 and could double by 2014, because of the demand for better diagnoses to improve clinical decision making. The development risk of diagnostic products is lower than that for drugs, and the route to commercialisation is quicker.

Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	0.69	(0.25)	(0.23)	N/A	N/A
2010A	1.01	(0.09)	(0.03)	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Food & Drink

Price: €8.29
Price as at 23 June 2011

Share price graph (€)



Company description

Brossard designs, produces and markets cakes, pastries and frozen products.

Price performance

%	1m	3m	12m
Actual	1.1	90.6	10.7
Relative*	4.2	74.7	4.3

* % Relative to local index

Analyst

Fiona Orford-Williams

Brossard (ALBRO)

Market cap: €47m

COMPANY COMMENT

Brossard is subject to an agreed bid from Jacquet SA, the second largest industrial baker in France. Guy Schumacher, his family and associates have accepted a take-out price of €8.29 per share for the 77.16% of the equity for which they speak, valuing the group at €47m. This move follows the disposal of Brossard's frozen food operations to Icelandic seafood group, Alfesca, completed in August 2010, with net cash proceeds of €17.7m declared in the accounts to December. The offer for the balance of the shares is open from 23 June to 13 July inclusive.

INDUSTRY COMMENT

Carrefour, Auchan, Geant Casino, Intermarche, Leclerc and Systeme U (the first three being owners and operators, the last three being buying groups) dominate the €171bn French food retail market. A relaxation in planning regulations for towns with populations over 20,000, full planning is no longer essential for stores less than 1000 square metres, meaning the major groups are pushing ahead with expansion plans in the convenience sector.

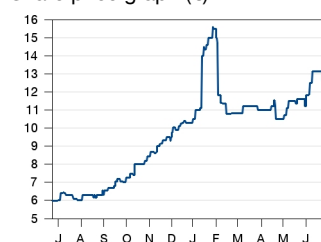
Y/E Jun	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	118.90	7.51	0.67	0.16	51.81
2010A	66.43	8.01	(0.95)	0.25	33.16
2011E	117.71	10.97	3.83	0.68	12.19
2012E	120.00	10.00	5.00	0.82	10.11

Where available, consensus data has been sourced from Thomson Datastream

Sector: Technology

Price: €12.65
Price as at 23 June 2011

Share price graph (€)



Company description

BSB employs over 400 people with offices in Belgium, Luxembourg, France, Switzerland and Ireland. It provides mission-critical solutions: Soliam, a portfolio management system for asset managers; and Solife, a life insurance policy administration system. It signed 15 new clients during 2010 and has about 100 clients in 16 countries.

Price performance

%	1m	3m	12m
Actual	9.1	12.9	111.2
Relative*	15.8	28.8	109.6

* % Relative to local index

Analyst

Roger Leboff

BSB (BSB)

Market cap: €27m

COMPANY COMMENT

The 26% increase in revenues in FY10 was driven by software sales, 56% ahead and stronger in both domestic and export markets. Services was also up, by a more modest 3% and both divisions were profitable. BSB attributes this to its previous investment in product development and a more confident customer reinstating spending put on hold in 2008-09. The group has geared up for another good year with a 23% increase in headcount and a new software development in Dublin, opened in H2. The statement included a positive 2011 outlook.

INDUSTRY COMMENT

BSB's domestic and international markets picked up in 2010 and it secured new clients in established and new territories. Momentum has been maintained into 2011 with demand for its applications - asset management and life insurance policy administration, remote access, consultancy services, bespoke applications and integration with partner solutions (SAP, IDIT) - targeted at banks and insurance companies. Core markets are Belgium, France and Luxembourg.

Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	24.48	(0.11)	(0.52)	(0.25)	N/A
2010A	30.90	2.20	(0.91)	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Technology

Price: €4.85
Price as at 23 June 2011

Share price graph (€)



Company description

Budget Telecom is an alternative discount telecommunications operator primarily servicing the general public.

Price performance

%	1m	3m	12m
Actual	(0.8)	(11.8)	(16.4)
Relative*	2.2	1.8	(21.2)

* % Relative to local index

Analyst

Richard Finch

Budget Telecom (ALBUD)

Market cap: €17m

COMPANY COMMENT

Continued organic top-line buoyancy in Q1 (+5%) and management expectation of H2 profit recovery are welcome signs after a difficult 2010 for Budget Telecom, when growth-led purchasing commitments and much higher marketing and labour costs contributed to a 64% reduction in trading profit on sales up by 7%. In particular, the company is heartened by the growing importance of its B2B activity, which doubled sales in 2010 (21%), its base of over 200,000 subscribers, its enhanced distribution and new mobile offerings. Margin gain has been set as the main financial target for 2011. The company remained securely financed at December.

INDUSTRY COMMENT

Across all western economies, pressure on fixed-line revenues continues. However, there is still a major opportunity for alternative telecoms service providers that can typically offer better pricing than incumbents and also offer innovative services and high customer support levels.

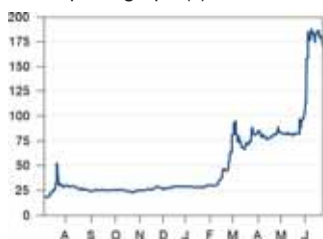
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	23.80	3.60	2.60	N/A	N/A
2010A	25.60	1.30	0.50	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Pharma & Healthcare

Price: €171.45
Price as at 23 June 2011

Share price graph (€)



Company description

CARMAT is developing a fully implantable orthotopic artificial heart, its electrical power supply system, and its telediagnosics system.

Price performance

%	1m	3m	12m
Actual	107.8	124.2	N/A
Relative*	114.1	510.8	N/A

* % Relative to local index

Analyst

Mick Cooper

CARMAT (ALCAR)

Market cap: €660m

COMPANY COMMENT

Carmat has been developing an implantable artificial heart since 1995 and expects the first human implant to take place in Q411. The device is designed to mimic a natural heart with the same output characteristics, including altering the beats per minute and blood pressure according to a person's activity. Bench tests indicate that its life expectancy will be over five years. The artificial heart is the result of an alliance between Professor Carpentier (who developed the eponymous heart valve) and the aerospace company, EADS. The company raised €15.5m during its IPO in July 2010 and has enough cash to operate until the end of 2011.

INDUSTRY COMMENT

The implantable artificial heart is being developed to treat patients with end-stage chronic heart failure. These people currently have a life expectancy of 12 months unless they receive a heart transplant (c 4,000 heart transplants are carried out each year). Carmat estimates that its device could treat c 100,000 patients per year and generate sales of up to €16bn.

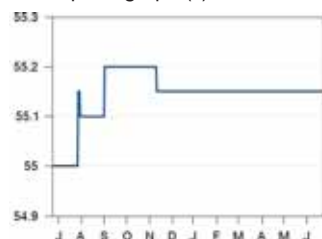
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	4.80	(5.98)	(4.72)	N/A	N/A
2010A	5.00	(10.50)	(7.73)	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Basic Industries

Price: €55.15
Price as at 23 June 2011

Share price graph (€)



Company description

Catala specialises in the production of corrugated and triple-corrugation card and paper, as well as in the transformation of corrugated cardboard into packaging.

Price performance

%	1m	3m	12m
Actual	0.0	0.0	0.3
Relative*	6.1	4.9	(0.5)

* % Relative to local index

Analyst

Richard Finch

Catala (CAT)

Market cap: €7m

COMPANY COMMENT

A substantial trading loss in H210 is all the more disappointing after Catala's return to profit in the two preceding halves. Management attributes the setback to a virulent hike in raw material costs, which collapsed gross margin and could not be recovered by selling prices.

Unfortunately, the first quarter of the current period has seen more of the same, with further cost rises in February. Since wholesale cost-cutting has already been implemented, the company advises that profit recovery depends on restoration of gross margin.

INDUSTRY COMMENT

Although DS Smith reported underlying volume growth of 9% in Continental corrugated packaging in the year to April, this is clearly ahead of a market, which, albeit including an underperforming UK, grew by just 3% in the year to March (FEFCO). DS Smith's success is due partly to its high share (more than Catala) of FMCG business, the most buoyant area of corrugated demand. In addition, continuing pressure on costs is expected. Industry consolidation is afoot, with DS Smith buying Otor.

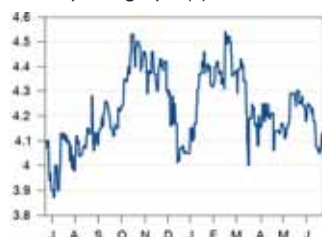
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	38.88	0.00	(0.60)	N/A	N/A
2010A	42.40	(0.50)	(2.60)	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Property

Price: €4.03
Price as at 23 June 2011

Share price graph (€)



Company description

CBo Territoria develops, promotes and manages residential and business real estate on La Réunion Island.

Price performance

%	1m	3m	12m
Actual	(5.2)	(4.7)	(1.7)
Relative*	(2.3)	2.1	(7.3)

* % Relative to local index

Analyst

Roger Leboff

CBo Territoria (ALCBO)

Market cap: €129m

COMPANY COMMENT

A 28% y-o-y increase in H2 sales (vs 1% for H1) was behind 20% growth in FY10 turnover. CBo remains on track to meet its forecast doubled scale by 2015, with 2011 and 2012 outlooks supported by its €125m order backlog and initiation of new projects. The key component of last year's sales growth was a 31% increase in property sales to €47m, with progress within each component of group operations. There was also a 15% increase in gross rents to €10.1m, 60% derived from commercial property. A confident FY11 outlook expects €120m of sales. The FY10 dividend was 14% higher at 8c/share.

INDUSTRY COMMENT

CBo holds a portfolio of commercial space and residential units on La Réunion Island in the Indian Ocean. Revenues are derived from rents, development, sales and management of the property. La Réunion experienced dynamic GDP growth over the last decade, post government efforts to increase tourism and cut dependence on agriculture. CBo recently presented plans for new eco-tourism development in St Giles.

Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	59.90	27.80	15.20	N/A	N/A
2010A	71.70	26.20	18.10	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Pharma & Healthcare

Price: €8.26
Price as at 23 June 2011

Share price graph (€)



Company description

Collectis is a leader in genome engineering and genomic surgery. Collectis specialises in the development and production of modified meganucleases used for in vivo DNA surgical procedures.

Price performance

%	1m	3m	12m
Actual	(3.3)	(4.0)	(5.1)
Relative*	(0.3)	29.2	(10.5)

* % Relative to local index

Analyst

Mick Cooper

Collectis (ALCLS)

Market cap: €96m

COMPANY COMMENT

Collectis is following a diversified strategy to exploit its core expertise in meganucleases, which make specific alterations to DNA. It has four subsidiaries: Collectis bioresearch provides meganuclease kits to life sciences researchers; Collectis plant sciences develops genetically modified plants for agricultural companies, including Monsanto; Collectis genome surgery is developing innovative treatments for genetic diseases and various other indications; and Ectycell is developing uses for meganucleases with stem cells. Total revenues increased by 55% to €16m, largely because of an increase in research tax credits, and its cash position fell by €21.0m to €24.0m in FY10. Collectis believes it has enough cash to reach profitability in 2012/13.

INDUSTRY COMMENT

Collectis's technology has a wide range of applications. The precise manner in which meganucleases modify genetic material means that all of its business lines have significant potential, although with very different risk/reward characteristics and time lines.

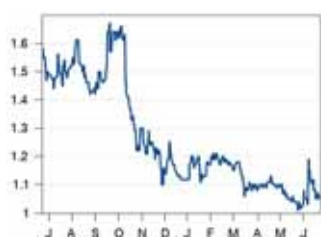
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	10.10	(9.80)	(7.80)	(0.33)	N/A
2010A	15.80	(11.50)	(8.00)	(0.40)	N/A
2011E	21.00	(8.00)	(5.95)	(0.51)	N/A
2012E	27.55	(1.00)	(2.75)	(0.23)	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Pharma & Healthcare

Price: €1.05
Price as at 23 June 2011

Share price graph (€)



Company description

Cerep provides pre-clinical research services to the pharmaceutical industry.

Price performance

%	1m	3m	12m
Actual	1.0	(4.5)	(31.8)
Relative*	4.0	(3.8)	(35.7)

* % Relative to local index

Analyst

Mick Cooper

Cerep (ALCER)

Market cap: €13m

COMPANY COMMENT

Trading conditions for Cerep continue to be challenging as sales fell 8% to €24.2m in FY10. Many of its clients have frozen research programmes, especially in North America, which caused sales to fall by 20.2%; this decline was partly offset by an increase of 2.4% in Europe and 28.9% in Asia. A focus on operating efficiency limited the operating loss to €3.1m. This led to its net debt position deteriorating by €3.1m to €3.6m in FY10. Its prospects depend on the continued progress of its new Chinese subsidiary and successful launch of the BioPrint database (Shire signed an evaluation license in January).

INDUSTRY COMMENT

Pharmaceutical companies are outsourcing a greater proportion of their pre-clinical work, but the market is very competitive. Restructuring programmes at pharmaceutical companies have put some research projects on hold and many pre-clinical services are becoming commoditised. CROs need to innovate continually to differentiate themselves from their competitors.

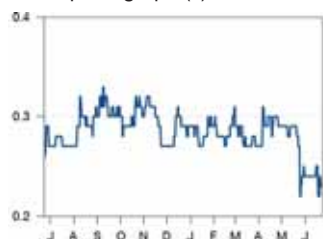
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	26.30	(1.71)	(1.92)	N/A	N/A
2010A	24.20	(3.14)	(4.11)	N/A	N/A
2011E	27.50	0.70	0.15	0.03	35.00
2012E	26.00	0.00	0.00	(0.04)	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Consumer Support Services

Price: €0.23
Price as at 23 June 2011

Share price graph (€)



Company description

César specialises in the design, manufacturing and marketing of party items.

Price performance

%	1m	3m	12m
Actual	(16.1)	(18.7)	(10.3)
Relative*	(13.6)	(19.2)	(15.5)

* % Relative to local index

Analyst

Richard Finch

Cesar (ALCES)

Market cap: €12m

COMPANY COMMENT

Cesar is currently involved in essential financial reorganisation, raising at least c €6m via an offer of shares at €0.20 and seeking a further increase in its bank finance. It is also implementing a cost-cutting programme, which includes the transfer of some of its purchasing from China to Madagascar. Apart from restoring its immediate fortunes, these measures are intended to allow the company to return to profit. Imminent results for the year to last March promise only a "stabilisation" in performance (FY10 saw a significant trading loss) on sales (already reported), which were flat only thanks to an unexpectedly strong Q4. Management warns that market conditions remain difficult across its international markets (under a third of sales in France in FY09 and FY10).

INDUSTRY COMMENT

According to Eurostat, eurozone retail sales in April rose month-on-month by 0.9%, reversing March's decline. Although this was stronger than expected, consumer spending over the rest of the year is likely to be restrained by rising commodity prices and interest rates.

Y/E Mar	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	40.40	(5.80)	(7.20)	N/A	N/A
2010A	34.60	(4.30)	(6.40)	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Support Services

Price: €27.59
Price as at 23 June 2011

Share price graph (€)



Company description

Clasquin provides air and maritime transportation engineering and overseas logistical services. It pilots and organises its customers' merchandise flows between France and primarily the Asia-Pacific region and the United States.

Price performance

%	1m	3m	12m
Actual	10.5	27.1	71.2
Relative*	13.9	68.5	61.4

* % Relative to local index

Analyst

Richard Finch

Clasquin (ALCLA)

Market cap: €64m

COMPANY COMMENT

Clasquin's ability to grow the average value of shipments drove a 10% increase in Q1 sales despite a collapse in freight rates (-36%). While a slowdown in hitherto bumper growth (shipments +24% in the first 9 months of 2010) was only to be expected post-crisis, its rate (+5%) was exaggerated more than usual by the Chinese New Year, ie otherwise c +9%. 2010 saw Clasquin exceed even its own ambitious forecasts, with sales up by 60% as higher volumes (+20%) accompanied much firmer freight rates and both gross and trading profit recovered to well in excess of pre-recession levels. Clasquin's strong market position, especially in Asia and more recently in Germany and India, the quality of its clients and its continued ability to increase average shipment volumes should sustain outperformance of a market forecast to grow by c 5-6% in 2011. The company continues to have net cash.

INDUSTRY COMMENT

The latest WTO forecast in April is for current-year growth in world trade and global GDP of 6.5% and 3.1% respectively. However, uncertainty is emphasised, given events in Q1.

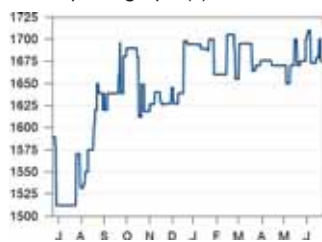
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	114.74	4.51	2.40	1.06	26.03
2010A	179.10	6.50	3.80	1.50	18.39
2011E	192.00	9.50	6.00	2.56	10.78
2012E	204.00	10.00	7.00	2.94	9.38

Where available, consensus data has been sourced from Thomson Datastream

Sector: Food & Drink

Price: €1675.00
Price as at 23 June 2011

Share price graph (€)



Company description

CoBrHa is Belgium's third largest brewery, through its subsidiary Haacht Brewery. It is also involved in the production and sale of wine and non-alcoholic beverages.

Price performance

%	1m	3m	12m
Actual	0.0	0.3	5.4
Relative*	6.1	3.7	4.6

* % Relative to local index

Analyst

Fiona Orford-Williams

CoBrHa (COBH)

Market cap: €127m

COMPANY COMMENT

FY10 sales were down 4%, but this was mostly due to the withdrawal from distribution agreements with some private-label brands to the off-trade in H210. Market share improved in the on-trade, export sales grew and costs were contained, leading to improved profits. Capex for the year at €18m was ahead of earlier expectations and mainly comprised a new bottling line, commissioned in November, and a barrel-filling line, commissioned in December. Prices are being raised from 5 September to recover raw material and energy cost increases.

INDUSTRY COMMENT

Belgian beer consumption continues to fall due to low population growth, changing habits and weak consumer confidence, with FY10 seeing a fall of 2.8% (implying an acceleration in H2), with the on-trade hardest hit. The market is dominated by InBev (57%) and Heineken/Alken-Maes (11%). Industry consolidation was a theme of FY10 (Alken-Maes buying Afligem; De Koninck taking Duvel Moortgat), leaving Haacht the third-largest brewer. A full smoking ban to be introduced on 1 July may further dampen demand.

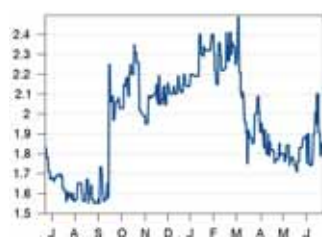
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	95.50	8.27	6.51	N/A	N/A
2010A	91.97	10.14	7.70	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Media & Entertainment

Price: €1.79
Price as at 23 June 2011

Share price graph (€)



Company description

Come and Stay provides email-based direct marketing services on the internet.

Price performance

%	1m	3m	12m
Actual	(2.2)	(3.8)	(2.7)
Relative*	0.8	(14.2)	(8.3)

* % Relative to local index

Analyst

Fiona Orford-Williams

Come & Stay (ALCSY)

Market cap: €7m

COMPANY COMMENT

Come & Stay specialises in email and mobile advertising through lead generation, e-CRM and social media. The exit from its Northern Europe operations in August 2010 enabled it to return to profit and to have a far stronger financial position. FY10 trading was good within the core sectors of e-commerce and automotive, although tougher H2 comparatives diluted I-f-I revenue growth for the year to 7%. The group is moving its larger clients to multi-year contracts of up to five years, with a target of 50% revenues from such business by 2013. This may have a short-term impact on performance but will improve the quality of earnings.

INDUSTRY COMMENT

Mobile marketing continues to be one of the strongest areas of growth in FY10 due to increasing smartphone penetration and rapid development of mobile applications. Recent data from Google showed France as having one of the highest percentages of smartphone users who access the web daily (59%) with 82% using their phones instore. However, only 12% of businesses were found to have mobile-friendly websites.

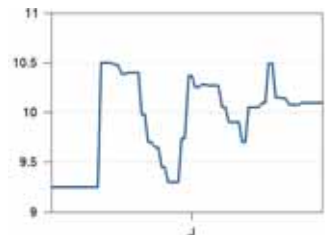
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	15.90	(0.70)	(3.50)	(0.28)	N/A
2010A	11.30	0.80	(9.40)	(0.19)	N/A
2011E	11.90	1.30	0.40	0.11	16.27
2012E	13.10	1.50	0.70	0.17	10.53

Where available, consensus data has been sourced from Thomson Datastream

Sector: Media & Entertainment

Price: €10.10
Price as at 23 June 2011

Share price graph (€)



Company description

Groupe ConcooursMania specialises in developing online marketing game operations.

Price performance

%	1m	3m	12m
Actual	1.2	N/A	N/A
Relative*	4.3	N/A	N/A

* % Relative to local index

Analyst

Fiona Orford-Williams

Concooursmania (ALGCM)

Market cap: €33m

COMPANY COMMENT

Concooursmania floated in May 2011, raising €9.2m of the pro-forma market cap of €31.5m at the issue price of €10. The issue was 3.5x subscribed. Revenues were approximately evenly split in FY10 between B2C online casual gaming and B2B promotional gaming, although it has since bought B2C site, Jeux.com. The consumer sites generated 9.6m unique visitors by December, with 140m ad-supported page views. Funds raised will help the group pursue its geographic ambitions (Germany, Scandinavia and the UK), invest in social network-based, mobile and tablet-based gaming and increase its sales efforts to agencies to bolster its B2B offer.

INDUSTRY COMMENT

Because of the diverse and rapidly-evolving nature of the industry, there are few reliable industry statistics. The US model shows revenues from social gaming reaching \$1bn in FY11 (eMarketer), with around half of 18-44 year-olds playing daily; 66% for tablet owners and 53% for smartphone users. There is a very high acceptance for marketing within games (40%).

