## Seismic reflections

# Edison investment research

# Cheap US chemical feedstock

Cheap natural gas liquids are providing a major boost to the competitiveness of the US chemical industry. As a result, interest in capacity expansion in US bulk chemicals is surging while the industry in Europe is increasingly concerned. Enhanced competitiveness is, of course, a function of the rapidly increasing availability of domestic feedstock following the development of liquids-rich shale gas resources, especially in the Eagle Ford and Marcellus formations of Texas and Appalachia respectively. The barely tapped Utica shale of western Appalachia offers further massive potential.

## US feedstock costs plunge

US natural gas liquids (NGLs) prices have plunged over the past year with declines of 24%, 39% and 69% for butane, propane and ethane respectively. Most significant has been the plunge in ethane, given its role in the US as the feedstock for ethylene, the key building block for a wide range of plastics. At around 25 cts/gallon ethylene can be produced in the US for about \$250/tonne which is in line with costs associated with Saudi Arabia. By contrast, in northwest Europe where ethylene is generally derived from oil based naphtha, ethylene is currently selling for about \$1,200/tonne. Reflecting cheaper oil, naphtha can also be produced at a lower cost in the US than in Europe and the Far East. As of late December 2012 naphtha was selling on the US Gulf Coast for around \$890/tonne, \$70/tonne less than in Europe. While current US ethane prices are probably unsustainably low it is worth noting that even at 50 cts/gallon ethylene could still be produced for about \$500/tonne which leaves plenty of headroom vis-a-vis international ethylene prices of \$1,100-1,200/tonne.

### US capacity expansion

According to the American Chemistry Council (ACC), a trade body, there are presently 17 ethane cracking projects either planned or under consideration in the US. The list of companies involved includes Dow Chemical, Exxon, Royal Dutch Shell, CP Chem (Chevron/Phillips 66 jv), Formosa Plastic (Taiwan), Braskem (Brazil), Bayer (Germany) and Sasol (South Africa). ACC believes that US ethane cracking capacity could increase by 40% by 2018. To counter a loss of competitiveness in bulk chemicals, European and Far Eastern companies can respond by either adding ethane cracking capacity in the US or possibly by vertically integrating into oil and gas to improve feedstock economics at existing facilities. The drawback to both strategies is high capital costs (probably at least \$5bn for an ethane cracker and ethylene plant) and long lead times.

#### US industrial renaissance

The cocktail of internationally competitive prices for natural gas, NGLs and crude oil certainly offers the potential for a renaissance in US heavy industry. Note that the stimulus does not only apply to bulk chemicals. Energy intensive sectors such as transportation, petroleum refining, power generation, metallurgical processing/forming and cement and glass manufacturing should all benefit.



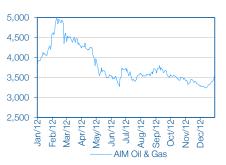
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| <b>Exhibit</b> | 1: Bes | t and wo | orst perf | ormers |
|----------------|--------|----------|-----------|--------|
|----------------|--------|----------|-----------|--------|

|     | 1 week                       |          |     |                       |          |  |
|-----|------------------------------|----------|-----|-----------------------|----------|--|
| No. | Best performers              | % change | No. | Worst performers      | % change |  |
| 1   | ROXI PETROLEUM PLC           | 83.3%    | 1   | NIGHTHAWK ENERGY PLC  | -10.2%   |  |
| 2   | PETREL RESOURCES PLC         | 31.6%    | 2   | TULLOW OIL PLC        | -8.4%    |  |
| 3   | BORDERS & SOUTHERN PETROLEUM | 22.5%    | 3   | EXILLON ENERGY PLC    | -6.4%    |  |
| 4   | GULF KEYSTONE PETROLEUM LTD  | 19.8%    | 4   | SOUND OIL PLC         | -6.1%    |  |
| 5   | HARDY OIL & GAS PLC          | 16.8%    | 5   | BANKERS PETROLEUM LTD | -5.9%    |  |

| 1 month |                              |          |     |                        |          |
|---------|------------------------------|----------|-----|------------------------|----------|
| No.     | Best performers              | % change | No. | Worst performers       | % change |
| 1       | ROXI PETROLEUM PLC           | 94.1%    | 1   | ASCENT RESOURCES PLC   | -33.9%   |
| 2       | IGAS ENERGY PLC              | 77.3%    | 2   | RESACA EXPLOITATION-DI | -29.6%   |
| 3       | FORTUNE OIL PLC              | 38.9%    | 3   | SOUND OIL PLC          | -26.2%   |
| 4       | BORDERS & SOUTHERN PETROLEUM | 38.0%    | 4   | NIGHTHAWK ENERGY PLC   | -21.1%   |
| 5       | PETREL RESOURCES PLC         | 32.6%    | 5   | PETRO MATAD LTD        | -13.6%   |