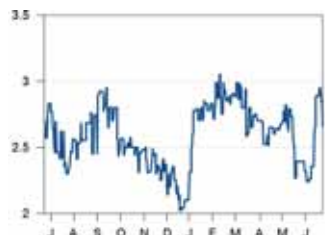
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	4.85	0.16	0.03	N/A	N/A
2010A	7.54	1.50	0.90	N/A	N/A
2011E	11.00	N/A	1.57	N/A	N/A
2012E	15.09	N/A	2.25	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Media & Entertainment

Price: €2.66
Price as at 23 June 2011

Share price graph (€)



Company description

CRM Company Group provides marketing consultation services. Its activities are centred on four divisions: communication consultation services, design and implementation of advertising campaigns, interactive marketing services, and the assessment of campaigns.

Price performance

%	1m	3m	12m
Actual	11.3	(2.6)	1.9
Relative*	14.7	34.4	(4.0)

* % Relative to local index

Analyst

Fiona Orford-Williams

CRM Company Group (ALCRM)

Market cap: €10m

COMPANY COMMENT

CRM Company Group and megalogo company trade under the latter name, having merged in October 2010. As a full-service marketing agency with core digital competencies, it has key verticals in services, IT, finance, automotive and luxury goods. Good new business wins have been announced, including Bouygues and La Redoute. Earlier difficult markets had undermined the balance sheet and the group has now issued warrants exercisable at €3.20 until 29 February 2012, which would raise €2.5m if exercised in full.

INDUSTRY COMMENT

Carat's latest estimates for the advertising industry (March 2011) show the French market performing much more strongly in H210, with growth revised upwards from 2.9% to 4.9%. For FY11, the rate of anticipated growth has increased from 2.7% to 2.9% and first indications for FY12 are for 2.7%. Online will continue to greatly outstrip these rates, with CapGemini now looking for 11% growth as brands increase their online presence. The threat of the Google tax now looks to have lifted.

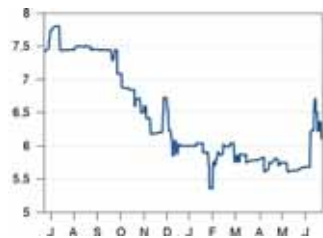
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	15.30	(3.00)	(3.30)	N/A	N/A
2010A	16.80	0.60	(0.40)	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Media & Entertainment

Price: €6.11
Price as at 23 June 2011

Share price graph (€)



Company description

Custom Solutions specialises in the supply of marketing services.

Price performance

%	1m	3m	12m
Actual	8.3	5.7	(17.4)
Relative*	11.6	4.5	(22.2)

* % Relative to local index

Analyst

Fiona Orford-Williams

Custom Solutions (ALSOL)

Market cap: €30m

COMPANY COMMENT

Custom Solutions floated in May 10, raising €7m. Sales for H111 (end March) were up 35%, a considerable improvement on the 11% growth in the prior financial year and a recovery in margins due to the sales mix shifting further back towards promotional marketing from logistical fulfilment after November's acquisition of loyalty-scheme specialist Cegip. At the end of March, the group had net cash of €9m (after stripping out cash advances). Its financial targets for the current year are for revenues of €20m and net profits of €2.1m.

INDUSTRY COMMENT

French FY10 advertising spend showed a strong y-o-y recovery, with Carat moving its estimate from 2.9% in August to 4.9% in March 11. Current year growth is projected at 2.9%, with online expected to outstrip this considerably, growing 11% (CapGemini) as brands support their online presence. E-commerce is growing much more strongly, with a recent report by Fact-Finder showing online sales up 34% y-o-y, with further growth from the internationalisation of sites and an emergent m-commerce segment.

Y/E Sep	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	0.86	0.26	1.88	N/A	N/A
2010A	15.70	2.33	1.71	N/A	N/A
2011E	20.00	N/A	2.30	0.47	13.00
2012E	22.60	N/A	2.70	0.57	10.72

Where available, consensus data has been sourced from Thomson Datastream

Sector: Support Services

Price: €7.52
Price as at 23 June 2011

Share price graph (€)



Company description

D.L.S.I. is a temporary recruitment business, placing both skilled and unskilled labour.

Price performance

%	1m	3m	12m
Actual	(6.6)	(4.8)	16.6
Relative*	(3.8)	(8.7)	9.9

* % Relative to local index

Analyst

Fiona Orford-Williams

D.L.S.I. (ALDLS)

Market cap: €19m

COMPANY COMMENT

Revenue growth continued the momentum achieved in FY10 with a gain of 58% in Q111 (19% l-f-l). The forecast for the full year is €200m, compared to €173m, which itself had exceeded the September forecast of €150m by some way. Overseas revenues continued to expand, growing 15.7%, so are likely to be at around 25% of the group for the year. Luxembourg and Switzerland are the largest markets outside France, with the Polish start-up broadening the scope further. In September 2010, DLSI extended its reach in the south, with the purchase of Exess Interim for an undisclosed sum.

INDUSTRY COMMENT

Eurociett's figures to March 2011 show a 22.0% increase in revenues and a 19.5% increase in agency hours worked in France. In April 2011, the number of temporary workers was up 13.8% y-o-y, with industrial regions responsible for most of the gain. Unemployment in March 2011 was 9.2%, down from 9.3% in Q410. French GDP grew 1.6% in FY10 and the IMF has increased its 2011 and 2012 forecasts to gains of 2.0%.

Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	117.43	1.36	0.70	N/A	N/A
2010A	172.70	3.64	1.40	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Alternative Energy

Price: €15.30
Price as at 23 June 2011

Share price graph (€)



Company description

Deinove designs and develops technologies in biofuels and biochemicals by harnessing the properties of the *Deinococcus* bacterium.

Price performance

%	1m	3m	12m
Actual	86.8	93.2	147.6
Relative*	92.5	278.3	133.4

* % Relative to local index

Analyst

Graeme Moyle

Deinove (ALDEI)

Market cap: €74m

COMPANY COMMENT

Deinove is seeking to develop a commercial method of producing second-generation biofuel using *Deinococcus* bacteria. The European Patent Office recently granted the patent application covering the genetic engineering process that uses *Deinococcus*'s unique self-repair ability and this will, in turn, allow Deinove to exploit the potential of biomass to produce second-generation biofuels. Deinove has also recently received the second tranche of funding from OSEO and we believe it has sufficient funds to continue with its R&D programme to 2013; commercial deployment is expected from 2014. Our discounted cash-flow analysis (using a 20% discount factor) suggests the market is assuming c 45% probability of success for Deinove's project.

INDUSTRY COMMENT

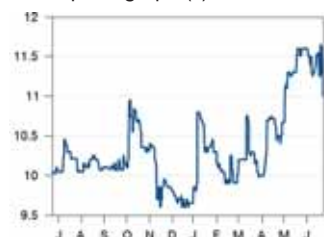
Environmental pressures and issues of security of energy supply should support continued growth in the market for biofuels. Within this mix we assume that second generation biofuels, such as those being developed by Deinove, assume greater importance.

Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	0.00	(1.88)	(1.25)	N/A	N/A
2010A	0.60	(2.50)	(2.25)	N/A	N/A
2011E	0.60	(2.90)	(2.70)	(55.70)	N/A
2012E	0.70	(2.90)	(2.90)	(59.30)	N/A

Sector: Support Services

Price: €11.00
Price as at 23 June 2011

Share price graph (€)



Company description

Demos is a leading French supplier of professional training. Its main activity is the provision of continued education services.

Price performance

%	1m	3m	12m
Actual	(4.4)	8.4	9.5
Relative*	(1.5)	17.0	3.2

* % Relative to local index

Analyst

Fiona Orford-Williams

Demos (ALDMO)

Market cap: €65m

COMPANY COMMENT

FY10 revenue growth of 6.3% would have been higher but for industrial action in Q310 disrupting corporate training programmes. Custom business grew 11%, becoming the largest part of sales; there was also an impressive 29% advance in consulting and advisory revenues. Ex-France sales across 16 countries accounted for 42% of the group, a further advance on the prior year as an increasing number of clients take CPD product across markets. Typifying this is the recent announcement for exclusive supply of CPD to international customs officers.

INDUSTRY COMMENT

In most developed economies, professional training opportunities are a given, enshrined in labour regulation. In many of Demos's newer markets, well-trained employees are seen to provide a competitive edge, with training also improving the calibre of candidates. Most markets are highly fragmented, although until comparatively recently the French market was dominated by state-owned training company AFPA. E-learning is accelerating the pace of change.

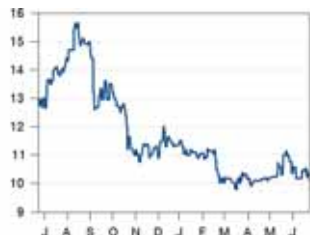
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	96.15	4.41	1.00	N/A	N/A
2010A	102.20	5.66	1.10	N/A	N/A
2011E	109.00	7.00	5.00	0.73	15.07
2012E	116.00	9.00	6.00	0.95	11.58

Where available, consensus data has been sourced from Thomson Datastream

Sector: Technology

Price: €10.15
Price as at 23 June 2011

Share price graph (€)



Company description

DL Software specialises in the publishing and marketing of management software for SMEs.

Price performance

%	1m	3m	12m
Actual	(8.8)	(1.5)	(21.6)
Relative*	(6.0)	(8.2)	(26.1)

* % Relative to local index

Analyst

Richard Finch

DL Software (ALSDL)

Market cap: €45m

COMPANY COMMENT

A resumption of like-for-like sales growth in Q1 (3% against -5% in 2010) and an encouraging orderbook have prompted DL Software to confirm 2011 guidance of 5-10% trading profit improvement (includes a full year of last summer's CIM acquisition). Management is justifiably confident in the company's robust model (strongly cash generative and biased towards recurrent activities, ie 52% of Q1 gross profit) and expansion-led strategy (DL has scope for c €5-10m acquisitions). 2010 trading profit (-5%) was at the top end of guidance, despite disappointing Q4 sales (like-for-like -15%) as laboratory markets remained weak in the face of changing regulation.

INDUSTRY COMMENT

Capgemini's like-for-like sales growth in France accelerated in Q111 (7% after 2% in Q410 and flat in Q3), reflecting vigorous recruitment during the period. Capgemini's focus is on national accounts rather than DL Software's target smaller business market, which should resume its correction of long-standing underinvestment in IT as conditions improve.

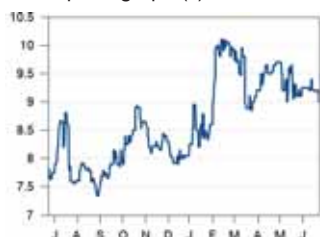
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	39.10	6.00	1.90	N/A	N/A
2010A	44.10	5.70	3.00	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Electrical Equipment

Price: €9.00
Price as at 23 June 2011

Share price graph (€)



Company description

ECT Industries designs, manufactures, markets and maintains on-board electronic and electromechanical navigation systems and equipment used primarily in the aeronautics industry.

Price performance

%	1m	3m	12m
Actual	(1.1)	1.7	15.1
Relative*	1.9	14.7	8.5

* % Relative to local index

Analyst

Richard Finch

ECT Industries (ALECT)

Market cap: €11m

COMPANY COMMENT

ECT Industries compounded the disappointment of missing an already-reduced 2010 sales guidance by failing to deliver a profit "comparable to 2009 thanks to favourable product mix", as assured in its January release. 2010 trading profit proved to be down by 30% (net profit almost a fifth lower), with the shortfall blamed on delays and cancellation of orders and investment in expected 2011 equipment sales. Management envisages a clear increase in sales (-7% in 2010) and trading margin in the current year. Services, whose strongly-recurrent income was unexpectedly affected in H210 by cutbacks, should benefit from a new French Air Force contract. Systems (under a third of group sales but the highest margin and buoyant in 2010) expects growing demand for its night vision and geolocation products.

INDUSTRY COMMENT

The coming years will see military budgets across Europe coming under pressure. ECT has relatively limited exposure to the regional and business jet sector, which has seen the most significant declines so far.

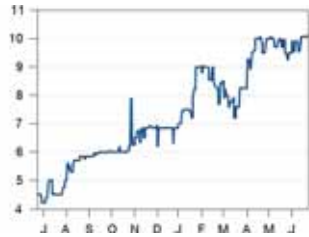
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	24.10	2.06	1.49	N/A	N/A
2010A	22.40	1.43	1.23	N/A	N/A
2011E	26.20	N/A	1.30	1.14	7.89
2012E	28.40	N/A	1.40	1.15	7.83

Where available, consensus data has been sourced from Thomson Datastream

Sector: Technology

Price: €10.10
Price as at 23 June 2011

Share price graph (€)



Company description

eFront offers publishing and software solutions primarily to the financial and insurance sectors in France, the UK and other parts of Europe.

Price performance

%	1m	3m	12m
Actual	6.3	22.4	124.4
Relative*	9.5	51.3	111.6

Analyst

Roger Leboff

eFront (ALEFT) Market cap: €31m

COMPANY COMMENT

A four-fold increase in operating profit to €2.9m reflects successful initiatives to grow revenues from licensing, operations and maintenance services and, in parallel, control over necessary increases in operating expenses, ie enlarged sales force and a continued commitment to R&D (18% of sales, vs 16% in 2009). The drivers for a 34% increase in turnover were the group's solutions for management of alternative assets (Frontinvest) and export growth, particularly to Middle East, Asia and the UK. A positive outlook is supported by a strengthened financial condition, with over €9m of net cash.

INDUSTRY COMMENT

eFront leverages a broad geographical coverage and focus on software used by alternative asset managers, fund administrators and in risk management (governance, risk, compliance). It has over 160 customers in 22 countries in private equity, property investment, banking and insurance. It intends to continue to develop its international presence.

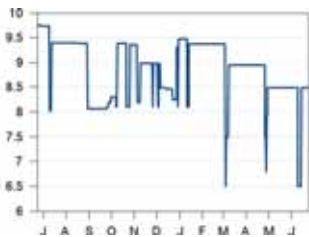
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	20.25	0.69	(1.00)	N/A	N/A
2010A	27.10	2.90	1.90	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Technology

Price: €8.49
Price as at 23 June 2011

Share price graph (€)



Company description

Emakina Group is a full service digital agency, providing a range of services related to the design and development of websites and interactive communications.

Price performance

%	1m	3m	12m
Actual	0.0	(5.0)	(12.9)
Relative*	6.1	7.9	(13.6)

Analyst

Roger Leboff

Emakina Group (ALEMK) Market cap: €32m

COMPANY COMMENT

A number of positives contributed to FY10 growth. New clients at home and overseas included FEDICT, Degroof Bank, Makro, DG Sanco and Ansell and reflect the value of Emakina's integrated solutions, applicable in multiple markets. There were better operating margins after integration of resource planning, with an ERP system for all subsidiaries and shared CRM tools. The current order book underpins a positive 2011 outlook that anticipates margin growth, additional sales to new and existing clients, and contributions from partnerships with Pixelpark and Troy Agency.

INDUSTRY COMMENT

The group helps customers integrate new digital communications - websites, brand activations and digital applications - into their businesses. Group services cover consultancy, interactive marketing, information websites, transactional applications and e-commerce. Emakina's network covers Belgium, France and the Netherlands, for such clients as Air France KLM, Pfizer Europe, Unilever, the European Commission and the UN.

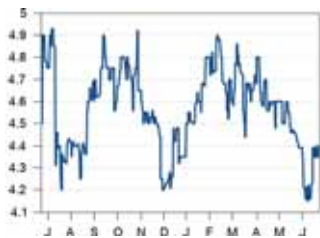
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	31.80	1.52	(0.36)	(0.01)	N/A
2010A	33.10	1.72	(0.36)	(0.22)	N/A
2011E	49.00	4.00	2.00	0.46	18.46
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Media & Entertainment

Price: €4.40
Price as at 23 June 2011

Share price graph (€)



Company description

Entrepaticuliers.com is a French website dedicated to listing small real estate advertisements. The group also sells the publication Les Annonces Immobilières.

Price performance

%	1m	3m	12m
Actual	(1.1)	(6.0)	(2.0)
Relative*	1.9	3.8	(7.6)

* % Relative to local index

Analyst

Richard Finch

Entrepaticuliers.com (ALENT)

Market cap: €16m

COMPANY COMMENT

Entrepaticuliers.com looks to be maintaining its pick-up in line with that of the French property market as Q111 sales increased by 23% on a similarly-strong rise in its volume of premium advertisements. Although there is still no guidance for 2011, it is reasonable to assume that the company will make the most of the upturn owing to its strong brand, national coverage and added-value services, helped by the recent re-launch of its website, which offers, among other things, a low-cost alternative to the estate agent (last year 50% of French properties put up for sale directly by the owner used the site). The company is debt free.

INDUSTRY COMMENT

According to Entrepaticuliers.com's respected 'barometer', the French property market is enjoying its forecast broadly-based recovery, with prices (+4% year-on-year in May) back to pre-recession levels. In 2010 prices rose overall by 5%, albeit with wide geographical variation.

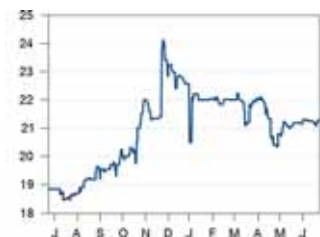
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	11.00	2.60	1.70	N/A	N/A
2010A	10.10	1.20	0.80	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Engineering

Price: €21.25
Price as at 23 June 2011

Share price graph (€)



Company description

Environnement designs, manufactures and sells equipment and systems for monitoring the quality of air and water.

Price performance

%	1m	3m	12m
Actual	0.3	(2.7)	13.7
Relative*	3.4	(3.4)	7.2

* % Relative to local index

Analyst

Richard Finch

Environnement (ALTEV)

Market cap: €34m

COMPANY COMMENT

After adjusting for costs associated with November's €7m share buyback, H210 saw maintained trading profit, which is impressive in view of continued difficult conditions. Although slightly weaker in H2, Services, which provides recurrent higher-margin income, held its share of group revenue at c 40% for the full year, while Air Ambient accelerated its pick-up with H2 sales up by over 20% after a tough 2009. Environnement is confident that it can thus hold an underlying margin as well as benefit increasingly from targeted R&D and overseas expansion, notably in China, Brazil and India, not forgetting a significant order at the Russian space centre in Guyana late last year. Management claims to be more alert than ever to acquisition opportunities, which, happily, strong finances will allow.

INDUSTRY COMMENT

Veolia Environnement's Water Technologies & Networks division reported a decline of 5% in like-for-like revenue in Q111 owing to the end of certain large contracts in the Middle East.

Otherwise, business wins in Q4 led to a slightly improved year-end orderbook.

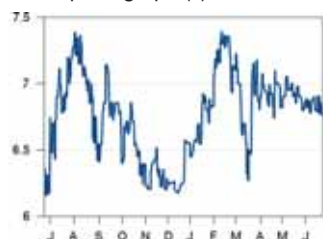
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	41.90	3.10	3.10	1.65	12.88
2010A	40.10	2.70	2.60	1.84	11.55
2011E	43.00	3.60	2.90	1.84	11.55
2012E	45.80	3.70	3.10	1.94	10.95

Where available, consensus data has been sourced from Thomson Datastream

Sector: Technology

Price: €6.75
Price as at 23 June 2011

Share price graph (€)



Company description

Esker develops document process automation software and cloud solutions to help companies Quit Paper in a variety of business processes, such as accounts payable, accounts receivable and sales order management.

Price performance

%	1m	3m	12m
Actual	(2.2)	(5.6)	5.8
Relative*	0.8	5.7	(0.3)

* % Relative to local index

Analyst

Roger Leboff

Esker (ALESK)

Market cap: €31m

COMPANY COMMENT

The group's cloud computing activities were the basis for a 13% y-o-y increase in Q1 sales at constant currencies, but older products, such as Host Access and Fax also performed. Revenues from on-demand services (FlyDoc, Esker on Demand) were 37% ahead and cloud computing products contributed around half of Q1 sales. That, combined with cost control, puts Q1 profits ahead of last year, with the 2011 outlook underpinned by strong revenue visibility and an improved economic backdrop.

INDUSTRY COMMENT

There is growing demand for products and services that automate and computerise receipt and despatch of documents (invoices, purchase orders, invoices, letters, e-business and marketing, payroll etc), by mail, fax, email or SMS. Its solutions help eliminate paper, simplify business processes, improve productivity, management cycles and reduce environmental impact. They are used by over 80,000 organisations worldwide including Adecco, AGF, Aldine, EDF, Flammarion, Lafarge, Manpower, Whirlpool and Samsung.

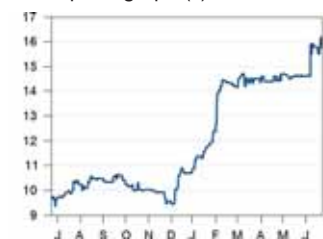
Y/E Mar	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	27.48	0.86	1.16	N/A	N/A
2010A	32.70	1.80	1.47	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Food & Drink

Price: €15.76
Price as at 23 June 2011

Share price graph (€)



Company description

Eurogerm develops, manufactures and markets milling correctors, bread making improvers, cereal ingredients and auxiliary technologies for millers and bakers. Its products are used to correct imperfections and irregularities in flour.

Price performance

%	1m	3m	12m
Actual	7.9	8.7	63.3
Relative*	11.2	51.1	54.0

* % Relative to local index

Analyst

Fiona Orford-Williams

Eurogerm (ALGEM)

Market cap: €68m

COMPANY COMMENT

Sales were marginally ahead in H111, but with the earlier restructuring now coming through and the extension of the Saint-Apollinaire factory coming onstream, margins moved ahead from 8.2% to 9.5%. Export sales made further gains and now account for 46.4% of revenues. International expansion and new product innovation are core elements of group strategy. The 10-year 50:50 JV with Japanese-quoted bakery products group, Nisshin Seifun, enables access to ASEAN markets and allows technology share. The JV has recently established in Shanghai to address the Chinese market.

INDUSTRY COMMENT

2010's weather sent grain prices sharply upwards and French bread prices followed. Wheat futures have come sharply back from their peak in the early part of the year as prospects on the supply side improve. Around two-thirds of wheat production is destined for bakery, with artisan bakers still the largest retail segment. Consumption appears to have stabilised at around 58kg per person, per year.

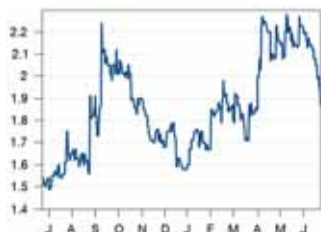
Y/E Mar	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	51.90	4.20	3.10	N/A	N/A
2010A	50.01	N/A	1.79	0.46	34.26
2011E	52.05	N/A	2.27	0.59	26.71
2012E	53.47	N/A	2.46	0.64	24.63

Where available, consensus data has been sourced from Thomson Datastream

Sector: Engineering

Price: €1.87
Price as at 23 June 2011

Share price graph (€)



Company description

Europlasma is a French group specialising in clean technologies and renewable energy production. Founded in 1992, it is made up of four companies and has 260 employees.

Price performance

%	1m	3m	12m
Actual	(12.6)	(0.5)	17.2
Relative*	(10.0)	21.4	10.5

Analyst

Roger Leboff

Europlasma (ALEUP)

Market cap: €25m

COMPANY COMMENT

The 30% increase in turnover and €0.5m operating profit reflected a particularly strong result from Air Pollution Control (61% of sales), with revenues up 19.5% to €24.9m and an initial €6.5m contribution from renewable energy production, related to construction of the CHO-Power plant in Morcenx. The third activity, processing hazardous waste (23% of sales) saw a 7% fall in revenues, which was in line with lower selling prices per ton. With €13.2m of cash at the year end, the power plant project is fully funded.

INDUSTRY COMMENT

There is a positive FY11 outlook for all three divisions, underpinned by increasingly rigorous anti-pollution legislation. Investment in energy production includes four Electricity from Waste projects launched in 2008. Europe Environnement has c 400 clients and has secured a substantial contract with a leading Spanish household waste collector/processor. The asbestos and hazardous waste destruction operation also recently picked up major French clients.

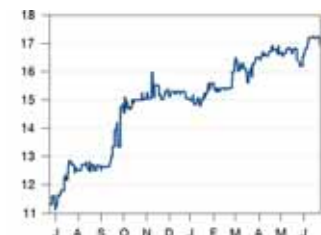
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	31.40	(3.94)	(3.64)	N/A	N/A
2010A	40.80	(0.46)	0.78	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Electrical Equipment

Price: €16.95
Price as at 23 June 2011

Share price graph (€)



Company description

Evolis is a global company specialising in designing, manufacturing and selling printers for graphic personalisation and for encoding data on plastic cards, such as access control badges and bank cards.

Price performance

%	1m	3m	12m
Actual	3.3	4.2	50.1
Relative*	6.4	15.6	41.5

Analyst

Richard Finch

Evolis (ALTO)

Market cap: €87m

COMPANY COMMENT

Evolis has done well to exceed comfortably the strong start it made to 2010, with sales up 12% in Q111. The performance is all the more creditable given relative weakness in Asia and, of course, potential upset in Japan, which the company fortunately avoided. Guidance of further double-digit top-line growth for the year has been confirmed despite an adverse exchange rate to the dollar. Evolis topped its own ambitious guidance for 2010 with a 30% rise in sales and trading profit up by a half. Secure finances (debt free at December and cash generative) support a five-year plan to accelerate innovation and expand in key markets.

INDUSTRY COMMENT

US competitor Zebra Technologies surpassed Q111 sales guidance with 12% growth, adjusted for disposals. Sales are expected to rise by 2% to 6% in Q2. HID/Fargo, part of the Swedish group ASSA ABLOY, reported good growth in Q1 in both access control and identification technology.

Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	32.70	4.80	3.30	N/A	N/A
2010A	42.50	7.20	5.50	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

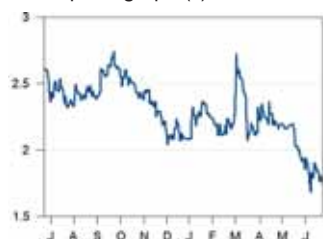
Sector: Pharma & Healthcare

ExonHit (ALEHT)

Market cap: €58m

Price: €1.75
Price as at 23 June 2011

Share price graph (€)



Company description

ExonHit uses a proprietary research platform to develop innovative molecular diagnostics and new drugs for CNS and cancer indications.

Price performance

%	1m	3m	12m
Actual	(12.1)	(19.4)	(33.7)
Relative*	(9.4)	(13.7)	(37.5)

* % Relative to local index

Analyst

Mick Cooper

COMPANY COMMENT

ExonHit continues to advance both its diagnostics and therapeutics products. Its lead diagnostic test for Alzheimer's disease, AclarusDx, has received its CE mark and has started a 600-patient clinical trial in the leading memory centres across France. The first stage of a validation study for its breast cancer diagnostic EHT Dx14 has also been successfully completed. In 2010 its collaboration with Allergan was extended and ExonHit earned a \$4m milestone when the EHT/AGN 0001 programme was out-licensed to Bristol-Myers Squibb. One setback in FY10 was the cancelled acquisition of Redpath. It ended 2010 with €25.3m and expects its cash burn to increase to €10m in FY10 because of the launch of AclarusDx.

INDUSTRY COMMENT

The molecular diagnostic market is worth c \$1.5bn and growing at c 6% as diagnostic products enable patients to receive better treatments. Pharmaceutical companies are also forming more R&D partnerships with biotech companies with promising platform technologies, which increases the likelihood of ExonHit entering new R&D collaborations.

Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	4.90	(9.70)	(7.70)	(0.27)	N/A
2010A	8.40	(7.00)	(7.70)	N/A	N/A
2011E	5.00	(8.00)	(6.00)	(0.18)	N/A
2012E	3.00	(10.00)	(8.00)	(0.24)	N/A

Where available, consensus data has been sourced from Thomson Datastream

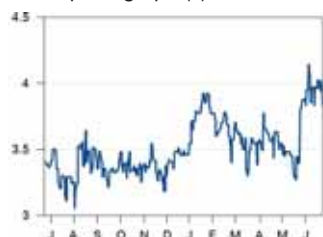
Sector: Pcare and household prd

Fashion B Air (ALFBA)

Market cap: €28m

Price: €3.83
Price as at 23 June 2011

Share price graph (€)



Company description

Fashion Bel Air, established in 1984, designs and produces ready-to-wear women's clothing, producing a new collection every month. The clothes are made in France (25%), India (25%) and China (50%). France is the main market and exports represent 20% of global sales.

Price performance

%	1m	3m	12m
Actual	13.0	7.9	13.3
Relative*	16.4	13.6	6.8

* % Relative to local index

Analyst

Richard Finch

COMPANY COMMENT

Although quiet relative to Q410's spectacular 52% growth, flat sales in the first quarter of 2011 largely reflected the company's new strategy of reduced markdowns and shorter promotions to strengthen both its brand and its margins. The rest of the year appears set fair with a good start to the summer collection and a boost from planned new outlets in Galeries Lafayette Groupe stores. A commitment to grow internet sales will benefit from a new agreement with Groupe TF1's popular e-commerce fashion site www.placedestendances.com (€1m sales pa minimum guarantee) and likely further imminent deals.

INDUSTRY COMMENT

Despite a slowdown in French retail sales growth in May and abiding pressure on consumer purchasing power, Markit believes the underlying trend remains positive, reflecting the 1% rise in French GDP in Q111. Fashion Bel Air's relatively mainstream position despite moving upscale is highly competitive owing to cheap imports and low barriers to entry.

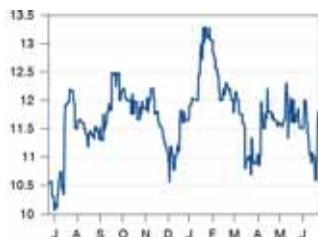
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	15.49	1.77	1.26	N/A	N/A
2010A	19.40	2.50	1.60	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Engineering

Price: €11.55
Price as at 23 June 2011

Share price graph (€)



Company description

Fountaine Pajot is a leading builder of cruising catamarans, both sailing and power. It also provides after sales services.

Price performance

%	1m	3m	12m
Actual	(1.7)	1.9	7.4
Relative*	1.3	1.7	1.3

* % Relative to local index

Analyst

Richard Finch

Fountaine Pajot (ALFPC)

Market cap: €19m

COMPANY COMMENT

Fountaine Pajot appears to have justified the optimism of its January update with a sharp cut in low-season trading loss and guidance of double-digit sales growth for the full year to August (+15% in H1), supporting a progressive return to pre-recession profitability (FY08 trading profit €5.6m on €52m sales). As well as benefiting now from committed investment in its model launch programme during hard times, the company is targeting developing markets, eg Asia, the Pacific and Latin America, and offering complimentary services such as marina berths. Despite improving finances (33% gearing at February) there was a recent fundraising of €1.5m at €11.70 per share to accelerate development.

INDUSTRY COMMENT

Market leader Beneteau's expectation of boat sales up by 20% in its year to August endorses industry recovery, even if management believes it is outperforming "by some way". Rodriguez has tempered the early success of its new business model with caution that the market is "still fragile."

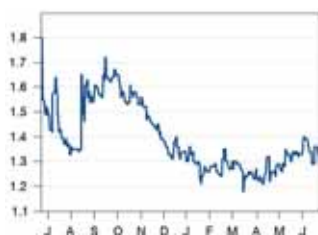
Y/E Aug	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	33.80	1.90	(0.50)	N/A	N/A
2010A	32.20	(1.80)	(1.00)	(0.67)	N/A
2011E	35.50	N/A	0.50	0.34	33.97
2012E	38.90	N/A	1.10	0.70	16.50

Where available, consensus data has been sourced from Thomson Datastream

Sector: Engineering

Price: €1.28
Price as at 23 June 2011

Share price graph (€)



Company description

GEI Aviation (formerly Reims Aviation Industries), 94% owned by GEI International, specialises in the design, manufacturing and marketing of planes. The group offers two twin-turboprop planes: the F406, the European leader in light aerial surveillance, and the Skylander SK-105, a high-performing, economical plane, set to enter service in 2012.

Price performance

%	1m	3m	12m
Actual	(4.5)	2.4	(28.9)
Relative*	(1.6)	(2.0)	(33.0)

* % Relative to local index

Analyst

Richard Finch

GEI Aviation (ALRAI)

Market cap: €85m

COMPANY COMMENT

GEI Aviation has further expanded its global sales and support network to some 50 countries to meet expected demand for the F406, a proven leader in surveillance, and for the new Skylander aircraft, which is now due to make its initial flight in the first half of 2012 (previously, late this year). Confident about winning Skylander orders at the current Paris Air Show, management envisages starting deliveries in 2013, with targeted production of 1500 aircraft by 2030. An agreement with a Chinese client for 10 F406 underpins a group portfolio of about 30 aircraft (total value c €150m) subject to order or advanced negotiation. Arguably not meaningful in this development phase, results for the year to March are expected soon.

INDUSTRY COMMENT

The market for light aerial surveillance looks to be one of long-term growth owing to the globalisation of threats and their sheer variety, eg drugs, illegal immigration, pillage of precious resources, pollution and terrorism. It is a relatively low-cost option (often the aircraft costs less than the equipment), and fuelled by the miniaturisation of surveillance equipment.

Y/E Dec / Mar	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	5.63	(2.02)	(2.26)	N/A	N/A
2010A	9.30	N/A	(3.60)	N/A	N/A
2011E	18.40	(0.90)	(1.80)	(0.03)	N/A
2012E	22.00	2.30	1.30	0.02	64.00

Where available, consensus data has been sourced from Thomson Datastream

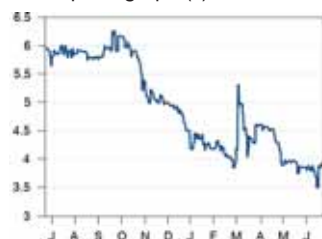
Sector: Pharma & Healthcare

Genfit (ALGFT)

Market cap: €45m

Price: €3.88
Price as at 23 June 2011

Share price graph (€)



Company description

Genfit focuses on drug discovery and development for early diagnosis and prevention of cardiometabolic and neurodegenerative disorders such as prediabetes/diabetes, atherosclerosis, dyslipidaemia, obesity, and Alzheimer's.

Price performance

%	1m	3m	12m
Actual	0.3	(9.6)	(34.8)
Relative*	3.3	(11.5)	(38.5)

* % Relative to local index

Analyst

Mick Cooper

COMPANY COMMENT

Genfit's lead drug, GFT505, has considerable potential as a diabetes product. A Phase I study has shown that it can potentiate insulin sensitivity in non-diabetic subjects and important data from a Phase II study in 97 diabetic subjects will be reported on 13 July. The company is negotiating the partnering of this product currently. Genfit also has two other diabetes drugs in Phase I development, which are partnered with Sanofi-Aventis and Solvay. It recently strengthened its relationship with Sanofi-Aventis by forming a new drug discovery collaboration in metabolic disorders from which it could receive €55m in milestones. Its cash position in June 2010 was €18m, and its cash burn rate is c €1m per month.

INDUSTRY COMMENT

Cardiometabolic diseases are an area of major focus for pharmaceutical companies because of the size of the market and the unmet medical need. It is estimated that the number of diabetics will have increased from 40m in 2007 to 74m in 2025, and current treatments are only successful in slowing the progression of diabetes.

Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	10.83	(5.93)	(7.37)	(0.65)	N/A
2010A	7.63	(7.43)	(9.38)	(0.81)	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Pharma & Healthcare

GenOway (ALGEN)

Market cap: €20m

Price: €3.44
Price as at 23 June 2011

Share price graph (€)



Company description

GenOway develops and markets genetically modified animals (primarily rats and mice) for use in research programmes.

Price performance

%	1m	3m	12m
Actual	17.4	23.7	24.2
Relative*	21.0	24.7	17.1

* % Relative to local index

Analyst

Mick Cooper

COMPANY COMMENT

GenOway supplies over 240 academic institutions and 65 biopharmaceutical companies with its genetically-modified animals. Its proprietary technology is used to establish standard disease models or to generate specific transgenic animals to order. It reported its first profits in FY09 and has maintained its momentum in FY10. Sales rose by 11% over the last year to €7.3m and its net income increased by 380% to €0.56m. The company announced in January that it is developing new animal models for atherosclerosis as part of the micro-Path consortium. The resultant animals should be a valuable addition to GenOway's product portfolio because of the focus of the pharmaceutical industry on cardiovascular diseases.

INDUSTRY COMMENT

Genetically-modified animal models enhance the R&D process during the development of novel therapeutic drugs. The recently published UK report on scientific procedures demonstrated the preference for using genetically modified over non-modified animal models. The use of animal models allows researchers to carry out important in vivo analysis.

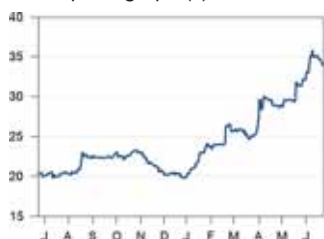
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	6.60	0.38	0.10	N/A	N/A
2010A	7.30	0.70	0.60	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Property

Price: €34.00
Price as at 23 June 2011

Share price graph (€)



Company description

Groupe Proméo, a real estate developer, focuses on the sale of new homes, lots for building, outdoor vacation accommodation sites and the development and management of commercial sites and offices.

Price performance

%	1m	3m	12m
Actual	8.7	35.6	67.8
Relative*	12.0	75.7	58.2

* % Relative to local index

Analyst

Roger Leboff

Groupe Proméo (ALMEO)

Market cap: €104m

COMPANY COMMENT

A strong FY10 is the foundation for the current year. The property arm, Heritage Village Centre, reported 27% y-o-y growth in reservations and leisure operation, Village Recreation Centre, 36% revenue growth and a strong start to FY11. The intention is to continue to build the latter's position as a leading provider of European camping and caravanning. Nine hotel sites acquired added c 6,500 locations and brings the portfolio above 16,000. That, coupled with strong cost control, is forecast to deliver an over 20% increase in operating profit in FY11.

INDUSTRY COMMENT

The group is a specialist developer and operator of French leisure accommodation, with turnover derived from two divisions, Village Heritage Centre (68%) and Village Recreation Centre (32%). It regards the integration of property development, marketing and site operation as a relatively robust business model with competitive advantages, synergies between group divisions and a more balanced revenue profile combining rental and property sales.

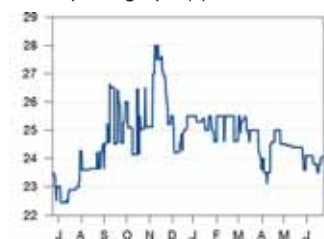
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	122.36	16.60	7.20	2.28	14.91
2010A	126.74	19.30	10.10	3.24	10.49
2011E	166.60	23.85	13.65	4.28	7.94
2012E	164.10	23.80	13.70	4.39	7.74

Where available, consensus data has been sourced from Thomson Datastream

Sector: Technology

Price: €24.05
Price as at 23 June 2011

Share price graph (€)



Company description

Harvest publishes financial, estate and tax decision-making software for banking and insurance professionals.

Price performance

%	1m	3m	12m
Actual	(1.4)	(3.8)	2.3
Relative*	1.6	(3.2)	(3.6)

* % Relative to local index

Analyst

Richard Finch

Harvest (ALHVS)

Market cap: €33m

COMPANY COMMENT

A resumption of Harvest's customary double-digit sales growth in Q1 is welcome even if the preceding quarter's dip (+3%) was attributable to exceptional factors. A good order book (+9% at mid-April) and strong visibility (a record 76% of group sales now from recurrent income such as maintenance and licence leasing) underpin management optimism for 2011, as does the company's ability to serve key large accounts, which are proving very buoyant. In addition, there has been a marked recovery in the independent financial adviser market, which was affected particularly by the downturn. The €3m acquisition of a head office in Paris (funded entirely from 2010 cash flow) is expected to benefit trading profit in the current period. Harvest remains debt free.

INDUSTRY COMMENT

The French government is forecasting an acceleration in GDP growth to 2% in 2011 from 1.5% last year (-2.5% in 2009). The rise of 1% in the first quarter exceeded the Bank of France's forecast of 0.8%.

Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	13.24	2.72	2.33	N/A	N/A
2010A	15.00	3.14	1.92	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Oil & Gas

Price: €30.55
Price as at 23 June 2011

Share price graph (€)



Company description

Heurty Petrochem supplies engineering, construction and installation services for hydrocarbon furnaces to companies worldwide.

Price performance

%	1m	3m	12m
Actual	(3.0)	13.6	49.0
Relative*	(0.1)	27.0	40.5

* % Relative to local index

Analyst

Ian McLelland

Heurty Petrochem (ALHPC)

Market cap: €100m

COMPANY COMMENT

Heurty Petrochem continues to increase its order book with €278m on the books at end Q111. Two major refinery furnace contracts in India and South Africa have added almost €30m of new business in 2011. Meanwhile, revenues continue to grow in line with expectations, with Q111 numbers up 17% year on year, and refining and India/Asia the largest contributors to the group's €65.8m quarterly performance. We should expect these numbers to increase further from Q211 when the recent acquisition of 60% of natural gas treatment specialist, Prosernat, completes.

INDUSTRY COMMENT

Heurty Petrochem supplies heating, cracking and refining furnaces to refinery, petrochemical and hydrogen customers. Although oil prices are below previous peak levels, they remain high enough to stimulate demand from refinery producers. However, cost pressures on petrochemical customers may slow order flows in this segment.

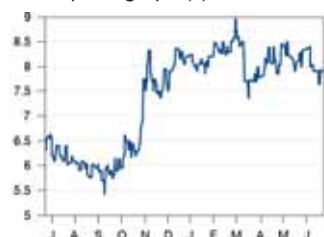
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	200.10	7.40	2.80	0.80	38.19
2010A	235.40	9.40	4.50	1.28	23.87
2011E	286.63	9.00	6.39	2.26	13.52
2012E	305.81	9.70	6.84	2.40	12.73

Where available, consensus data has been sourced from Thomson Datastream

Sector: Technology

Price: €7.90
Price as at 23 June 2011

Share price graph (€)



Company description

Hitechpros operates like a dating site setting up contacts among players in the computer services market.

Price performance

%	1m	3m	12m
Actual	(4.2)	2.6	25.8
Relative*	(1.3)	(1.1)	18.6

* % Relative to local index

Analyst

Roger Leboff

Hitechpros (ALHIT)

Market cap: €14m

COMPANY COMMENT

Q111 sales were up 24%, a strong start after the 20%, almost entirely organic growth achieved in FY10 overall. Last year also saw better operating margins and nearly doubled net profit. The operating performance and a year-end balance sheet with \$4.3m net cash provide confidence to back new product initiatives for the medium term. It also supported a FY10 dividend of €0.35/share, distribution of over 73% of net earnings.

INDUSTRY COMMENT

Stability has returned to key markets, with 1% overall market growth in FY10; 3% expected in FY11 (Syntec Digital). Hitechpros is France's leading marketplace for specialised outsourcing IT sector services. Two complementary web-based marketplace activities bring together IT sector participants (IT services companies, consultants and training specialists) and brokerage activities. Sales are derived from computer service intermediation and technical assistance provided via the website and site subscriptions for users to conduct business directly.