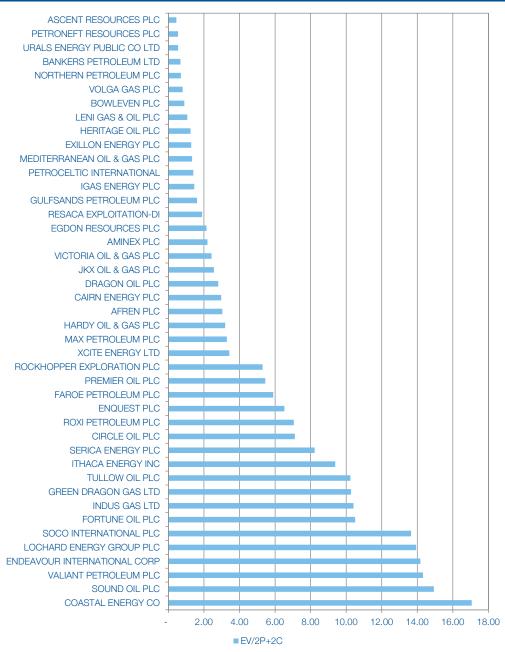
| 3 months |                           |          |     |                           |          |
|----------|---------------------------|----------|-----|---------------------------|----------|
| No.      | Best performers           | % change | No. | Worst performers          | % change |
| 1        | PETREL RESOURCES PLC      | 316.3%   | 1   | FALKLAND OIL & GAS LTD    | -52.2%   |
| 2        | LENI GAS & OIL PLC        | 228.9%   | 2   | ASCENT RESOURCES PLC      | -42.1%   |
| 3        | IGAS ENERGY PLC           | 65.6%    | 3   | SOUND OIL PLC             | -38.0%   |
| 4        | FORTUNE OIL PLC           | 37.0%    | 4   | INDEPENDENT RESOURCES PLC | -34.5%   |
| 5        | EUROPA OIL & GAS HOLDINGS | 36.4%    | 5   | RESACA EXPLOITATION-DI    | -32.1%   |

| 6 months |                           |          |                                |          |
|----------|---------------------------|----------|--------------------------------|----------|
| No.      | Best performers           | % change | No. Worst performers           | % change |
| 1        | PETREL RESOURCES PLC      | 371.1%   | 1 RESACA EXPLOITATION-DI       | -75.9%   |
| 2        | EUROPA OIL & GAS HOLDINGS | 100.0%   | 2 CHARIOT OIL & GAS LTD        | -75.9%   |
| 3        | LENI GAS & OIL PLC        | 97.8%    | 3 ASCENT RESOURCES PLC         | -66.6%   |
| 4        | IGAS ENERGY PLC           | 79.2%    | 4 FALKLAND OIL & GAS LTD       | -63.2%   |
| 5        | HERITAGE OIL PLC          | 65.3%    | 5 BORDERS & SOUTHERN PETROLEUM | -63.2%   |

|     | 1 year                      |          |                             |          |  |  |
|-----|-----------------------------|----------|-----------------------------|----------|--|--|
| No. | Best performers             | % change | No. Worst performers        | % change |  |  |
| 1   | PETREL RESOURCES PLC        | 225.5%   | 1 RESACA EXPLOITATION-DI    | -83.4%   |  |  |
| 2   | AMERISUR RESOURCES PLC      | 176.7%   | 2 INDEPENDENT RESOURCES PLC | -82.6%   |  |  |
| 3   | LENI GAS & OIL PLC          | 150.5%   | 3 PETRO MATAD LTD           | -81.4%   |  |  |
| 4   | IGAS ENERGY PLC             | 127.3%   | 4 CHARIOT OIL & GAS LTD     | -71.6%   |  |  |
| 5   | MEDITERRANEAN OIL & GAS PLC | 109.8 %  | 5 ASCENT RESOURCES PLC      | -70.3%   |  |  |

Source: Bloomberg

#### Exhibit 2: EV/2P + 2C rankings



Source: Bloomberg, company releases, Edison Investment Research

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