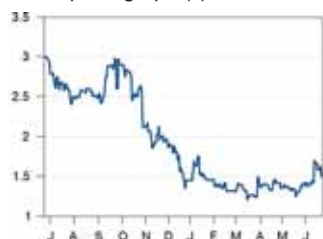
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	10.53	1.04	0.46	N/A	N/A
2010A	12.60	1.30	0.87	N/A	N/A
2011E	13.44	1.10	0.94	0.45	17.56
2012E	14.50	1.10	1.00	0.45	17.56

Where available, consensus data has been sourced from Thomson Datastream

Sector: Technology

Price: €1.55
Price as at 23 June 2011

Share price graph (€)



Company description

Holosfind (previously Referencement.com) is a specialist in digital marketing and search marketing software publishing. It is characterised by the convergence of online advertising channels.

Price performance

%	1m	3m	12m
Actual	19.2	23.0	(45.3)
Relative*	22.8	9.7	(48.4)

* % Relative to local index

Analyst

Roger Leboff

Holosfind (ALHOL)

Market cap: €6m

COMPANY COMMENT

The plunge in FY10 revenues reflects a strategic overhaul, with closure of unprofitable activities and increased focus on high value-added software, mobile internet and iPhone activities.

These attracted over 90 new accounts in H210, pivoted on the need for advertisers to diversify and grow sources of traffic via iPhone apps. Revenues from the group's Adisem Software Suite (adwords campaign management/ROI optimisation) grew 77% to €1.8m. The full benefits are expected to be seen from H111, while finances were aided by a €0.92m equity issue in January.

INDUSTRY COMMENT

The group's products put it in a strong position to capitalise on increased media spending on the internet. Its specialist divisions offer customers insight into the efficacy of their online marketing. It has over 1,200 clients, including Microsoft, Accor, 3 Suisses, Vivendi, Intermarché, Metro, Yellow Pages/Pages Jaunes, Groupe AB, Ricoh, Axa Health and Lenôtre. The group has offices in Paris, Bucharest, London, New York and Palo Alto (R&D).

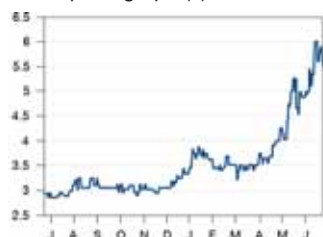
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	15.80	0.70	0.50	N/A	N/A
2010A	6.30	(2.84)	(7.20)	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Travel & Leisure

Price: €5.52
Price as at 23 June 2011

Share price graph (€)



Company description

Homair vacances provides mobile homes for vacations in various sites located in France, Spain, Italy, Croatia and Portugal.

Price performance

%	1m	3m	12m
Actual	21.6	61.9	87.8
Relative*	25.3	70.1	77.0

* % Relative to local index

Analyst

Richard Finch

Homair (ALHOM)

Market cap: €73m

COMPANY COMMENT

Homair has raised full-year guidance of sales growth from over 20% to close to 30% after reporting bookings up 37% at end of May. This includes Al Fresco, acquired from TUI Travel, which boosts the company's mobile-home stock by 15% in 45 campsites, mainly in France, Italy and Spain. Like-for-like sales were up 6% (+4% at end March). Much higher low-season losses were a function of Al Fresco's inclusion and do not affect management expectation of over 20% gain in full-year EBITDA. Homair's continuing expansion contradicts competitors, who have cut capacity (eg Eurocamp -3% for 2011), and have an asset-light model.

INDUSTRY COMMENT

Camping is a value product. Eurocamp maintained 2010 sales despite 8% less capacity, while 5% lower current season sales should be viewed in the context of 3% lower capacity and the trend towards later booking. The need to invest to meet the longstanding flight to quality, allied with economic pressures on smaller players, may hasten consolidation of a fragmented market, which favours Homair.

Y/E Sep	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	42.70	5.80	2.41	N/A	N/A
2010A	46.57	7.05	2.15	N/A	N/A
2011E	61.80	N/A	2.80	0.23	24.00
2012E	67.50	N/A	3.30	0.27	20.44

Where available, consensus data has been sourced from Thomson Datastream

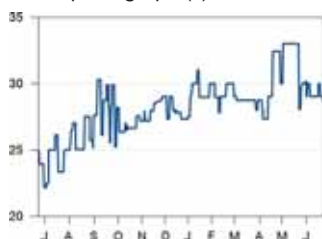
Sector: Travel & Leisure

Hotel Regina Paris (ALHRP)

Market cap: €68m

Price: €28.50
Price as at 23 June 2011

Share price graph (€)



Company description

Hôtel Regina Paris owns and operates three four-star hotels in the centre of Paris.

Price performance

%	1m	3m	12m
Actual	1.7	(0.7)	14.5
Relative*	4.8	7.1	7.9

* % Relative to local index

Analyst

Richard Finch

COMPANY COMMENT

While 19% revenue growth in Q111 was flattered by full inclusion of the Majestic after its €25m refurbishment, it is encouraging that Hotel Regina Paris moved into profit at the EBITDA level and cut its trading loss in traditionally its weakest quarter. Resolution of longstanding wage negotiations is also welcome, given persistent pressure on room rate (-3% despite the benefit of the upscale Majestic) and a reminder that the company was unprofitable at the trading level in 2010. The performance of the company's other two hotels remained contrasting, with the Regina benefiting (revenue +29%) from better online distribution, while the Raphael barely held revenue owing to a difficult international market and nearby construction work.

INDUSTRY COMMENT

According to Deloitte, in the four months leading up to April the premium four-star segment in Paris achieved 12% RevPAR growth, driven equally by occupancy and room rate. Although visibility in the hotel trade is limited, the immediate outlook appears positive thanks to impressive occupancy gains.

Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	17.50	(0.20)	1.10	N/A	N/A
2010A	22.20	(0.30)	(0.40)	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

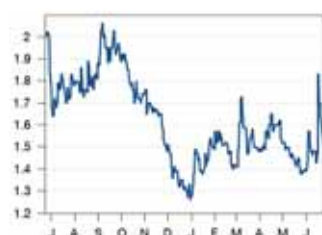
Sector: Pharma & Healthcare

Hybrigenics (ALHYG)

Market cap: €20m

Price: €1.51
Price as at 23 June 2011

Share price graph (€)



Company description

Hybrigenics is a French drug development company that also provides yeast two-hybrid services to companies and academic institutions. Its lead drug, inecalcitol, is in Phase II and is being developed for prostate cancer and severe psoriasis.

Price performance

%	1m	3m	12m
Actual	7.1	(0.7)	(24.9)
Relative*	10.3	17.4	(29.2)

* % Relative to local index

Analyst

Robin Davison

COMPANY COMMENT

Hybrigenics is developing an analogue of vitamin D3, inecalcitol, for treating prostate cancer and severe psoriasis. The drug could potentially be launched in 2017 and generate revenues of c \$4bn across these two major indications. Promising data from a Phase IIa trial in castrate-resistant prostate cancer with inecalcitol in combination with docetaxel (Taxotere) could lead to the product being out-licensed. The development of inecalcitol and the preclinical pipeline is partly funded by the income from Hybrigenics's service division, a leader in detecting protein-protein interactions using yeast two-hybrid techniques. Hybrigenics had a net cash position of €2.4m at the end of 2010 and can draw €11.6m from an equity line with Yorkville, which could fund clinical activity beyond 2012.

INDUSTRY COMMENT

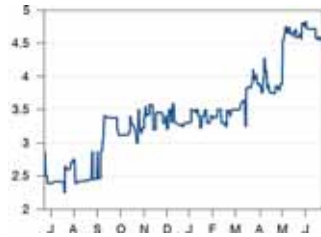
Other potential therapeutic indications of inecalcitol include hormone dependent prostate cancer and psoriasis, where the existing market - TNF alpha targeting therapy - is valued at \$2.9bn/year.

Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	4.70	(4.90)	(3.89)	(35.81)	N/A
2010A	4.68	(4.94)	(4.15)	(34.50)	N/A
2011E	4.80	(4.69)	(3.89)	(28.00)	N/A
2012E	6.02	(4.49)	(3.85)	(22.70)	N/A

Sector: Electrical Equipment

Price: €4.55
Price as at 23 June 2011

Share price graph (€)



Company description

i2S specialises in designing, creating, manufacturing and marketing imaging systems and equipment.

Price performance

%	1m	3m	12m
Actual	(1.1)	11.0	85.0
Relative*	1.9	41.5	74.4

* % Relative to local index

Analyst

Roger Leboff

i2S (ALI2S)

Market cap: €8m

COMPANY COMMENT

Vision activities were the driver for 32% growth in full-year sales, 52% ahead at €7m. DigiBook was up 13% for FY10, but flat in Q4, as customers in Western economies coped with restrictions on public funding. Vision's highlights included strong performances by OEM (biomedical, sport and clean tech), overall up 280% to €1.5m. The outlook is confident. DigiBook's markets will remain competitive with public finances under pressure, but new sales channels, product launches and broad geographical coverage should contribute in FY11.

INDUSTRY COMMENT

The group is a leading supplier of scanners for books, journals, archives and bound documents (DigiBook), so involves digital enhancement of cultural, administrative and industrial assets. i2S has products in such fields as digital vision, optronics and professional image processing. It also provides high specification digital cameras suitable for surface inspection, used by manufacturers of glass, plastic film, non-woven materials and paper for quality control.

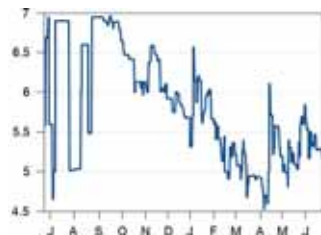
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	9.78	(0.07)	(0.30)	N/A	N/A
2010A	12.90	0.37	0.32	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Industrial Support Services

Price: €5.15
Price as at 23 June 2011

Share price graph (€)



Company description

IC Telecom is a multi-play B2B telecommunications operator specialising in the supply of telephone services on IP (ToIP) and in convergence solutions.

Price performance

%	1m	3m	12m
Actual	(4.1)	4.0	(7.7)
Relative*	(1.2)	(7.0)	(13.0)

* % Relative to local index

Analyst

Roger Leboff

IC Telecom (ALICT)

Market cap: €12m

COMPANY COMMENT

Figures for the six months to end-December 2010 showed revenues, adjusted for refinancing costs, ahead 34% y-o-y to €8.2m. H2 should be better, as it is the stronger half seasonally and has been underpinned by acquisitions designed to enhance the client base and contract renewals. Similarly, a strategic agreement with SFR is designed to improve corporate appeal. The contribution from new offices and recruitment will be reflected in H2 and despite a 33% increase in the wage bill, growth since the half year inspired a confident full-year outlook.

INDUSTRY COMMENT

IC Telecom intends to leverage its bespoke in-house technology architecture to capitalise on growing demand for converged services from SOHO and SME customers. The recent launch of new VoIP solutions have improved the group's competitive positioning with its target market. It operates and markets its own range of solutions based on its innovative technology and positions itself as a single, inexpensive source for telephony, internet and mobile.

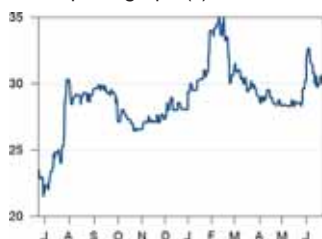
Y/E Jun	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	15.70	3.65	1.08	N/A	N/A
2010A	18.26	2.54	1.26	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Financials

Price: €30.05
Price as at 23 June 2011

Share price graph (€)



Company description

IDSUD specialises in supplying financial services.

Price performance

%	1m	3m	12m
Actual	5.4	1.5	27.3
Relative*	8.6	10.0	20.0

* % Relative to local index

Analyst

Roger Leboff

IDSUD (ALIDS)

Market cap: €29m

COMPANY COMMENT

The FY10 results reflect actions to streamline group investments and expenses, with the benefits likely to be seen in FY11. In a mixed portfolio, gold trading produced its best trading result for three years against a strong backdrop for precious metals; its margin rose 12% to €0.36m. There was modest activity within the development capital division; however, French games generated €10.6bn in sales (FY09:€10bn) with growth from lottery, Sports Paris and scratchcards. Travel was patchy, affected by strikes, bad weather and reduced business travel.

INDUSTRY COMMENT

The group operates broad activities for investors and traders in precious metals (gold and silver), forex and travel agency services, investment management (own account and on behalf of companies and individuals) and the operation and promotion of lottery games (lottery tickets and instant-win scratch cards in southern regions of France). The outlook for the current year includes plans to seek disposals of elements of the property portfolio.

Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	2.10	(8.10)	(4.70)	N/A	N/A
2010A	2.30	(4.50)	(3.10)	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Support Services

Price: €44.11
Price as at 23 June 2011

Share price graph (€)



Company description

Inventoriste provides complete stocktaking services predominantly for the distribution sector. It trades outside France as lvalis.

Price performance

%	1m	3m	12m
Actual	(0.6)	1.5	29.3
Relative*	2.4	39.0	21.9

* % Relative to local index

Analyst

Richard Finch

Inventoriste (ALIVT)

Market cap: €58m

COMPANY COMMENT

Inventoriste has trumped investor caution after H110's halving of trading profit owing to client budget cuts and stock rationalisation by achieving a full-year outturn up by almost a quarter, ie H2 margin almost on a par with H1, against a loss in H209. A 78% rise in H210 sales was driven by international expansion, notably an acquisition in Belgium and a Polish start-up in H1, and royalties from a Moroccan franchise from the start of the period. Recent openings in the Netherlands and Germany reflect clients' growing wish for Inventoriste to serve all their stores across Europe. Finances are healthy, with net cash at December. There is no financial guidance for 2011. Last summer, longstanding investor Barberine raised its holding to 95%.

INDUSTRY COMMENT

Eurozone retail sales in April surprised with growth of almost 1% (Eurostat), reversing the March shortfall. However, caution about a consumer-led recovery is justified in view of low wage growth, likely higher interest rates, inflation and austerity cuts (Q2 is not expected to be much better than Q1, which was flat).

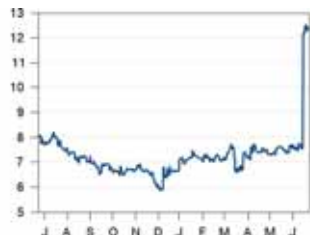
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	17.86	0.67	0.43	N/A	N/A
2010A	26.05	0.86	0.35	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Pharma & Healthcare

Price: €12.42
Price as at 23 June 2011

Share price graph (€)



Company description

Ipsogen develops and markets molecular diagnostic tests for various leukemias and breast cancers.

Price performance

%	1m	3m	12m
Actual	68.5	82.4	55.2
Relative*	73.6	91.6	46.4

* % Relative to local index

Analyst

Mick Cooper

Ipsogen (ALIPS)

Market cap: €63m

COMPANY COMMENT

Ipsogen's sales rose by 24% to €8.4m during FY10. This was driven by the number of cancer centres using its JAK2 test increasing from six to 22; sales of this kit accounted for 60% of total revenues. Its sales momentum and strong IP portfolio have led to Qiagen making an offer of c €70m for the company, or €12.90 per share (a 72.5% premium to the share price on 10 June). The two companies are in exclusive negotiations.

INDUSTRY COMMENT

The molecular diagnostic market was estimated to be worth €3bn in 2009 and is expected to double by 2014, because of the demand for better diagnoses and the growing number of therapies available. The development risk of diagnostic products is lower than that for drugs, and the route to commercialisation is quicker.

Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	6.73	(2.70)	(2.57)	(0.56)	N/A
2010A	8.37	(3.70)	(3.40)	(0.69)	N/A
2011E	10.50	N/A	(1.70)	(0.30)	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Technology

Price: €7.00
Price as at 23 June 2011

Share price graph (€)



Company description

Keyyo specialises in telephone services via IP intended for teleboutiques (Ipcash.com), technical and small businesses (Keyyo.fr), and individuals (Keyyo.fr and Bladiphone.com).

Price performance

%	1m	3m	12m
Actual	0.7	12.2	17.3
Relative*	3.8	23.8	10.5

* % Relative to local index

Analyst

Roger Leboff

Keyyo (ALKEY)

Market cap: €21m

COMPANY COMMENT

Q111 turnover of €5.4m was 24% ahead y-o-y. The Q1 update referred to demand from core small and micro business customers, with sales to individuals up by 9%. The strategy is focused on selling subscriptions of high valued-added VoIP services. FY10 business division sales were up 29%, around half group, with personal sales direct to retail customers flat overall. Recent launches of Keyyo Mobile, white-label partnerships with Alsatis and Nordnet, and ongoing consolidation of the call shop market in France should benefit FY11.

INDUSTRY COMMENT

As a VoIP operator, Keyyo seeks to leverage the advantages of control over its own technical infrastructure, based on open technologies. The implementation of a fibre-optic network means it can absorb traffic growth for the next three years, while strategic partnerships should enhance sales of high added-value products and services. The group signed an exclusive distribution agreement in 2010 to bring its Call Shop offer to around 100 Central Telecom customers.

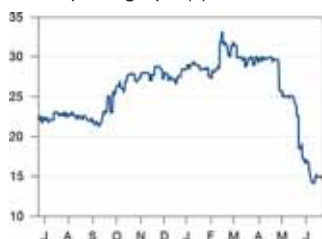
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	18.40	0.92	1.00	0.38	18.42
2010A	20.37	0.59	(0.79)	0.32	21.88
2011E	22.80	0.70	1.10	0.38	18.42
2012E	26.00	1.20	1.70	0.59	11.86

Where available, consensus data has been sourced from Thomson Datastream

Sector: Media & Entertainment

Price: €14.98
Price as at 23 June 2011

Share price graph (€)



Company description

LeGuide.com is an independent publisher of e-business information websites. The sites aim to assist consumers with their purchases and to orient them toward the referenced vendor sites.

Price performance

%	1m	3m	12m
Actual	(19.0)	(49.9)	(34.0)
Relative*	(16.6)	(45.9)	(37.8)

* % Relative to local index

Analyst

Fiona Orford-Williams

LeGuide.com (ALGUI)

Market cap: €53m

COMPANY COMMENT

LeGuide.com is a leading European operator of price comparison and shopping search-engine websites (number one in France, two in Spain, four in Germany and two across Europe).

Unique visitors have fallen slightly to 12.9m from 14.3m at the year-end, operating primarily on a CPC model. Q111 revenues growth has slowed to 9% (FY10:+17%). The number of e-merchants is up 16% and the user-generated ratings content continues to build - a key element of the value-add in the face of the Google algorithm changes in the UK.

INDUSTRY COMMENT

In April in the UK, Google altered the algorithms used to generate positioning in search rankings, affecting traffic to price comparison/shopping sites. Use of these sites is greater in France than other European territories, with penetration of 41% against 27% for Europe as a whole. Consumer resistance to online purchasing continues to erode, with trade body FEVAD estimating that FY10 e-commerce sales were up 24% year-on-year to €31bn in 340m transactions, with Christmas sales alone accounting for €6bn.

Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	23.00	7.10	3.30	N/A	N/A
2010A	26.81	9.80	5.15	N/A	N/A
2011E	26.17	7.75	3.57	1.24	12.08
2012E	25.87	7.25	3.13	1.02	14.69

Where available, consensus data has been sourced from Thomson Datastream

Sector: Pcare and household prd

Price: €11.95
Price as at 23 June 2011

Share price graph (€)



Company description

With branches in Paris, New York, Los Angeles, Hong Kong and Shanghai, Maesa creates and manufactures tailor-made perfumes, cosmetics and home fragrance for retailers, and packaging and promotional products for brands.

Price performance

%	1m	3m	12m
Actual	(1.2)	(1.2)	9.6
Relative*	1.8	(12.4)	3.4

* % Relative to local index

Analyst

Richard Finch

Maesa (ALMAE)

Market cap: €37m

COMPANY COMMENT

Maesa remains confident about a significant improvement in 2011 profit despite a 14% decline in Q1 sales. Not only is this period seasonally unrepresentative of the full year, but the 2010 comparative was boosted by the company's first large order from the Body Shop. Importantly, the overall order book at end-April was up by almost 30%, benefiting from a focus on major accounts, which Maesa now has the scale to access and which bring largely recurrent income. 2010 saw breakthrough reference contracts with leading global retailers such as Zara and Payless and the development of existing accounts such as L'Oreal and Carrefour.

INDUSTRY COMMENT

L'Oreal reported a "good" start to 2011 and confidence in its ability to defy consumer spending pressures by growing full-year sales and profit. Q111 saw 6% like-for-like sales growth on a par with 2010 as a whole. Predictably, new markets led the way (+12%) but North America impressed (+7% against +4% in 2010) while Western Europe held steady.

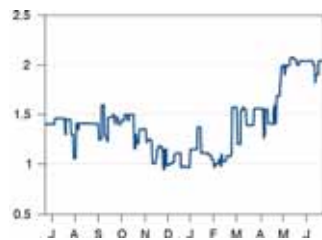
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	62.80	0.60	(2.80)	N/A	N/A
2010A	73.50	4.60	(0.70)	N/A	N/A
2011E	81.70	N/A	3.40	1.10	10.86
2012E	91.00	N/A	4.80	1.53	7.81

Where available, consensus data has been sourced from Thomson Datastream

Sector: Consumer Support Services

Price: €2.03
Price as at 23 June 2011

Share price graph (€)



Company description

The independent communication group MaKheiA Group ranks as the first French provider of corporate contents.

Price performance

%	1m	3m	12m
Actual	(0.5)	30.1	45.0
Relative*	2.5	114.7	36.7

* % Relative to local index

Analyst

Fiona Orford-Williams

MaKheiA Group (ALSEQ)

Market cap: €12m

COMPANY COMMENT

MaKheiA recently raised €1.5m at €1.95 to fund its expansion in the brand content and communications market. Its FY10 figures showed a pick-up in Q4 after restructuring and walking away from unprofitable business earlier in the year. The group has subsequently returned to profit. The realignment of the business towards B2C communications, particularly in social networking and via touch-screen based devices, has led to an improvement on sales pipeline conversion, winning new clients including EDF, Safran, Total and Alfa-Romeo.

INDUSTRY COMMENT

The rapidly-changing background is making the management of brand image a far more complex activity, with social media exerting substantive influence. The fast growth in smartphones and tablets is prompting many FMCG brands to move a stage further in development of their online and mobile communication strategies. A report by Custom Content Council in the US estimates that 29% of marketing & communication budgets are directed towards brand content.

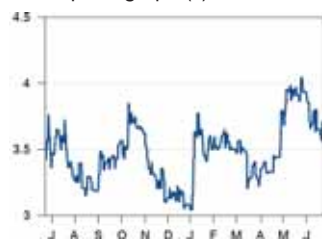
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	27.20	(1.06)	(1.24)	(0.25)	N/A
2010A	23.30	0.89	0.80	0.16	12.69
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Construction & Bldg Mat.

Price: €3.57
Price as at 23 June 2011

Share price graph (€)



Company description

Mastrad designs and markets top-of-the-range, innovative kitchen utensils. It also distributes third-party kitchen products.

Price performance

%	1m	3m	12m
Actual	(7.5)	5.0	5.6
Relative*	(4.7)	18.9	(0.4)

* % Relative to local index

Analyst

Richard Finch

Mastrad (ALMAS)

Market cap: €19m

COMPANY COMMENT

A 23% gain in Mastrad's trading profit on sales up 6% in the half to December is creditable in tough consumer markets. While the dominant domestic/export business was marginally less profitable owing to clearance of obsolete stock, the period saw a doubling in North American contribution (from a low base) and a sharp reduction in trading loss at Kitchen Bazaar thanks to successful store openings and rationalisation. Management believes that the success of its "Blockbuster" products, constant innovation and improving e-procurement will deliver further profit growth. A fund-raising to expand Kitchen Bazaar at home and abroad (c 15 new stores would double the estate), with a potential flotation on the Marche Libre, is being considered.

INDUSTRY COMMENT

Mastrad should benefit from consumers' tendency to cook more at home and buy fewer prepared meals. Its lifestyle products fit with the French government's 'Manger Bouger' programme to encourage healthy eating and with the trend of 'cocooning', whereby people choose to socialise at home rather than go out.

Y/E Jun	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	22.64	0.68	0.81	0.34	10.50
2010A	26.03	N/A	1.50	0.29	12.31
2011E	27.60	2.00	1.50	0.30	11.90
2012E	30.30	2.50	1.70	0.33	10.82

Where available, consensus data has been sourced from Thomson Datastream

Sector: Media & Entertainment

Price: €7.84
Price as at 23 June 2011

Share price graph (€)



Company description

Maximiles designs and markets internet customer reward programmes. These programmes allow internet users to earn points that can be redeemed for gifts by making purchases at the group's customers' websites.

Price performance

%	1m	3m	12m
Actual	0.8	13.5	5.1
Relative*	3.8	24.3	(0.9)

* % Relative to local index

Analyst

Fiona Orford-Williams

Maximiles (ALMAX)

Market cap: €32m

COMPANY COMMENT

Maximiles' loyalty schemes have 7.8m members in mutual schemes, with a further 50 white-label schemes, accounting for 43% of FY10 pro-forma sales. FY10 revenues (derived mostly in UK and France) were ahead 10.1% as the online panels business (39%) more than doubled with the inclusion of last year's German acquisition, Panelbiz. This more than offset difficult trading in direct marketing (18%), where sales teams have been restructured. The group's reach extends to seven European territories with over two million panellists.

INDUSTRY COMMENT

French e-commerce continues to strengthen, with industry body FEVAD estimating FY10 sales up 24% at €341bn in 340m transactions. Numbers of online merchants continue to increase, including many bricks-and-mortar retailers adding online channels. Search and price comparison sites have undermined traditional concepts of customer loyalty. If the offer, service level and pricing are right, reward programmes are one of the few remaining options for differentiation.

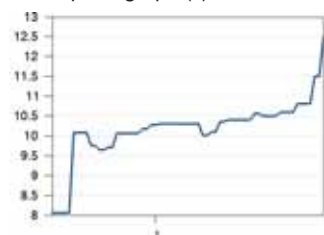
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	15.58	1.90	0.62	N/A	N/A
2010A	17.15	2.18	0.77	N/A	N/A
2011E	20.80	2.90	1.55	0.52	15.08
2012E	22.35	3.60	1.95	0.61	12.85

Where available, consensus data has been sourced from Thomson Datastream

Sector: Technology

Price: €12.50
Price as at 23 June 2011

Share price graph (€)



Company description

Median Technologies specializes in publishing software that aids in interpreting 2D and 3D medical images for detecting, diagnosing, and monitoring cancers.

Price performance

%	1m	3m	12m
Actual	28.2	N/A	N/A
Relative*	32.1	N/A	N/A

* % Relative to local index

Analyst

Roger Leboff

Median Technologies (ALMDT)

Market cap: €70m

COMPANY COMMENT

The group listed on Alternext in May and raised €10m to fund the commercialisation of its innovative solutions for the analysis of medical images in the field of oncology. The product has already been adopted by three of Europe's largest pharmaceutical companies. Based in Sophia Antipolis, with a US subsidiary, c 60% of Median's employees are engaged in R&D and the group has research collaborations with institutions at the forefront of this aspect of cancer research.

INDUSTRY COMMENT

There should be a substantial market for the kind of clinical solutions produced by Median, which seek to improve care and treatment of patients with particular cancers. They are designed for use by radiologists, oncologists and pharmaceutical companies conducting clinical trials using medical imaging. The technology can evaluate reliable and reproducible responses to treatment for cancers in solid tumours and metastases, and is readily integrated into existing IT systems used in radiology and hospitals.

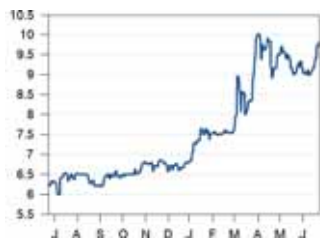
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	1.15	(4.33)	(3.58)	N/A	N/A
2010A	1.15	(3.83)	(3.38)	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Pharma & Healthcare

Price: €9.71
Price as at 23 June 2011

Share price graph (€)



Company description

MEDICREA International develops and markets orthopaedic implants for use in spinal surgery.

Price performance

%	1m	3m	12m
Actual	7.2	16.1	56.6
Relative*	10.4	46.9	47.6

* % Relative to local index

Analyst

Mick Cooper

MEDICREA International (ALMED) Market cap: €78m

COMPANY COMMENT

MEDICREA has worked with some of France's leading orthopaedic surgeons to develop a broad range of innovative spinal implants. They are marketed directly in France, the UK and the US and the company is expanding its salesforce across Europe, with its products sold by distributors in over 20 other countries. During FY10 sales increased by 39% to €18.2m, following sales growth of 47% in H210. This enabled MEDICREA to reach break even (sales of c €1.7m per month) in H210. Its strong sales growth should be maintained by the increased adoption of its products, the expansion of its salesforce and the continued launch of its cervical disk prosthesis, GRANVIA C. MEDICREA has had a good start to 2011, with sales increasing by 52.5% to €5.2m during Q111, and will report its H111 sales on 12 July.

INDUSTRY COMMENT

The orthopaedic implant market for spinal surgery is estimated to be worth \$9bn and to be growing at c 10% per year. The main growth driver for the sector is technological innovation that leads to both price rises and increases in procedure volumes.

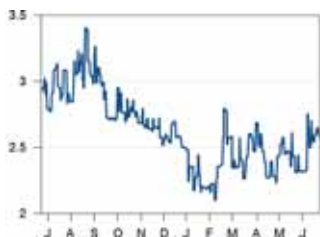
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	13.10	(2.40)	(2.60)	N/A	N/A
2010A	18.20	(1.20)	(2.50)	N/A	N/A
2011E	26.40	2.90	2.00	0.26	37.35
2012E	32.90	5.00	3.90	0.51	19.04

Where available, consensus data has been sourced from Thomson Datastream

Sector: General Retailers

Price: €2.57
Price as at 23 June 2011

Share price graph (€)



Company description

MG International is a major player in the production of pool safety devices. Products include alarm systems and immersion detectors, automatic covers, and ecological water treatment and disinfection systems.

Price performance

%	1m	3m	12m
Actual	11.3	(0.8)	(15.7)
Relative*	14.6	5.5	(20.6)

* % Relative to local index

Analyst

Richard Finch

MG International (ALMGI) Market cap: €11m

COMPANY COMMENT

Ahead of H1 results in August, it is encouraging that MG's March update reported a promising order book, underpinning management guidance of current year sales growth of over 20% (18% like-for-like in 2010). In particular, the Dolphin robot pool cleaner had already generated the level of sales it achieved in the whole of last year and the alarms business was enjoying its highest order book since 2006, which endorses last year's enhanced investment in marketing. MG is also looking to benefit from the commercial synergies of its Maytronics partnership both in France and internationally. Despite such optimism, it bears reminding that overall returns remain subdued, with a loss at the trading level persisting in H210.

INDUSTRY COMMENT

The outlook for French retail sales is uncertain as economic recovery is countered by pressure on consumer purchasing power, which could stifle willingness to buy high-ticket items such as swimming pools. However, despite a slowdown in May, Markit believes the underlying sales trend is positive, reflecting a 1% rise in French GDP in Q111.

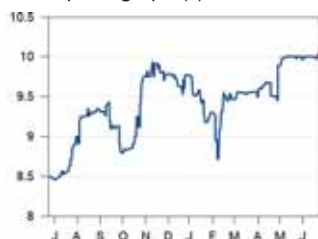
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	5.81	(1.21)	(1.48)	N/A	N/A
2010A	8.03	(1.13)	(1.22)	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Electrical Equipment

Price: €10.01
Price as at 23 June 2011

Share price graph (€)



Company description

MGI Digital Graphic Technology offers digital printing systems for printing and graphic arts professionals.

Price performance

%	1m	3m	12m
Actual	0.3	4.7	17.9
Relative*	3.3	5.1	11.2

* % Relative to local index

Analyst

Roger Leboff

MGI Dig Graphic Tech (ALMDG) Market cap: €47m

COMPANY COMMENT

FY10 was positive, with turnover ahead 11% and operating profit 5%. Group newsflow this year has included appointment of an exclusive UK distributor, sales to Middle East customers and first APAC installation of the JETcard Inkjet Card Factory in Singapore. MGI designs, manufactures and sells equipment for the production of plastic cards to customers in France and overseas. Its product range includes innovative digital multi-paper (paper and plastic) printing, finishing and converting devices. It is France's second-largest provider of professional digital presses and also develops and sells management software for the medical and paramedical professions.

INDUSTRY COMMENT

The group has a customer base of several hundred, diversified across a number of sectors. Its principal customers include professional printers, government agencies, major banks and insurance companies, as well as plastic card manufacturers, packaging companies and photo labs. The worldwide market is estimated at c \$20bn per year.

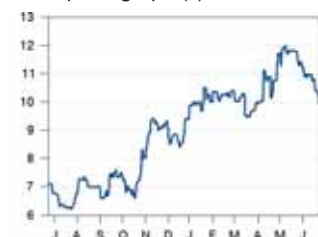
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	17.22	3.21	2.54	N/A	N/A
2010A	19.10	3.40	2.89	N/A	N/A
2011E	22.00	4.10	3.30	0.70	14.30
2012E	25.30	4.90	3.90	0.84	11.92

Where available, consensus data has been sourced from Thomson Datastream

Sector: Electrical Equipment

Price: €9.95
Price as at 23 June 2011

Share price graph (€)



Company description

Microwave Vision produces multi-sensor electronic scanning systems for real-time viewing of electromagnetic wave fields.

Price performance

%	1m	3m	12m
Actual	(15.6)	2.9	40.1
Relative*	(13.0)	8.8	32.1

* % Relative to local index

Analyst

Roger Leboff

Microwave Vision (ALMIC) Market cap: €35m

COMPANY COMMENT

The 26% increase in FY10 sales y-o-y was entirely organic; civil telecommunications (43% of turnover) and aerospace & defence (57%) both produced double-digit growth. Some 90% of turnover was generated outside France, with Asia (34% of group sales) up 54%, balancing North America (38%) and Europe (28%). The outlook is supported by dynamic markets, 30% recurring revenues from the installed base (maintenance, engineering services), an order book valued at €29m at the end of December and strong cash generation, with net debt below €1m at the year end.

INDUSTRY COMMENT

The group designs, manufactures and sells multi-sensor electronic scanning systems for real-time viewing of electromagnetic wave fields, used by the radio communications, automotive, aeronautics and defence industries. It operates in eight countries and sales are well diversified. It has achieved double-digit annual growth for the last decade and invests over 10% of turnover in R&D to generate a development portfolio to support future growth.

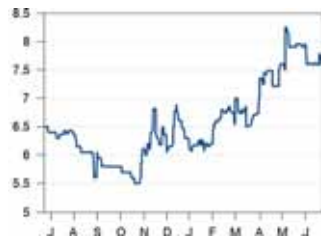
Y/E Mar / Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	34.83	(0.28)	(0.19)	N/A	N/A
2010A	43.99	3.39	2.79	N/A	N/A
2011E	47.50	5.40	3.70	1.03	9.66
2012E	50.10	6.10	4.20	1.19	8.36

Where available, consensus data has been sourced from Thomson Datastream

Sector: Pcare and household prd

Price: €7.74
Price as at 23 June 2011

Share price graph (€)



Company description

Millet Innovation specialises in designing, manufacturing, and marketing medical and cosmetic personal care products. The group's activity is organised around three product families: foot care products; cosmetic products and food supplements; and comfort shoes.

Price performance

%	1m	3m	12m
Actual	(2.6)	15.5	19.1
Relative*	0.3	26.1	12.3

* % Relative to local index

Analyst

Roger Leboff

Millet Innovation (ALINN)

Market cap: €15m

COMPANY COMMENT

Sales of €15.6m in FY10 were 24.5% up y-o-y, with increased contributions from the EPITACT brand in both France (up 9%) and export markets (62% ahead). Working capital for further growth and investment, including R&D, is in place via facilities secured during 2009 and positive cash flow. Reduced operating margins - 13.7% vs 15.0% for earlier period - reflects the success of newer products tailored for more cost-conscious markets and investment in building the EPITACT footcare brand in new international markets. Q1 sales support the stable FY11 outlook.

INDUSTRY COMMENT

Millet's strengths include a broad product portfolio and commitment to maintained investment in R&D at 5% of sales. Products are marketed primarily through pharmacies and wholesalers, mail-order catalogues and distributors. The outlook is supported by valuable IP (21 patents), a significant proportion of which has evolved into saleable products and a growing network both in France and overseas markets.

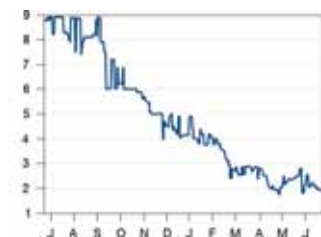
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	12.50	1.86	1.14	N/A	N/A
2010A	15.60	2.14	1.30	N/A	N/A
2011E	15.90	2.30	1.40	0.80	9.68
2012E	16.70	2.50	1.60	0.80	9.68

Where available, consensus data has been sourced from Thomson Datastream

Sector: General Retailers

Price: €1.97
Price as at 23 June 2011

Share price graph (€)



Company description

Monceau Fleurs is a French retail flower and plant distribution company. It markets products through a network of franchises under the names of Monceau Fleurs, Happy and Rapid'Flore.

Price performance

%	1m	3m	12m
Actual	(21.2)	(26.8)	(78.1)
Relative*	(18.8)	(51.3)	(79.4)

* % Relative to local index

Analyst

Richard Finch

Monceau Fleurs (ALMFL)

Market cap: €11m

COMPANY COMMENT

Ahead of results for the half to March, Monceau found the going tough in 2010, with flat sales despite expansion and a move into loss at the EBITDA level. Management deemed it a "year of transition" as the group restructured after substantial development and the integration of Rapid'Flore proved more expensive than expected. Strengthened management is confident that economies of scale, notably better buying, streamlined logistics and further international expansion (now c 10% of outlets), will pay off in due course. Monceau is heavily borrowed, with €29m long-term debt at September 2010.

INDUSTRY COMMENT

The French flower market is extremely fragmented (Monceau has a clear lead with under 10%). However, supermarkets compete on price through their purchasing power and promotions. The market is difficult (spend per head has been static in recent years and is well below the European average), but may perform relatively well as consumers cut their leisure expenditure and spend more time at home and in their gardens.

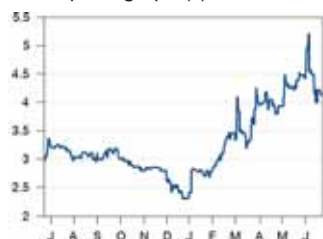
Y/E Sep	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	54.00	0.56	(2.10)	N/A	N/A
2010A	66.19	(3.62)	(5.30)	N/A	N/A
2011E	75.20	N/A	(1.70)	(0.30)	N/A
2012E	83.80	N/A	(1.00)	(0.20)	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Pharma & Healthcare

Price: €4.13
Price as at 23 June 2011

Share price graph (€)



Company description

Neovacs is developing novel immunotherapies for the treatment of auto-immune and inflammatory diseases.

Price performance

%	1m	3m	12m
Actual	(6.1)	12.2	41.0
Relative*	(3.3)	83.4	32.9

* % Relative to local index

Analyst

Mick Cooper

Neovacs (ALNEV)

Market cap: €64m

COMPANY COMMENT

The potential of NeoVacs's kinoids was indicated in its Phase I/II trial with TNF-kinoid in Crohn's disease. This kinoid was well tolerated and a clinical response rate of c 50% was seen at the two higher doses (of three). Also, initial data from a Phase I/II trial with IFN-kinoid in lupus showed a good safety, immunogenicity and pharmacodynamic profile. Further data on TNF-kinoid is expected before the end of 2011 from a Phase IIa trial in Crohn's disease and a Phase II trial in rheumatoid arthritis. Neovacs had €8.4m in cash at the end of 2010. It raised €2.25m in April and a further €7.6m at €4 per share in June so it can complete the three ongoing clinical trials.

INDUSTRY COMMENT

Neovacs's kinoids are immunotherapeutic products. Its lead product, TNF-kinoid, is being targeted at the anti-TNF market for the treatment of rheumatoid arthritis and Crohn's disease, which is worth over \$20bn. For lupus, there are limited treatments available; the FDA has just approved the first new treatment for this indication in 50 years.

Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	0.00	(8.38)	(6.90)	N/A	N/A
2010A	0.00	(0.68)	(8.90)	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Media & Entertainment

Price: €4.15
Price as at 23 June 2011

Share price graph (€)



Company description

NetBooster is an interactive agency offering online marketing services in areas such as traffic generation, strategic consulting and referencing for websites.

Price performance

%	1m	3m	12m
Actual	(13.0)	(9.4)	6.4
Relative*	(10.4)	(10.5)	0.3

* % Relative to local index

Analyst

Fiona Orford-Williams

NetBooster (ALNBT)

Market cap: €43m

COMPANY COMMENT

Full-year revenues were ahead 45% including Guava, with international sales accounting for 69% of the total. Cross-selling opportunities are now being exploited, with Guava winning the global interactive communications account of Accor. Client acquisition and loyalty programmes are increasingly performance related, translating into improving margins. The group operates in more than 10 countries, including China, Brazil and the Philippines. In April 2011, ODDO Asset Mgmt subscribed to a further €2.3m at €4.70 (August 2010:€2m issue at €5.30).

INDUSTRY COMMENT

The French advertising market recovered well in FY10, with estimates increasing as the year progressed. Online continues to outpace the broader market and is forecast to increase 11% in FY11 (Capgemini), driven by the increasing number of brands launching e-commerce initiatives. Carat forecasts for Western Europe are for 3.5% growth in 2011 and 3.3% in 2012. Social networking and mobile delivery continue to build their share of budgets.

Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	31.00	1.00	(3.33)	N/A	N/A
2010A	45.10	0.52	(4.60)	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Electrical Equipment

Price: €10.72
Price as at 23 June 2011

Share price graph (€)



Company description

NEXEYA (formerly Groupe Eurilogic) specialises in providing industrial and technical computer engineering services. The group assists its clients in designing, developing, installing and maintaining their products and industrial tools.

Price performance

%	1m	3m	12m
Actual	(2.5)	(5.6)	11.4
Relative*	0.4	3.3	5.1

Analyst

Roger Leboff

NEXEYA (ALNEX)

Market cap: €43m

COMPANY COMMENT

Q3 figures revealed 17.2% sales growth y-o-y to €32.7m, or 14.7% for the first nine months. This was due to successful integration of BTS Industry, Lorin and Metacom; underlying performance was a 2% fall. The Systems division (60% of sales) grew by 18.2%, and should be bolstered by April's acquisition of the assets of ANTYCIP, a specialist in design, manufacture and support of power supplies for critical electrical systems. That keeps NEXEYA on track to achieve €200m sales by 2012-13.

INDUSTRY COMMENT

NEXEYA designs, manufactures and supports specialist mission-critical electronic products. It has two divisions: products (complex electronic systems, testing and validation, maintenance and field service solutions) and services (prime contractor assistance, project monitoring, support and maintenance). Revenues are derived from a broad range of industries, well balanced by sector: defence & security (34%), aeronautics (15%), space (12%), industry (8%), energy (6%), automotive (7%) and IT/telecom (15%).

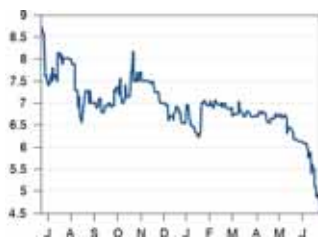
Y/E Jun	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	109.51	7.40	4.20	N/A	N/A
2010A	111.48	7.84	5.34	N/A	N/A
2011E	128.10	9.60	6.20	1.58	6.78
2012E	144.50	10.80	7.20	1.84	5.83

Where available, consensus data has been sourced from Thomson Datastream

Sector: Technology

Price: €4.70
Price as at 23 June 2011

Share price graph (€)



Company description

Notrefamille.com is a French internet portal dedicated to families and identity searching. It has three sites: Notrefamille.com, Genealogie.com and Cadeaux.com (online personalised gifts).

Price performance

%	1m	3m	12m
Actual	(23.8)	(29.9)	(46.0)
Relative*	(21.5)	(26.4)	(49.1)

Analyst

Richard Finch

Notrefamille.com (ALNFA)

Market cap: €8m

COMPANY COMMENT

A reduction of 8% in like-for-like revenue in Q1 risks throwing into doubt the recovery that had been hinted at by H210's modest pick-up (+3%). The sustained buoyancy of Notrefamille.com's traffic (+10% year-on-year in January and +14% in 2010) and material investment (notably in staff, including a new Commercial Director), persuaded management in its March results release that returns were expected to improve in 2011, although from a low base (H210 saw a continuation of H1 loss at the trading level). Last summer's acquisition of Archimaine has consolidated the company's market leadership in genealogy.

INDUSTRY COMMENT

French e-commerce continues to flourish with 20% growth in Q111 (24% in 2010). While average transaction spend was again stable, the drivers were new consumers (+11%) and frequency of transaction. Genealogy is a mass-market activity in France, with some two-thirds claiming to have engaged in research and know the company's site Genealogie.com.

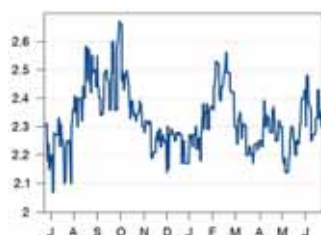
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	11.80	0.40	0.90	N/A	N/A
2010A	11.60	(1.09)	(1.00)	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Technology

Price: €2.36
Price as at 23 June 2011

Share price graph (€)



Company description

O2i is the clear French market leader in its two activities, software engineering for the digital graphics industry and continuing professional education in IT and multimedia.

Price performance

%	1m	3m	12m
Actual	5.4	8.8	1.7
Relative*	8.6	11.6	(4.1)

* % Relative to local index

Analyst

Richard Finch

O2i (ALODI)

Market cap: €7m

COMPANY COMMENT

H210 sales growth (modest at 2% but the first since H109) and halving of a significant trading loss are being taken by management as initial signs of recovery, with a return to group profit envisaged over the next two years, which is somewhat more cautious than O2i's previous update last autumn. In particular, Engineering (two-thirds of group revenue) should reasonably move into profit at the trading level in 2011 after breaking even last year. Management is confident that O2i now has the scale, thanks to vigorous expansion before the downturn, to access large and mid-size accounts and capitalise on its expertise with Apple systems. A new commercial strategy (details awaited) is planned with effect from September.

INDUSTRY COMMENT

The business benefits from its conglomerate structure. The digital graphics sector continues to go through a cyclical downturn driven by cutbacks in corporate marketing and advertising spend. However, the outlook in education is far more resilient as under-invested schools roll out internet-enabled IT systems.

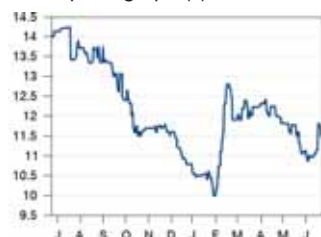
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	49.80	(1.70)	1.70	N/A	N/A
2010A	49.75	(0.87)	1.02	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Construction & Bldg Mat.

Price: €11.45
Price as at 23 June 2011

Share price graph (€)



Company description

Under the brand names Oberflex and Marotte, Ober offers deluxe decorative wood panels to stores, offices, hotels and meeting and event rooms, as well as for decorating private homes.

Price performance

%	1m	3m	12m
Actual	1.3	(6.3)	(17.9)
Relative*	4.4	9.0	(22.6)

* % Relative to local index

Analyst

Richard Finch

Ober (ALOBR)

Market cap: €17m

COMPANY COMMENT

2011 is set to be a year of transition for Ober in view of the proposed rationalisation of persistent underperformer, Marotte (significant 2010 loss), and mixed news on the trading front. Q1 saw an impressive recovery in the company's core Oberflex business (sales +19%) offset by weakness at its important Tunisian Stramiflex venture as a result of the new economic and political uncertainties in the region (management has since reported a slight pick-up in business confidence). 2010 results were notable for the success of Ober's transforming Stramiflex deal, which achieved 15% pro-forma sales growth at a double-digit EBITDA margin. Stramiflex (60% of Stramica, a major counterpart of Ober in North Africa) brought new products, economies of scale and scope for expansion in Europe and the Middle East.

INDUSTRY COMMENT

Both the shipbuilding and construction industries have performed poorly in the current climate, with many wooden features seen as expendable luxuries. Shipbuilding virtually ground to a halt while the industry adjusted to the new climate. We do not expect a near-term recovery.

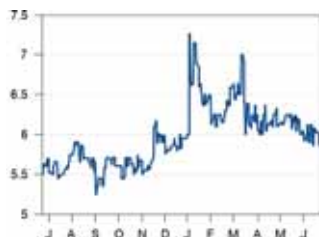
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	24.71	2.17	1.33	N/A	N/A
2010A	41.30	2.57	1.20	N/A	N/A
2011E	42.40	3.80	1.60	1.10	10.41
2012E	43.90	4.50	2.10	1.45	7.90

Where available, consensus data has been sourced from Thomson Datastream

Sector: Technology

Price: €5.86
Price as at 23 June 2011

Share price graph (€)



Company description

OCTO Technology offers consulting and execution services for information system architectures.

Price performance

%	1m	3m	12m
Actual	(3.0)	(3.5)	3.9
Relative*	(0.0)	1.1	(2.0)

* % Relative to local index

Analyst

Richard Finch

OCTO Technology (ALOCT)

Market cap: €21m

COMPANY COMMENT

Sales growth of 20% in Q1 maintains the robust pattern of the last two years, which is impressive in the face of intense competition and rewards the company's sustained investment in consultants and architects during the downturn. Confident that it can repeat its success outside France, OCTO recently moved into Brazil, its fourth overseas office, and immediately won contracts with two large financial groups. International sales, 11% in Q1, have more than doubled over the past year (Belgium, opened last October, has started strongly). €2m was raised in December to fund development (OCTO was already debt free).

INDUSTRY COMMENT

We expect corporates to continue to invest to ensure they have robust architectures for their new IT systems to remain well underpinned. Nevertheless, in the short term we expect continued cutbacks in IT project spend and certainly a push-out of larger projects.

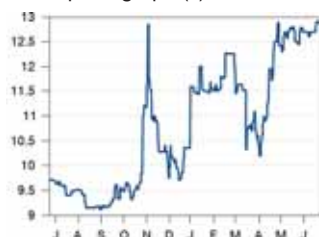
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	15.40	0.91	0.94	N/A	N/A
2010A	18.20	0.89	1.60	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Electrical Equipment

Price: €12.84
Price as at 23 June 2011

Share price graph (€)



Company description

Orolia produces electronic precision GPS equipment and systems for use in the space, defence, security, telecommunication and test and measurement sectors.

Price performance

%	1m	3m	12m
Actual	2.9	18.0	32.2
Relative*	6.0	27.3	24.7

* % Relative to local index

Analyst

Roger Leboff

Orolia (ALORO)

Market cap: €54m

COMPANY COMMENT

Headline FY10 revenues were 86% ahead, an impressive 25.3% like-for-like. Timing and Navigation performances offset a cyclical downturn for Positioning. Key contributions were contracted work on atomic clocks for Galileo spacecraft and ACES, France's IMUX defence program and UK market share gains. Q1 saw 3% organic sales growth vs a strong first quarter last year and in June Orolia paid £1.5m for the assets of UK military emergency distress beacon manufacturer, Sarbe, which should be earnings enhancing.

INDUSTRY COMMENT

The group's high-precision products are critical components for users in defence, security and telecommunication, with terrestrial, marine and aerospace applications. The global recession had the greatest effect on Orolia's test and measurement instruments division, but it has benefited from gradual recovery in the global economy and positive contributions from recent acquisitions. A broad portfolio should enable it to manage exposure to possible weaker areas, ie defence and tourism.

Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	31.10	2.68	(1.97)	(1.11)	N/A
2010A	57.80	5.11	0.99	0.66	19.45
2011E	61.10	5.20	1.10	0.63	20.38
2012E	63.90	6.50	3.10	1.07	12.00

Where available, consensus data has been sourced from Thomson Datastream

Sector: Travel & Leisure

Pairi Daiza (PARD)

Market cap: €25m

Price: €22.53
Price as at 23 June 2011

Share price graph (€)



Company description

Pairi Daiza (formerly Parc Paradisio) specializes in operating a zoological leisure park. The company also develops scientific programs for preserving endangered species and offers event services.

Price performance

%	1m	3m	12m
Actual	(8.0)	(5.7)	(15.9)
Relative*	(2.4)	(6.3)	(16.6)

* % Relative to local index

Analyst

Richard Finch

COMPANY COMMENT

While last summer's 25% decline in visitors appears disappointing, it compares with a bumper 2009 attendance (+ c 30%), boosted exceptionally by the introduction of elephants and the opening of a major Indonesian garden, and was otherwise the most popular of the park's 17 seasons. In addition, there was a creditable increase in average visitor spend (8%) in the half to September. Results for the full year to March (due late July) will include seasonal losses as the park is not generally open in H2. Although there is no guidance for the current season, it is encouraging to note the new partnership with respected premium caterer Paulus, which should help visitor loyalty, improve purchasing and extend events business, among other things. The park was known until 2009 as Parc Paradisio and the shares transferred recently from Euronext.

INDUSTRY COMMENT

The National Bank of Belgium's latest survey shows that last year's recovery in consumer confidence has effectively stalled in recent months.

Y/E Mar	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2008A	13.05	(0.31)	(0.88)	N/A	N/A
2009A	17.93	3.43	2.55	N/A	N/A
2010E	N/A	N/A	N/A	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

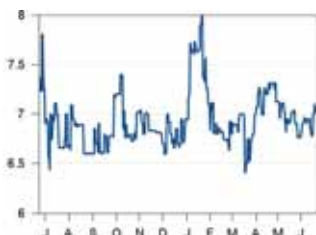
Sector: Consumer Support Services

Piscines Desjoyaux (PDJ)

Market cap: €63m

Price: €7.01
Price as at 23 June 2011

Share price graph (€)



Company description

Piscines Desjoyaux specializes in producing and marketing private swimming pools. The activity is organized into selling swimming pools, constructing public pools, borders and paved areas around pools, and producing related equipment (solar covers, showers, safety barriers, cover rollers, etc).

Price performance

%	1m	3m	12m
Actual	(0.4)	7.4	(4.8)
Relative*	2.6	7.0	(10.2)

* % Relative to local index

Analyst

Richard Finch

COMPANY COMMENT

The half to February was flat in terms of group sales and seasonal trading loss, characterised by exports (sales +21%) making up for weakness in France (-6%). Piscines Desjoyaux now expects a pick-up in its key domestic market in H2 and increasing benefit from ambitious overseas investment (long-term target of 50% of group sales thanks to exposure to dynamic markets, notably Brazil, US and China). Encouragingly, the first half saw higher gross margin and absorption of substantial branch opening costs (still low geared at February ahead of strong seasonal cash flow). There is no formal financial guidance for the rest of the year.

INDUSTRY COMMENT

The outlook for French retail sales is uncertain as economic recovery is countered by pressure on consumer purchasing power, which could stifle willingness to buy high-ticket items such as swimming pools. However, despite a slowdown in May, Markit believes the underlying sales trend remains positive, reflecting a 1% rise in French GDP in Q111.

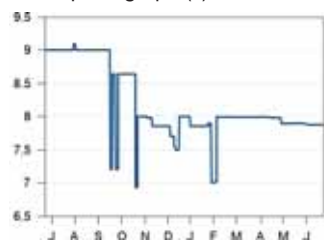
Y/E Aug	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	72.80	7.10	4.00	N/A	N/A
2010A	74.80	7.30	4.30	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: General Retailers

Price: €7.87
Price as at 23 June 2011

Share price graph (€)



Company description

Piscines Groupe GA manufactures pool shells made of composite materials and concrete products. It also offers maintenance products, covers, tarpaulins, water treatment products and safety equipment.

Price performance

%	1m	3m	12m
Actual	(0.3)	(1.6)	(12.6)
Relative*	2.8	0.9	(17.6)

* % Relative to local index

Analyst

Richard Finch

Piscines Groupe GA (ALPGG)

Market cap: €24m

COMPANY COMMENT

After its unexpectedly strong recovery in H110 (volume up by a quarter and a trebling of trading profit) Piscines Groupe's relapse in the second half was all the more disappointing. However, management attributes the double-digit volume decline and higher low-season losses to continued tough conditions, with the first half flattered by weak comparatives and discounting. Intriguingly, prices are now being raised for the first time for five years in the context of economic pick-up and a decent orderbook (+4%) at April, and the company expects a good performance in its seasonally-stronger first half. Finances have improved markedly through debt restructuring and stock rationalisation (minimal gearing at December).

INDUSTRY COMMENT

The outlook for French retail sales is uncertain as economic recovery is countered by pressure on consumer purchasing power, which could stifle willingness to buy high-ticket items such as swimming pools. However, despite a slowdown in May, Markit believes that the underlying sales trend is positive, reflecting a 1% rise in French GDP in Q111.

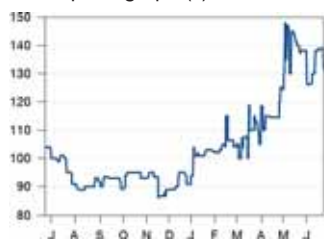
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	31.45	(0.43)	(1.18)	N/A	N/A
2010A	33.10	1.03	1.94	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Construction & Bldg Mat.

Price: €131.60
Price as at 23 June 2011

Share price graph (€)



Company description

Poujoulat is the European leader in the manufacture and marketing of chimney flues and metal roof outlets.

Price performance

%	1m	3m	12m
Actual	(3.9)	14.4	36.2
Relative*	(1.0)	48.4	28.4

* % Relative to local index

Analyst

Roger Leboff

Poujoulat (ALPJT)

Market cap: €64m

COMPANY COMMENT

The 11% increase in turnover was a fair achievement, considering the difficult start to FY10 for construction and export markets. More modest 4.4% operating profit growth reflects the decision to maintain prices and absorb higher raw material and energy costs. Poujoulat reported an encouraging start to FY11, with a very strong Q1 after a good winter season, and expects 10% sales growth on the back of new product launches and investment in energy-efficient products.

INDUSTRY COMMENT

The group has managed to maintain sales and rates despite the difficult market backdrop. Its innovative products can meet demands for energy efficient buildings and should benefit from stricter legislation covering new build and refurbishment. It has seven manufacturing sites in Europe and catalogue of over 200,000 items, 90% manufactured in its own factories and shipped across Europe. It acquired Frankfurt-based Live in October 2009, which expanded its product range and access to an important strategic market.

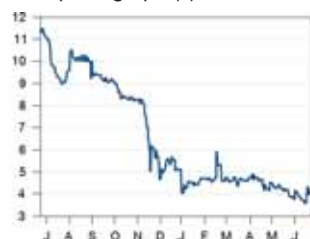
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	136.73	12.56	8.18	16.73	7.87
2010A	151.50	13.10	8.81	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Basic Industries

Price: €4.00
Price as at 23 June 2011

Share price graph (€)



Company description

POWEO is the leading independent electricity and gas operator in France.

Price performance

%	1m	3m	12m
Actual	(2.4)	(12.7)	(64.7)
Relative*	0.5	(19.5)	(66.7)

* % Relative to local index

Analyst

Richard Finch

POWEO (ALPWO)

Market cap: €66m

COMPANY COMMENT

After the sale of its generation capacity, POWEO still found the going tough in Q111 with electricity and gas supply sales down by c 30% and 40% respectively, owing to a smaller customer base (as recruitment stopped ahead of market reform), the end of some major contracts and low volumes sold to the grid operator. Management warns that newly-announced regulated sourcing prices risk being too high for new entrants to break even and so POWEO's supply business is set to remain in loss in 2011. The company still hopes it can take advantage of rising energy prices partly to offset losses. At end-April POWEO had net cash of €55m (the capacity sale-generated resources judged sufficient to meet commitments for the next year at least).

INDUSTRY COMMENT

The French electricity market is viewed as one of long-term growth, even if demand management initiatives prove effective. Government reform is aimed at ensuring new entrants have access to incumbent operators' generation capacity at competitive prices.

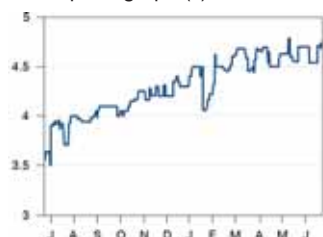
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	564.70	(85.30)	(93.50)	N/A	N/A
2010A	696.30	(146.20)	(150.10)	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Media & Entertainment

Price: €4.75
Price as at 23 June 2011

Share price graph (€)



Company description

Press Index offers information processing services to communication agencies and businesses. Activities include media surveillance, preparation of press articles and analysis of press spin-offs.

Price performance

%	1m	3m	12m
Actual	1.1	5.6	33.4
Relative*	4.1	13.3	25.8

* % Relative to local index

Analyst

Fiona Orford-Williams

Press Index (ALPRI)

Market cap: €8m

COMPANY COMMENT

Q111 revenues show modest growth both y-o-y and against Q410. A reallocation of business from French to UK operations affected domestic revenues (63% of group total). Pickanews, a pan-European multimedia monitoring service officially launched in May 2010, enables clients to track areas of commercial interest more broadly than just by brand, allowing them to see information in its presentational context, including video input from April 2011. Although revenues are not yet significant, the service has raised the group's profile.

INDUSTRY COMMENT

The proliferation of media channels and globalisation of content has presented real hurdles for monitoring, a traditionally labour-intensive activity. Press Index has invested in technological solutions that have broadened the proposition (including social media monitoring), should give economies of scale and offer the ability to service clients reliably and in real time, on a retained and project basis. However, driving corporate revenues remains difficult.

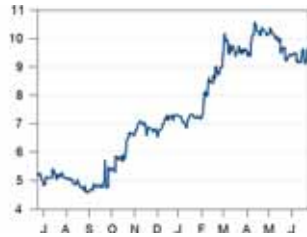
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	16.29	0.20	(0.09)	N/A	N/A
2010A	16.30	0.06	(0.05)	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Technology

Price: €9.40
Price as at 23 June 2011

Share price graph (€)



Company description

Prodware specialises in publishing and hosting business computer solutions. Key areas include the integration of management software, the design and implementation of network applications and the engineering of decisional information systems.

Price performance

%	1m	3m	12m
Actual	1.0	(0.6)	84.3
Relative*	4.0	32.3	73.8

Analyst

Roger Leboff

Prodware (ALPRO)

Market cap: €43m

COMPANY COMMENT

Turnover was up 7.5% like-for-like in FY10, ahead of underlying markets thanks to the successful sale of software to corporate clients in France and overseas, and growth in SaaS sales. Operating profit and margins were sharply up, in line with increased contribution from software development and investment in R&D maintained in 2010. The strategy is to capitalise on competitive advantages in new international markets in FY11 and beyond. Gearing was cut from 73% to 49% by the year end, and the FY10 dividend was 6c per share, up 50%.

INDUSTRY COMMENT

Prodware is one of France's leading software integrators and IT service companies, with c 17,500 domestic and international customers in 10 countries. It has grown steadily via acquisition. A well-diversified customer base and experience provides exposure to sectors including automotive, financial services, food and beverage, life sciences, luxury goods, professional services, retail, telecommunications, transportation and logistics, and utilities.

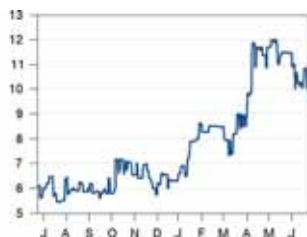
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	84.30	3.27	5.27	N/A	N/A
2010A	83.50	9.80	8.20	N/A	N/A
2011E	107.69	N/A	8.23	1.68	5.60
2012E	118.90	N/A	13.50	2.30	4.09

Where available, consensus data has been sourced from Thomson Datastream

Sector: Technology

Price: €10.01
Price as at 23 June 2011

Share price graph (€)



Company description

Proservia specialises in providing engineering and computer services.

Price performance

%	1m	3m	12m
Actual	(12.8)	11.2	64.4
Relative*	(10.2)	63.0	55.0

Analyst

Richard Finch

Proservia (ALPRV)

Market cap: €19m

COMPANY COMMENT

2011 has begun positively for Proservia with 9% organic sales growth in Q1 and successful integration of NetLevel, acquired late last year. Furthermore, management is encouraged to reaffirm its 2011 target of a trading margin of 6-8% against 5.8% like-for-like in 2010 on an acceleration in sales growth (7% like-for-like in 2010). This sustained improvement endorses the company's decision to focus on its core activity via last summer's sale of its IPTV venture (WizTivi), which had proved expensive. Strong finances (net cash at December) are allowing Proservia to invest actively in recruitment (60% of its full-year goal of a 15% increase in staffing achieved in Q1 alone).

INDUSTRY COMMENT

Industry body Syntec expects market growth of 3% in the current year. While this is lower than pre-recession levels of c 5% pa, it is slightly ahead of that achieved in 2010.

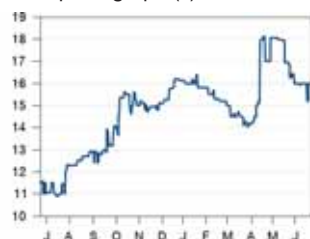
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	44.20	0.67	(0.97)	N/A	N/A
2010A	47.90	2.50	2.70	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Technology

Price: €15.99
Price as at 23 June 2011

Share price graph (€)



Company description

ProwebCE specialises in developing and marketing management and communication software for works councils.

Price performance

%	1m	3m	12m
Actual	(5.2)	12.3	39.0
Relative*	(2.3)	1.7	31.1

* % Relative to local index

Analyst

Roger Leboff

ProwebCE (ALPRW)

Market cap: €32m

COMPANY COMMENT

A good start to FY11 saw 18% y-o-y sales growth in Q1 to €10.3m. The components were progressed by the group's older Software & Services business (35% of sales), but particularly further strong growth at Meyclub. It signed up another 272 new Works Councils (EC), representing more than 90,000 beneficiaries. Average basket size was 41% ahead of comparable e-commerce sites, while site traffic, average time per site visit and conversion rates improved. The outlook is positive, with investments since 2009 contributing.

INDUSTRY COMMENT

There is potential for the group to grow its Meyclub user base materially over the next few years. New initiatives such as online travel agency subsidies and Meyclub e-checks (dematerialised gift certificates) should contribute in future periods. The ProwebCE group has over 5,000 clients, all EC works councils whose budgets consist of subsidies paid by employer companies, and represent over four million beneficiaries. The model provides strong visibility and a loyal client base.

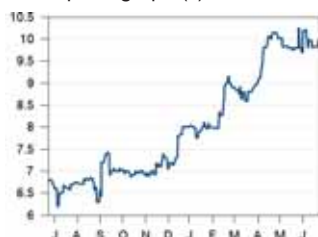
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	29.50	0.80	0.60	0.63	25.38
2010A	34.84	1.10	0.04	0.62	25.79
2011E	48.70	N/A	2.10	1.07	14.94
2012E	61.50	N/A	2.40	1.20	13.33

Where available, consensus data has been sourced from Thomson Datastream

Sector: Construction & Bldg Mat.

Price: €9.97
Price as at 23 June 2011

Share price graph (€)



Company description

Richel Serres de France produces plastic-roofed greenhouses for horticulturists, vegetable and fruit crops, and tobacco growing and drying.

Price performance

%	1m	3m	12m
Actual	1.8	13.3	46.6
Relative*	4.9	27.9	38.2

* % Relative to local index

Analyst

Richard Finch

Richel Serres (ALRIC)

Market cap: €50m

COMPANY COMMENT

The year to March delivered near 40% sales growth (well ahead of management guidance thanks to sustained buoyancy across the board in Q4) and clear margin enhancement despite raw material cost pressures. While the current period has also begun well, of prevailing interest may be the mooted yielding of majority control of Marchegay, Richel's flourishing renewable energy business (41% of FY11 group sales, ie €53m, and strongly profitable). Not only would the company retain a significant stake (20-25%) and its close commercial partnership, but there could well be benefits from accelerating Marchegay's development beyond Richel's core agricultural field. A decision is promised before the end of the summer.

INDUSTRY COMMENT

Eurostat figures show eurozone industrial production to have been up 0.2% in April compared with March and up 5.2% year-on-year (capital goods 0.5% and 9.7% respectively). MEPS has reported steel price rises checked in most parts of the world.

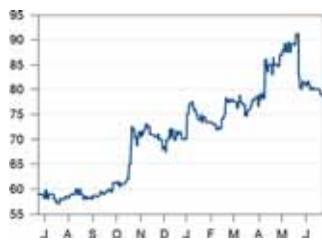
Y/E Mar	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	87.20	3.10	2.00	N/A	N/A
2010A	93.60	6.30	3.60	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Construction & Bldg Mat.

Price: €78.05
Price as at 23 June 2011

Share price graph (€)



Company description

Koninklijke Reesink distributes products such as DIY materials, agricultural machinery and steel materials to industrials and specialist distribution chains.

Price performance

%	1m	3m	12m
Actual	(5.8)	0.3	32.9
Relative*	(1.8)	20.7	35.5

* % Relative to local index

Analyst

Richard Finch

Royalreosink (ALRRE)

Market cap: €52m

COMPANY COMMENT

2011 began positively for Royalreosink with a 58% gain in trading profit on sales up 9%. Although the company's industrial division has been affected particularly by subdued construction activity, Green has benefited from higher agricultural prices. Management is pleased to have completed a joint venture with Ter Hoeven Groep to merge their DIY interests and thereby bring the scale required to be competitive and avoid likely further decline. The JV, called THR, is 36% held by the company and expected to contribute to profit next year. 2010 saw underlying trading profit rise by 7%, which is impressive, given disappointing steel results. Excluding €7m from Jean Heybroek (acquired in July), turnover was up c 10%.

INDUSTRY COMMENT

The CPB has further raised its forecast of Dutch GDP growth to 2% for this year and 1.75% in 2012. The increase will be mainly export driven since consumer purchasing power faces continued contraction (forecast -1% in 2012) as a result of new government austerity measures to help bring the budget deficit well below the eurozone limit of 3% of GDP.

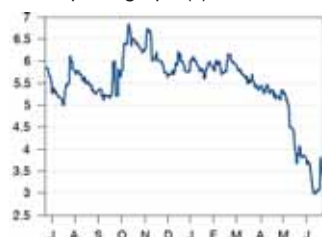
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	163.30	7.70	1.99	2.90	26.91
2010A	189.80	7.00	7.67	8.66	9.01
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Electrical Equipment

Price: €3.30
Price as at 23 June 2011

Share price graph (€)



Company description

SafeTIC specialises in the design, marketing, installation and maintenance of biometric identification and video surveillance systems under IP.

Price performance

%	1m	3m	12m
Actual	(18.7)	(40.1)	(42.6)
Relative*	(16.3)	(41.2)	(45.9)

* % Relative to local index

Analyst

Roger Leboff

SafeTIC (ALEGR)

Market cap: €42m

COMPANY COMMENT

Strong sales growth, including 39% in France (33% of total sales), was achieved despite the affect of December's severe weather on the group's sales and technical field teams. All but one export market were well ahead y-o-y, despite delayed launches of SafeTIC's DOC defibrillator in Germany, UK, Spain and Luxembourg. The gross margin was maintained at 86.6% and EBITDA benefited from reductions in costs as a percentage of sales. There was a another 7% growth in Q1, with a confident outlook for acceleration in Q2 as overseas operations gain traction and two new branches in the US contribute.

INDUSTRY COMMENT

International growth should be maintained this year in France and broad continental European markets. SafeTIC designs, sells, installs and maintains innovative technologies to protect access, goods and people. It operates in 13 European countries as well as the US, with products that cover biometric access control, IP-based video surveillance, access management and control system applications.

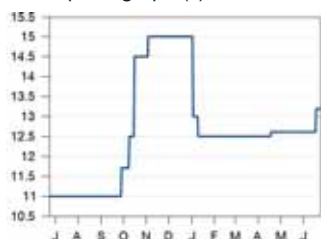
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2008A	105.60	12.90	(1.40)	N/A	N/A
2009A	82.70	(12.00)	(18.90)	N/A	N/A
2010E	111.61	12.63	(1.45)	(0.03)	N/A
2011E	123.64	18.80	(1.01)	0.02	165.00

Where available, consensus data has been sourced from Thomson Datastream

Sector: General Industrials

Price: €13.20
Price as at 23 June 2011

Share price graph (€)



Company description

Sical specialises in manufacturing and marketing of packaging.

Price performance

%	1m	3m	12m
Actual	4.7	5.6	20.0
Relative*	7.9	(9.7)	13.1

* % Relative to local index

Analyst

Richard Finch

Sical (ALSI)

Market cap: €48m

COMPANY COMMENT

Sical defied its post-H110 results warning of H2 trading profit lower than in H1 owing to higher raw material costs, with an out-turn c 7% higher, reflecting the sustained buoyancy of sales (+13% in H2). Growth in the corrugated operation, the group's principal activity, was volume rather than price driven. There was also a further step-change in the much smaller paper division as sales more than doubled. Although Q111 has seen a similar growth and pattern of sales, management remains cautious about profitability as a result of higher input costs and intense competition in tough consumer markets.

INDUSTRY COMMENT

Although DS Smith reported underlying volume growth of 9% in Continental corrugated packaging in the year to April, this is ahead of a market, which, despite including an underperforming UK, grew by 3% (FEFCO). DS Smith's success is due partly to its high share of FMCG business, the most buoyant area of corrugated demand. In addition, continuing pressure on costs is expected. Industry consolidation is afoot, with DS Smith buying Otor.

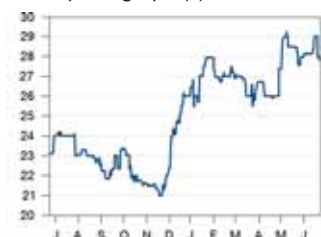
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	173.80	9.30	N/A	N/A	N/A
2010A	191.20	11.40	N/A	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Technology

Price: €27.95
Price as at 23 June 2011

Share price graph (€)



Company description

Sidetrade is a major European publisher in the software-as-a-service mode, offering financial departments technology and consulting services for optimising customer relationships, for example reducing payment delays.

Price performance

%	1m	3m	12m
Actual	(1.1)	9.5	21.5
Relative*	1.9	10.3	14.6

* % Relative to local index

Analyst

Roger Leboff

Sidetrade (ALBFR)

Market cap: €37m

COMPANY COMMENT

Q111 revenues were 20% ahead, better even than the 17% reported for FY10/Q4 and the 10th consecutive quarter of double-digit growth. The group's cloud computing SaaS offering gathered pace domestically and in Europe in FY10. It processed over 21m invoices during last year and secured multi-year contracts that provide medium-term revenue visibility. The 2011 outlook is underpinned by recent client wins such as Darty, Ricoh, Canal CE and Polygon in France, and Michael Page, Adecco and Orange Business Services in its European markets.

INDUSTRY COMMENT

IDC has forecast average growth in the SaaS market of 26% a year to 2011, with the share of on-demand services in the software market to increase by more than 100% between 2007 and 2011. Sidetrade assists clients with cash management, improving cash flow and reducing working capital. It also helps to reduce late payments, decrease disputes, identify customer risk and secure receivables. It provides services for over 200 large and medium-sized companies.

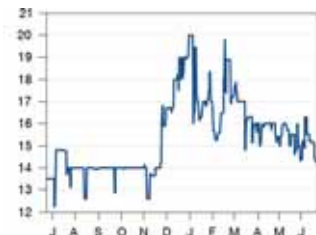
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	9.43	1.23	1.20	N/A	N/A
2010A	11.02	1.81	1.76	N/A	N/A
2011E	13.00	2.20	2.00	1.50	18.63
2012E	14.80	2.70	2.10	1.57	17.80

Where available, consensus data has been sourced from Thomson Datastream

Sector: General Industrials

Price: €14.23
Price as at 23 June 2011

Share price graph (€)



Company description

Siraga designs customised solutions for the Liquefied Petroleum Gas industry (butane & propane).

Price performance

%	1m	3m	12m
Actual	(2.5)	(12.7)	5.4
Relative*	0.4	(20.6)	(0.6)

* % Relative to local index

Analyst

Richard Finch

Siraga (SIRA)

Market cap: €11m

COMPANY COMMENT

While Siraga's exposure to Africa and the Middle East (55% of sales) invites caution (group sales in the half to March -26% against +57% in the preceding half), management is buoyed by growth prospects in South America, especially Brazil, and has reported a good overall start to the year. Importantly, the Q410 sale of its loss-making airport equipment business is allowing Siraga to focus on its Liquefied Petroleum Gas (LPG) solutions activity, especially engineering. Net debt (€4m at September) was halved by the sale of the airport business. Results for the year to March are due in early July.

INDUSTRY COMMENT

The latest WTO forecast in April is for current-year growth in world trade and global GDP of 6.5% and 3.1% respectively. However, uncertainty is emphasised, given events in Q1. A higher oil price is generally positive for energy industry suppliers despite potentially deterring end-consumer sales.

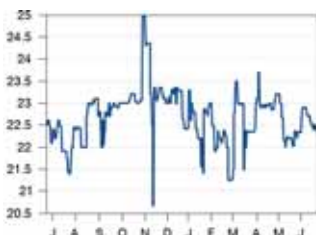
Y/E Mar	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	46.30	(2.20)	(1.60)	N/A	N/A
2010A	47.90	2.50	3.20	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Technology

Price: €22.30
Price as at 23 June 2011

Share price graph (€)



Company description

Solutions 30 (formerly PC30) provides home and workplace computer repair services to individuals and companies in France.

Price performance

%	1m	3m	12m
Actual	(0.3)	(0.2)	(0.9)
Relative*	2.8	2.1	(6.6)

* % Relative to local index

Analyst

Roger Leboff

Solutions 30 (ALS30)

Market cap: €55m

COMPANY COMMENT

Q111 was ahead marginally, despite the impact of local political upheaval on its Tunisia-based call centre. To avoid future disruption, Solutions 30 has established alternative sites and still expects double-digit growth this year. FY10 was ahead of target with revenues up 21.5% at €54.6m, which reflected performance in France and internationally, with international 15% of FY10 group sales (FY09: 12.8%). The outcome also benefited from full contributions by 2009 acquisitions, new overseas subsidiaries and contracts secured in 2010, particularly for deployment of smart meters for ERDF.

INDUSTRY COMMENT

The group is the market leader in France, with sales more than twice that of identified peers. Among the strengths of its business model is the use of a franchise system to extend the reach of its branch network. It expects to be able to replicate its success in France in other European markets. These are similarly fragmented markets and accessible organically or via consolidation of smaller local players.

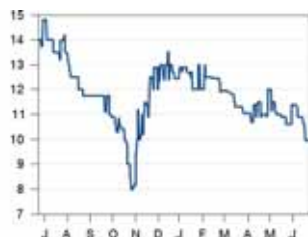
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	44.92	3.89	2.40	N/A	N/A
2010A	54.70	4.50	1.40	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Media & Entertainment

Price: €9.93
Price as at 23 June 2011

Share price graph (€)



Company description

Sporever publishes sports information and owns the sites Sporever.fr and Football365.fr. It creates and supplies content for sports sites for third parties, and provides SMS, MMS and videos for mobile phones.

Price performance

%	1m	3m	12m
Actual	(6.3)	(12.1)	(32.9)
Relative*	(3.5)	(18.2)	(36.7)

* % Relative to local index

Analyst

Richard Finch

Sporever (ALSCO)

Market cap: €24m

COMPANY COMMENT

As expected, Sporever's financial performance in H210 was tempered by seasonal weakness, the loss of web and mobile rights to English football and France's failings at the World Cup (trading profit down by a quarter on sales up 11%). Management is nonetheless upbeat as the company has shown its potential not only with excellent H1 results (trading profit more than doubled) but with active development throughout 2010 of new media businesses. For example, with the integration of Bouyaka, a broad-based production company, and October's launch of a betting service at paris365.fr, covering a range of sports, notably football, rugby, tennis and the Tour de France.

INDUSTRY COMMENT

France has been amenable to IPTV but the tendency for it to be bundled free with broadband makes it unclear how financially attractive the service is on its own. The huge subscriber bases of satellite and cable operators are a threat, but the European market is estimated to double by 2012. Web advertising in France is forecast to grow by 12% in 2011 (Observatory).

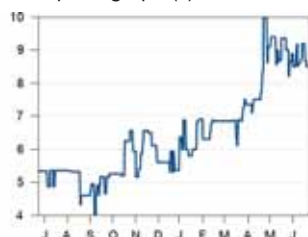
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	13.53	0.68	0.25	N/A	N/A
2010A	15.60	1.08	0.70	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Financials

Price: €8.50
Price as at 23 June 2011

Share price graph (€)



Company description

Stradim - Espace Finances is in real estate, assisting with the sale of apartments and land for development, and services such as outfitting professional spaces, leasing and management.

Price performance

%	1m	3m	12m
Actual	(5.6)	24.1	70.0
Relative*	(2.7)	63.0	60.3

* % Relative to local index

Analyst

Roger Leboff

Stradim - Espace Fin. (ALSAS)

Market cap: €15m

COMPANY COMMENT

FY10 turnover was 9.3% ahead, 20.5% over the last three years. The Scellier law encouraged a sharp increase in reservations in FY10 and, as a result, operating profit more than trebled to €5m. This margin increase reflects additional market penetration after revisions to group pricing (average apartment prices up 9% to €165,000) and project specification, marketing by its own sales force and cost savings. A target of 650 bookings for FY11 (FY10:600) is on track, with 200 achieved in Q1.

INDUSTRY COMMENT

Revenues are generated from sales of apartments, houses, other buildings and development land, plus estate agency. Stradim has sales operations in Alsace, Aube and the Loire-Atlantic region in France. Changes in the Scellier rules for property investment added uncertainty to the outlook, but all group properties meet Low Energy Consumption rules necessary to maximise tax exemption. In addition, 30% of group output is aimed at first-time buyers, for whom it expects more favourable market conditions.

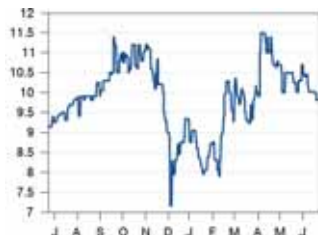
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	59.56	1.52	0.80	0.58	14.66
2010A	48.40	2.40	1.00	0.47	18.09
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Technology

Price: €9.80
Price as at 23 June 2011

Share price graph (€)



Company description

StreamWIDE publishes software used to provide telephone and video-telephone services. Its products are aimed at fixed and mobile telecom operators and internet access providers.

Price performance

%	1m	3m	12m
Actual	(2.5)	5.2	11.2
Relative*	0.5	7.7	4.9

Analyst

Roger Leboff

StreamWIDE (ALSTW)

Market cap: €26m

COMPANY COMMENT

Domestic and export markets contributed to a 42% increase in FY10 revenues. France (43% of the total) was 59% ahead with other markets - primarily North America - 32% up. The latter secured its first major contract with a Canadian cable operator. The strongest component was licence revenues, up 53%, and telecoms carriers were attracted by innovations related to new messaging services (visual voicemail for smartphones and tablets). There was cautious confidence for FY11, in a competitive market with relatively poor revenue visibility.

INDUSTRY COMMENT

StreamWIDE provides next-generation value-added services for mobile and fixed-line telecoms operators, based on a proven carrier-grade, software-patented technology. It offers the benefits of an IP environment (with reduced time to market, capex and opex), quality user interfaces (for laptops, TV, feature-phones, smartphones and tablets) and innovative services to drive up ARPU. There has been some pick-up in the European business, while North America and emerging markets such as Latin America and Africa continue to grow.

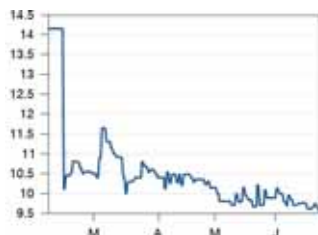
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	7.20	0.47	0.92	N/A	N/A
2010A	10.20	2.30	1.10	N/A	N/A
2011E	12.50	3.70	2.50	1.00	9.80
2012E	15.00	5.60	3.80	1.40	7.00

Where available, consensus data has been sourced from Thomson Datastream

Sector: Pharma & Healthcare

Price: €9.51
Price as at 23 June 2011

Share price graph (€)



Company description

Tekka designs, manufactures and markets products for crano-maxillo-facial surgery, orthodontic devices and dental implants

Price performance

%	1m	3m	12m
Actual	(6.8)	(8.6)	N/A
Relative*	(3.9)	N/A	N/A

Analyst

Mick Cooper

Tekka (ALTKA)

Market cap: €41m

COMPANY COMMENT

Tekka has rapidly expanded its product range and commercial operations since it was founded in 2000. Over 80% of its revenues are generated in France, but it is expanding its distribution capabilities elsewhere. It has established sales subsidiaries in six other countries (most recently in the UK in March and Italy in April) and is planning to set up four more. It is also expanding its network of distributors in other markets. The product and geographic expansion has led to its revenues increasing to €12.2m in FY10, growing at a CAGR of 55% since FY01. This momentum should be continued so it generates its first profits in FY12. Dental implants account for 75% of revenues, maxillo-facial surgery devices for 23% and orthodontic products for 2%. The company raised €11.3m at its IPO in February 2011.

INDUSTRY COMMENT

The European dental implant market was worth c €1.5bn in 2010, and growing at c 10%. The market has three tiers: premium, middle and low cost; Tekka targets the middle tier, selling innovative products that are competitively priced.

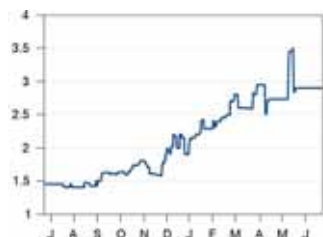
Y/E Mar	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2008A	N/A	N/A	N/A	N/A	N/A
2009A	N/A	N/A	N/A	N/A	N/A
2010E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Media & Entertainment

Price: €2.90
Price as at 23 June 2011

Share price graph (€)



Company description

The Marketinggroup specialises in customer relationship management, for example, management of contact centres, and communication and marketing services.

Price performance

%	1m	3m	12m
Actual	0.0	2.5	100.0
Relative*	3.0	56.6	88.6

* % Relative to local index

Analyst

Fiona Orford-Williams

The Marketinggroup (ALTMG)

Market cap: €8m

COMPANY COMMENT

The group offered to buy back shares for cancellation, at a price of €3, in April. 422k shares were tendered, less than the maximum set at 700k. 51% of the shares are currently held by the Gladysz family. FY10 figures showed good progress, with sales ahead 8% and a marked improvement in operating margin to 4.6% (1.0%) helped by better utilisation rates across the five contact centres. Contact centres (phone marketing; outsourced and insourced) accounted for 85% sales, with marketing communications revenues down 29%. The group is targeting 6% revenue growth for FY11.

INDUSTRY COMMENT

The French contact-centre market is the third largest in Europe, after the UK and Germany, worth €1.8bn (SP2C). Industry margins have been affected by overcapacity and high and inflexible labour costs, but cutbacks and overseas outsourcing are politically sensitive. Industry major, Teleperformance, has posted improved Q111 results but referred to downward price pressures. It continues to scale back its French operations.

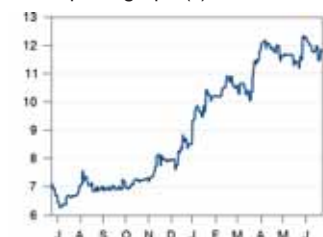
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	33.95	0.49	(0.20)	N/A	N/A
2010A	36.77	1.80	1.20	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Support Services

Price: €11.79
Price as at 23 June 2011

Share price graph (€)



Company description

TMC offers consultancy, technology and ICT services. It deploys subject experts on a project basis to clients in the profit and non-profit sectors, mainly in technology and civil engineering.

Price performance

%	1m	3m	12m
Actual	5.4	3.0	69.4
Relative*	9.8	50.4	72.8

* % Relative to local index

Analyst

Roger Leboff

TMC Group (ALTMG)

Market cap: €42m

COMPANY COMMENT

FY10 was a recovery year, reflected in both revenues (+13%) and EBITDA (+94%). Margins improved at all levels, providing confidence for a €0.50/share dividend. TMC Technology had a good year, revenues up 25% at €30.6m due to an increase in 'employeneurs' deployed at client sites. TMC IT saw a slight recovery, assisted by healthcare work; rates remained under pressure but productivity improved, resulting in higher profitability. A 14% fall in TMC Adapté revenues to €7.7m reflected the challenges facing the construction industry. Overall, the outlook for 2011 is positive, with group finances and costs in good shape.

INDUSTRY COMMENT

Over the last few years TMC has cut overheads and shifted its strategic focus to maintaining profitability and capitalising on existing activities and clients. Technology markets recovered in 2010, particularly the semi-conductor industry. Areas such as healthcare are steady and construction - admittedly from a lower base - is expected to pick up over the next few years.

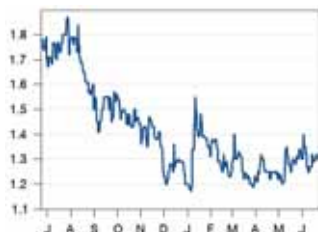
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	37.15	(4.01)	(4.74)	(1.21)	N/A
2010A	42.10	4.70	3.50	N/A	N/A
2011E	50.80	N/A	5.50	1.16	10.16
2012E	53.90	N/A	6.20	1.39	8.48

Where available, consensus data has been sourced from Thomson Datastream

Sector: Technology

Price: €1.29
Price as at 23 June 2011

Share price graph (€)



Company description

TR Services is an independent IT services integrator and operator, offering a new perspective on telecoms/IT convergence.

Price performance

%	1m	3m	12m
Actual	1.6	6.5	(24.3)
Relative*	4.5	N/A	(28.9)

* % Relative to local index

Analyst

Roger Leboff

TR Services (ALTRS)

Market cap: €6m

COMPANY COMMENT

H1 revenues increased by 11.4% to €23.2m, mainly due to acquisitions completed in the prior year, notably DATCOM, acquired in October 2009. However, the outlook is underpinned by an order book that was 20% ahead y-o-y at the end of September 2010, in line with previous forecasts of a significant increase in order levels and turnover this year. Results will also benefit from actions taken to reduce overheads and administrative expenses since April 2010.

INDUSTRY COMMENT

Last year saw delays in contract renewals by French public sector clients and some specific industry setbacks that should fall away in 2010/11. Competition and pricing pressure remains tight, but it expects to leverage broad geographic coverage in France and overseas. The group's voice, data and applications solutions are backed by strategic partnerships with manufacturers such as Alcatel-Lucent, Aastra, Avaya and HP. It employs 450 people in France to design and integrate value-added communication solutions.

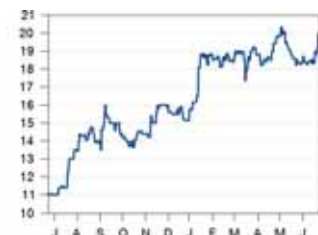
Y/E Mar	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	38.90	(1.80)	(1.45)	(0.32)	N/A
2010A	44.14	(1.87)	(2.48)	(0.56)	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Engineering

Price: €19.50
Price as at 23 June 2011

Share price graph (€)



Company description

Trilogiq produces tubular systems for outfitting production lines that are used to reduce non-productive areas, decrease operator movements, and optimise ergonomics, costs and production times, eg packaging and assembly work stations.

Price performance

%	1m	3m	12m
Actual	7.1	2.6	75.5
Relative*	10.3	32.1	65.5

* % Relative to local index

Analyst

Richard Finch

Trilogiq (ALTRI)

Market cap: €73m

COMPANY COMMENT

Ahead of imminent results for the year to March, Trilogiq continues to flourish per its May update even as comparatives toughen. Western Europe, still much the group's largest division, is showing vigorous growth despite pronounced weakness in France (the UK, Sweden and Germany are notable successes). In H2, North America could not be expected to match its bumper gain of H1, but performed highly creditably all the same. The company's H1 sales rose by nearly a third at an almost maintained margin, which is impressive in the light of higher raw material costs (especially steel). Strong finances (virtually debt free at H1) are allowing bold expansion (Italy, Iberia and Russia in the year just ended) and increased investment.

INDUSTRY COMMENT

The latest WTO forecast in April is for current year growth in world trade and global GDP of 6.5% and 3.1% respectively. However, uncertainty is emphasised, given events in Q1. MEPS has reported steel price rises checked in most parts of the world.

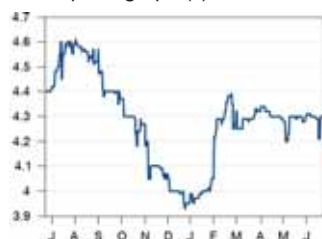
Y/E Mar	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	46.52	8.23	5.34	N/A	N/A
2010A	44.37	8.57	6.02	1.70	11.47
2011E	53.55	10.90	7.75	2.06	9.47
2012E	57.65	10.30	7.85	2.09	9.33

Where available, consensus data has been sourced from Thomson Datastream

Sector: Financials

Price: €4.30
Price as at 23 June 2011

Share price graph (€)



Company description

Turenne Investissement is an investment company that specialises in holding minority shares in unlisted French companies with strong growth potential. It invests jointly with funds managed by Turenne Capital Partenaires.

Price performance

%	1m	3m	12m
Actual	0.0	0.0	(2.3)
Relative*	3.0	11.7	(7.9)

* % Relative to local index

Analyst

Richard Finch

Turenne Invest. (ALTUR)

Market cap: €20m

COMPANY COMMENT

2010 was a year of consolidation, which saw marginal change in NAV per share and just one addition to the portfolio. Since then, Turenne has been proving more active, as marked by its partial and favourable exit from a relatively mature investment (Mediastay) in favour of supporting a high-growth medical business (Somedics) in a crucial phase of its development. It has four target sectors (healthcare, sustainable development, the internet and specialist distribution) and a strategy of holding stocks for between four and seven years.

INDUSTRY COMMENT

As a listed vehicle with investments in unquoted companies, Turenne offers investors the opportunity to gain exposure to private equity investment. While such investments are relatively risky, Turenne offers diversification and the chance to piggyback on due diligence conducted by Turenne Capital Partenaires. The manager looks to invest in French companies valued between €10-100m, so Turenne's prospects depend on the French economy.

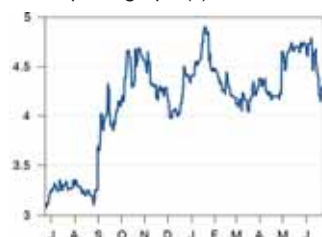
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	0.00	(1.20)	(1.42)	N/A	N/A
2010A	0.00	(1.40)	(1.78)	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Basic Industries

Price: €4.25
Price as at 23 June 2011

Share price graph (€)



Company description

United Anodisers (formerly Coil) specialises in surface treatment services using continuous and batch anodising, as well as extruded, cast, and laminated aluminium.

Price performance

%	1m	3m	12m
Actual	N/A	N/A	N/A
Relative*	N/A	N/A	N/A

* % Relative to local index

Analyst

Roger Leboff

United Anodisers (ALUAN)

Market cap: €7m

COMPANY COMMENT

A strong start to the current year - Q1 sales up 18% - followed a return to profit in FY10. The company reported growing demand for continuous anodising and flat-rolled aluminium products. Its UK batch anodising business recorded 23% underlying growth in sales, seen as first sign of recovery in private sector demand for high-end architectural products. The outlook sees further growth this year due to positive trends in western countries and the impact of marketing initiatives rolled out for new products and regional markets.

INDUSTRY COMMENT

The group devotes considerable resources to develop new markets outside Europe, focused on emerging economies. It has secured distribution agreements in North America, South Korea, China, South-East Asia and the Middle East, with plans to focus on Indonesia, the Philippines, Vietnam, India and Brazil in FY11. To support this, it has invested in a sixth continuous anodising line at its Bernburg, Germany production site to increase production capacity to meet global demand.

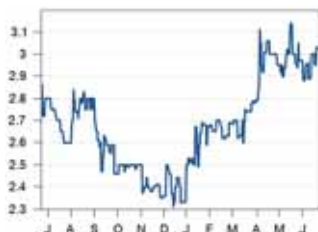
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	22.30	0.73	(1.57)	N/A	N/A
2010A	23.33	1.74	(1.17)	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: General Retailers

Price: €3.03
Price as at 23 June 2011

Share price graph (€)



Company description

VDI Group is a distributor of consumable products in the fields of renewable energy and health & safety at work.

Price performance

%	1m	3m	12m
Actual	2.4	10.6	4.5
Relative*	5.5	33.4	(1.5)

* % Relative to local index

Analyst

Richard Finch

VDI Group (ALVDI)

Market cap: €15m

COMPANY COMMENT

Ahead of imminent H1 sales, it is encouraging that in April VDI confirmed its expectation of a strong recovery in profit this year, given higher activity (Q1 billings +7%, albeit acquisition-led), initial returns on expansion and tight cost control. 2010 was frustrating for VDI as external factors, eg customer destocking after exceptional purchases of H1N1-related products and procurement delays and strikes, depressed its high-margin Health & Safety business, obscuring 10% organic growth in Portable Energy. Trading profit was severely affected by higher freight rates as well as by investment in labour and in international expansion.

INDUSTRY COMMENT

The fragmented nature of the health and safety at work market provides little guidance.

However, Bunzl reported that in 2010 its French cleaning and hygiene business saw lower sales in difficult conditions (notably public sector cutbacks), exacerbated by the absence of the previous year's H1N1 boost. Battery demand should reflect consumers' increasingly nomadic lifestyles.

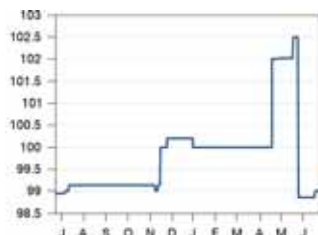
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	49.17	3.34	2.10	N/A	N/A
2010A	50.30	2.20	1.10	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Financials

Price: €99.00
Price as at 23 June 2011

Share price graph (€)



Company description

Ventos is an investment company that acquires holdings in listed and unlisted companies. The portfolio includes companies in the real estate, food processing, financial, venture capital, energy and environment sectors.

Price performance

%	1m	3m	12m
Actual	(3.4)	(1.0)	0.1
Relative*	(0.5)	1.4	(5.7)

* % Relative to local index

Analyst

Richard Finch

Ventos (ALVEN)

Market cap: €141m

COMPANY COMMENT

2011 has seen, as expected, further active expansion of the company's real estate investment, which has more than doubled its share of total gross asset value over the past three years.

The proceeds of several equity disposals in the period have been largely reinvested in offices in central Geneva. Estimated NAV per share at March is €117.07, slightly below its level at December. Net debt is also similar over the first quarter. A rise of 13% in NAV per share and 10% in proposed dividend confirm a successful 2010 for Ventos despite a quiet share price.

INDUSTRY COMMENT

While Ventos aims for a balance between its investments and a diversification of risk, its real estate involvement is now well ahead of its stated policy of about a third of its assets. The rest is split between venture capital and financial holdings (food processing and environmental strategies are insignificant). Recovery depends on the Swiss, Spanish and Luxembourg real estate markets as well as on the fortunes of the stock market and the economy.

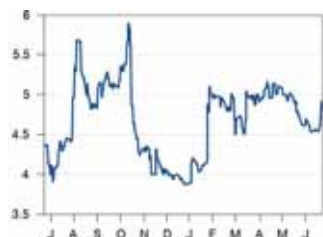
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	12.60	16.90	11.80	N/A	N/A
2010A	10.50	(10.10)	(12.80)	N/A	N/A
2011E	N/A	N/A	N/A	N/A	N/A
2012E	N/A	N/A	N/A	N/A	N/A

Where available, consensus data has been sourced from Thomson Datastream

Sector: Oil & Gas

Price: €4.82
Price as at 23 June 2011

Share price graph (€)



Company description

Vergnet specialises in the production and installation of wind energy production plants and potable water supply infrastructures.

Price performance

%	1m	3m	12m
Actual	1.9	(3.4)	8.8
Relative*	5.0	27.5	2.6

* % Relative to local index

Analyst

Richard Finch

Vergnet (ALVER)

Market cap: €45m

COMPANY COMMENT

Vergnet has recently secured €18m investment from two new financial and industrial partners (c 30% of the enlarged capital) to fund its ambitious expansion, especially overseas. This follows a step-change in sales and marked cut in wind power losses in 2010 as well as confirmation of guidance of c 50% sales growth in the current year, with further loss reduction. While high-power wind turbine contracts with Ethiopia, Nigeria and Mauritania are the immediate driver, Vergnet is active on many fronts, not least in the emerging Proxwind medium-power wind market in Europe and of course in Water and Solar, which is flourishing in its own right (sales +22% in 2010), even if dwarfed now by Wind (over 80% of last year's sales).

INDUSTRY COMMENT

The move to clean, renewable power can only intensify in view of the EU's binding directive on 20% renewable energy by 2020. France is the fourth-largest market in the EU (Germany and Spain are clear leaders) and has set ambitious objectives well ahead of the EU directive.

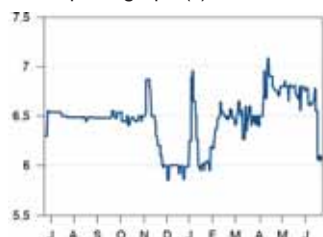
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	29.01	(9.00)	(9.40)	N/A	N/A
2010A	82.40	(6.60)	(6.80)	N/A	N/A
2011E	126.50	(0.80)	(1.00)	(0.11)	N/A
2012E	153.60	6.80	5.10	0.66	7.30

Where available, consensus data has been sourced from Thomson Datastream

Sector: Technology

Price: €6.10
Price as at 23 June 2011

Share price graph (€)



Company description

Vision IT Group offers specialist engineering and consulting services in relation to infrastructure and information system application qualification services.

Price performance

%	1m	3m	12m
Actual	(8.5)	(6.2)	(3.2)
Relative*	(3.0)	6.8	(3.9)

* % Relative to local index

Analyst

Roger Leboff

Vision IT Group (VIT)

Market cap: €40m

COMPANY COMMENT

A strong Q1 performance, 37% y-o-y increase in sales to €30.9m, puts the group on track to achieve its €120m FY11 turnover target. It reflects momentum from recent acquisitions, GFI Informatik GmbH and SCS in Germany and Qwiser in Holland, behind a 73% increase in sales in the Benelux. Organic growth was a respectable 4.8% with further expected in Q2, on the back of active recruitment to meet customer demand. The group reports a significant improvement in trading in southern Europe (Spain, Portugal and Italy), ahead 0.2% and profitable, despite the tough economic backdrop.

INDUSTRY COMMENT

A confident FY11 outlook expects the group to capitalise on strong customer demand in recent months, with plans to recruit another 400 employees across Europe. It saw broad recovery in Western Europe last year, apart from Spain. Sales are diversified by sector and geography, with newer cloud computing offerings that include SaaS, virtual office, ERP and business application development via a host server.

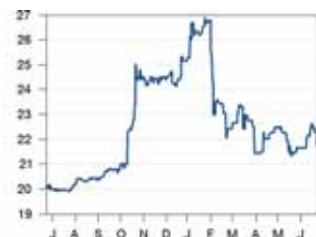
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	81.30	4.40	3.00	0.47	12.98
2010A	106.40	6.02	4.15	0.36	16.94
2011E	119.55	8.49	5.12	0.88	6.93
2012E	130.48	9.14	5.49	0.95	6.42

Where available, consensus data has been sourced from Thomson Datastream

Sector: Travel & Leisure

Price: €21.75
Price as at 23 June 2011

Share price graph (€)



Company description

Voyagers du Monde is a leading French tour operator, specialising in tailor-made holidays and adventure travel. Marketing is through a network of city-centre 'Cité des Voyageurs' agencies and via the internet.

Price performance

%	1m	3m	12m
Actual	1.4	(4.4)	10.1
Relative*	4.5	(11.2)	3.8

Analyst

Richard Finch

Voyagers du Monde (ALVDM)

Market cap: €80m

COMPANY COMMENT

Voyagers du Monde looks to have coped well with the exceptional disruption of the past year by almost maintaining trading profit in 2010 and achieving an increase in current year bookings of 5% at mid-April (both Egypt and Tunisia are important destinations for French customers). The 2010 outturn was predictably affected by costs associated with the Icelandic volcano and severe pre-Christmas snow, as well as by heightened competition in the adventure holiday market. Encouragingly, already healthy finances have been boosted by strong cash flow thanks to a pick-up in activity (sales +9% last year), which is allowing targeted in-fill expansion, eg the recent Chamina Sylva deal, a significant part of the group's strategy.

INDUSTRY COMMENT

TUI Travel said recently that trading remains "challenging" in France, given the reliance on North African destinations, and that profitability there would thus be "significantly impacted." Summer bookings (at 1 May) were down by 6%, compared with broadly double-digit growth in Germany, Scandinavia and the Netherlands.

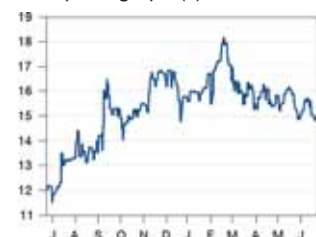
Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	239.50	9.60	6.00	N/A	N/A
2010A	260.50	9.30	6.50	N/A	N/A
2011E	278.01	12.30	7.27	2.07	10.51
2012E	294.97	13.40	8.01	2.27	9.58

Where available, consensus data has been sourced from Thomson Datastream

Sector: Media & Entertainment

Price: €14.99
Price as at 23 June 2011

Share price graph (€)



Company description

Weborama provides internet marketing services for advertisers, communication agencies and website publishers.

Price performance

%	1m	3m	12m
Actual	(3.8)	(6.9)	26.0
Relative*	(0.9)	(2.5)	18.8

Analyst

Fiona Orford-Williams

Weborama (ALWEB)

Market cap: €51m

COMPANY COMMENT

Weborama's focus on ad-serving and behavioural targeting is helping it gain traction with larger clients and maintain high margins. Q111 revenues for were 31% ahead (26% I-f-I). International sales were 32% of group revenues in FY10, mostly in Spain and the Netherlands. New offices have been opened in London and Milan. The group has extended its offer in rich media and geolocation, delivering specific audiences to advertisers. The ad-serving client base includes 31 of the top 100 online advertisers in France (as listed by Kantar).

INDUSTRY COMMENT

CapGemini forecast 11% growth in online advertising in France in 2011 as an increasing number of brands initiate or enhance their online presence. The use of behavioural targeting by advertisers is gaining ground, with 33% of respondents to the regular EIAA survey saying they plan to incorporate it into their strategy, although from a consumer's perspective, the French remain very suspicious. The implementation of the EU privacy directive is not likely to be formalised until next autumn.

Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	10.80	2.11	1.63	N/A	N/A
2010A	15.20	2.89	2.40	N/A	N/A
2011E	19.75	4.37	3.31	1.07	14.01
2012E	24.92	N/A	4.27	1.43	10.48

Where available, consensus data has been sourced from Thomson Datastream

Sector: Electrical Equipment

XIRING (ALXIR) Market cap: €52m

Price: €13.02
Price as at 23 June 2011

Share price graph (€)



Company description

XIRING provides security solutions for electronic transactions. It develops security software embedded in smartcard readers for strong authentication and digital signatures for securing electronic transactions in the healthcare and e-ID sectors.

Price performance

%	1m	3m	12m
Actual	(2.5)	(8.6)	18.9
Relative*	0.4	15.7	12.1

* % Relative to local index

Analyst

Richard Finch

COMPANY COMMENT

XIRING has made a positive start to 2011 with 11% like-for-like sales growth in line with guidance and the award of key contracts that endorse the company's focus on health and e-ID and its confidence in its growth prospects. An order for 7,500 terminals for the recently-resumed e-health programme in Germany complements new e-ID work for government agency UGAP as valuable references for exploiting these emerging markets. XIRING is also encouraged by its improved earnings visibility thanks to the growing importance of its services business (a doubling of its share of group revenue in 2010 to 44%). Finances are healthy (net cash of €14m at December). H1 sales are due in mid-July.

INDUSTRY COMMENT

Industry body Eurosmart has recently forecast 11% global volume growth in smart secure devices in 2011, with particular strength in government/healthcare and transport. The market was up by about 23% last year, which was more than double the rate forecast in late 2009.

Y/E Dec	Revenue (€m)	Op. Profit (€m)	Net income (€m)	EPS (€)	P/E (x)
2009A	25.50	6.10	15.40	1.60	8.14
2010A	20.00	4.10	2.60	0.77	16.91
2011E	21.40	4.90	3.70	0.94	13.85
2012E	23.50	5.90	4.40	1.12	11.63

Where available, consensus data has been sourced from Thomson Datastream

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